

## IPAV Newsletter Vol. 93 February 2021

If pictures have not automatically appeared in this email, please ensure you right-click the red x showing above and select "download pictures"

### IPAV Farming Report January 2021 Available to Download



Thank you to all members, students, agents and our expert presenters who took part in IPAV's Virtual 2021 Farming Report Launch and Webinar on Tuesday 26th January.

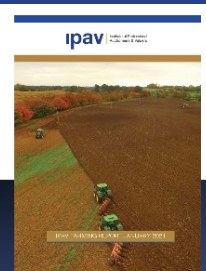
Over 300 attendees watched the event and heard from Martin Heydon TD, Minister of State at the Department of Agriculture, Food and the Marine, who officially launched IPAV's Farming Report, Tom Crosse, IPAV President and event Chairman, Philip Farrell, Eamonn Morris and Gary Digney. IPAV's annual farming report provides a comprehensive analysis of the agricultural sector and is a valuable tool for agents working in this sector. You can download a copy of the report by clicking [IPAV Farming Report January 2021](#)

### IPAV's Virtual 2021 Farming Report Launch & Webinar

IPAV is delighted to share with you a recording of our Virtual 2021 Farming Report Launch & Webinar. By accessing this event, you will hear from Pat Davitt, IPAV CEO, Tom Crosse, IPAV President, Martin Heydon TD, Minister of State and see presentations from Philip Farrell, who presents on the report findings and Eamonn Morris from the Property Registration Authority, who presents on Prescriptive Easements.

Welcome  
IPAV's Virtual  
2021 Farming Report  
Launch & Webinar

26th January 2021



[Click here for IPAV's Report Launch & Webinar. Enter the Passcode Dp\\$5S?JM](#)

### Important Information on Deadline Date for Licence Renewal Applications



IPAV wishes to draw members attention to the PSRA's recent communication regarding the renewal of licences. It is very important that members are aware they must submit their licence renewal application at least six weeks before the expiration of their licence. This is applicable to all licences renewal applications with a deadline date of 22nd February onwards. Details from the PSRA are [available here](#)

## New Series of Online Planning Information Leaflets - Now Launched

A new series of online planning information leaflets which contain practical, accessible information on how the planning system works and explain how best to engage with it, was recently launched by Peter Burke TD, Minister of State with responsibility for Local Government and Planning. The leaflets explain different aspects of the planning system in a clear and concise way.

Speaking at the launch, Minister Burke said: *“Proper planning across our communities transforms lives. Look at any place you can think of where people enjoy great quality of life and you will find a place guided by proper planning and sustainable development. Planning is complex, takes long term vision and commitment to flourish but most of all needs people – ordinary people – to take up its cause and achieve its purpose”.*

IPAV recommends you take some time to review the new series of leaflets available at [www.opr.ie/planning-leaflets/](http://www.opr.ie/planning-leaflets/)



## Sole Agency and Sole Selling Rights



The PSRA agreements use many different engagement options. The one most familiar to agents is 'Sole Agency' which appoints the agent as the Sole Agent to sell the property. However, during the current lockdown, another option worth looking at is 'Sole Selling Rights'. This option gives the agent sole selling rights over the property even if the owner sells the property themselves. If you wish to use this agency agreement option, you will have to delete all the other options on pages 2 & 3 of the **PSRA/S43 Form B1-2018** and enter the Sole Selling Rights one.

## PSRA Minimum Standards & Code of Practice

I would like to highlight recent documentation IPAV members recently received from the PSRA

### 1) **Minimum Standards**

The Minimum Standards are regulations under the Act, breaching them are improper conduct and can be investigated and licensees sanctioned.

### 2) Code of Practice

The Code of Practice are not regulations and are not improper conduct. However where improper conduct is found and the improper conduct issue is detailed in the Code then the Code can be taken account of when sanctioning the improper conduct.



## Level 5 Restrictions Effect from 13th January - Remain in Place

As confirmed by IPAV on 29th January, in accordance with Governments decision to extend restrictions until 5th March 2021, the Level 5 guidance effective from 13th January outlined in the **Property Services**

**Providers Guidance to Implementing a Plan for Living with Covid-19** remains in place. IPAV asks all members to adhere to these guidelines and for clarity see highlighted text on page 4 & 6 in respect of 'Viewings by the public of properties for sale' and 'Valuation inspection other than in progressing a sale'

**Peter Kelly, Former President of the High Court - Presentation Now Available**

Thank you to Peter Kelly, Former President of the High Court, who discussed *Going to Court A Quick Guide for the Expert Witness* with IPAV members and agents at our final IPAV PSRA CPD webinar of 2020, held on 10th December. We were honoured Peter joined this event and sincerely thank him for sharing his expertise and advice. We highly recommend you click below to watch a recording of his talk.

[Click Here to View](#)

**LawOnline - €60 for unlimited access to LawOnline's SMART legal documents**

LawOnline, together with IPAV, are delighted to bring this offer to IPAV Members. LawOnline enables IPAV members to draft highly bespoke legal documents online and for €60.00 (ex VAT) annually, this offer includes; *unlimited use of 180+ 'smart' documents; optional SOLICITOR REVIEW of your drafted documents at 40% discount; easy - just answer our questions and our AI software drafts your document; and extensive library of easy-to-read 'Law Guides' available.* The annual fee can be added to your IPAV annual subscription, using your mandate currently on file. Please click the flyer for details or visit [www.lawonline.ie](http://www.lawonline.ie)

**Online upskilling opportunity in Customer Service, Digital Marketing & HR**

**VALUING YOU**  
A SKILLS TO ADVANCE INITIATIVE

Online upskilling opportunity for the Auctioneering and Property Services sector

This programme is funded through the Skills to Advance Initiative and is being delivered online by the Education and Training Boards to upskill employees in the Auctioneering and Property Services sector. The programme aims to support enterprises to invest in and develop their workforce to adapt to changes in technology, markets, and work practices.

The Education and Training Boards in Dublin, Cork, Galway and Roscommon are providing a fully funded online, upskilling opportunity for employees in the Auctioneering and Property Services sector through the Skills to Advance initiative. This initiative aims to support enterprises to invest in and develop their workforce to adapt to changes in technology, markets, and work practices. The programme commences in the Spring and members may choose to complete any of the following three QQI certified component awards; Customer Service, Digital Marketing and Human resources. For more details [click here](#)

**TEGOVA Informal CPD Form 2021**

At the next TEGOVA board meeting, on behalf of IPAV TRV & REV members, our CEO Pat Davitt will be discussing the Pilot Informal 5 CPD reading hours for 2021. IPAV hopes to get approval to run this scheme again, and in the meantime, Pat strongly advises all TEGOVA Valuers to continue reading and to complete the form from January 2021. Simply click the image shown to access the form. If and when IPAV receives approval to proceed with the scheme, all IPAV TRV & REV members will be contacted again.

## IPAV Media Coverage



- Sunday Independent - **Land supply to tighten in Covid uncertainty** (premium)
- Sunday Independent - **Rent limits a disaster for owners, auctioneers tell minister**
- The Sunday Times - **We'll see new homes at the end of the Covid tunnel** (subscription)
- The Irish Times - **With Record Numbers Seeking Mortgage Approval, And Stricter Restrictions From Today On Property Viewings, Pent-Up Demand For Limited Stock Is Set To Worsen** (subscription)

## IPAV Property Professional Magazine & IPAV Members Directory 2021

IPAV's upcoming Q1 2021 The Property Professional magazine and 2021 Member's directory will be posted to IPAV members within the coming weeks. Both publications will be enclosed in a single mailing envelope sent via Lettershop.

**IPAV**

*"The Voice of Auctioneers & Valuers in Ireland"*

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