

### **IPAV Conference 2023**

Tuesday, 28<sup>th</sup> November 2023



### **HAIL** - Housing Association for Integrated Living

- Approved Housing Body
- Funded by Department of Housing, Local Government & Heritage [DHLGH]
- National Policy Housing for All
- Specialise in Housing & Tenancy Sustainment for Persons with Mental Health Support Needs



## What We do

- Dedicated Property Development Team
- New Build & Existing Properties
- Individual unit & multi-unit development
- Claire Organ Development Manager
- Clár Johnston Senior Development Officer
- HAIL Supports of Technical, Legal, Financial

**Supported by CEO Martina Smith & Board of Directors** 





## How We Do It

#### **Short Video**

- Who we are
- What we do
- How we do it
- How we can work together

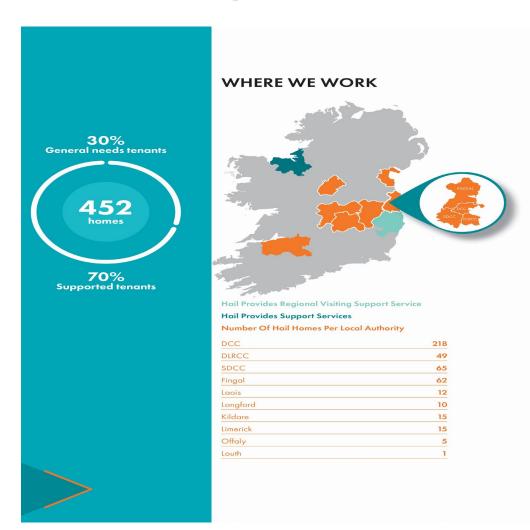
https://www.youtube.com/watch?v=aeIrP95NCvc





# Where We Currently Work

- Dublin DCC, SDCC, Fingal & DLR
- Kildare
- Wicklow
- Westmeath
- Laois
- Longford
- Limerick
- Louth
- Sligo



# **Property Types**

- 1, 2 & 3 bed Units
- One off property for Sale
- Small multi-unit Developments
- Properties requiring Work
- Vacant / Derelict Properties
- All must be Close to Services & Amenities





# **HAIL Opportunity Process**

- Consider Unit Location, Type & Price
- Check Current Need in the Area

- Consult with Area Local Authority
- Confirm Interest





## **Questions?**

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