

IPAV Conveyancing Survey 2020

January 2020

302
Total Responses

Q1: In your experience, what is the average number of weeks the following two situations takes to complete:

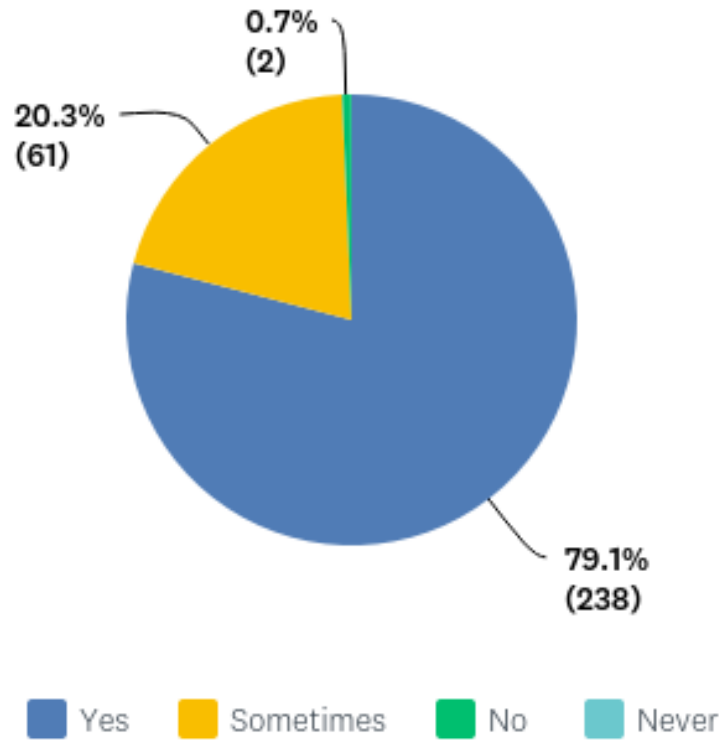
Average number of weeks between a property going sale agreed to when contracts are signed:

10.13 Weeks

Average number of weeks between contracts being signed to when the sale closes:

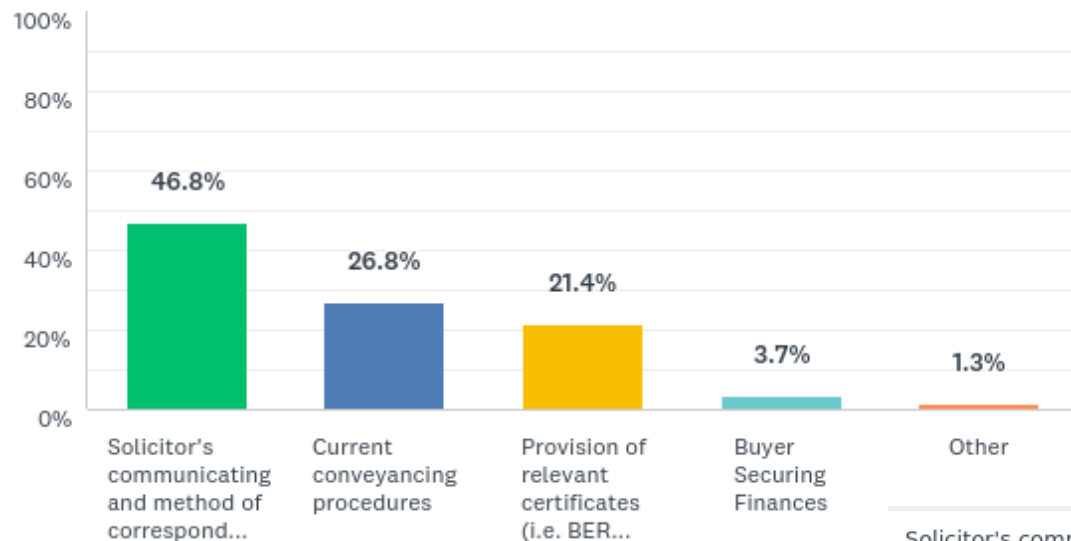
5.8 Weeks

Q2: Are you experiencing conveyancing delays from the time the property has gone sale agreed to when the sale has closed?



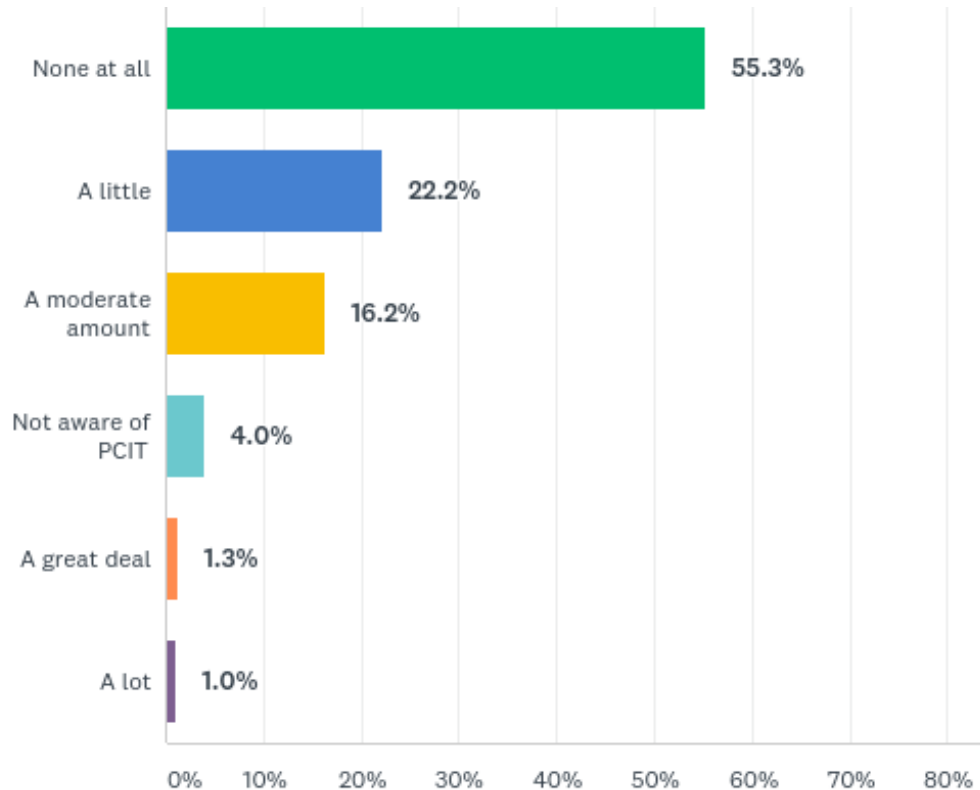
Yes	79.1%
Sometimes	20.3%
No	0.7%
Never	0.0%

Q3: If you are experiencing delays please select the most common reason:



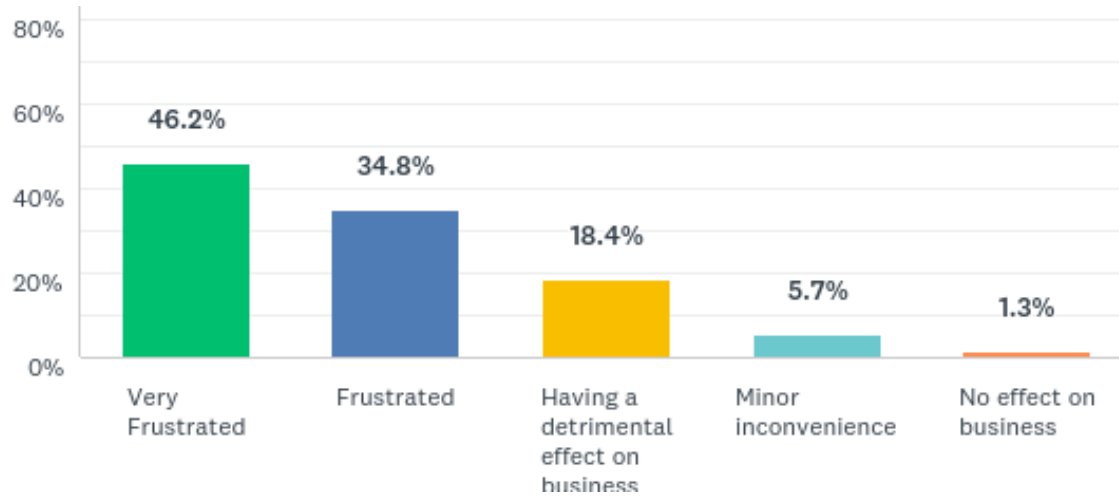
Solicitor's communicating and method of correspondence	46.8%
Current conveyancing procedures	26.8%
Provision of relevant certificates (i.e. BER Certs, Fire Certs, Building Regs, NPPR, Property Tax, Block Management documentation, Planning documentation)	21.4%
Buyer Securing Finances	3.7%
Other	1.3%

Q4: Have you seen an improvement in Conveyancing time frames since the introduction by the Law Society of the Pre-Contract Investigation of Title (PCIT)



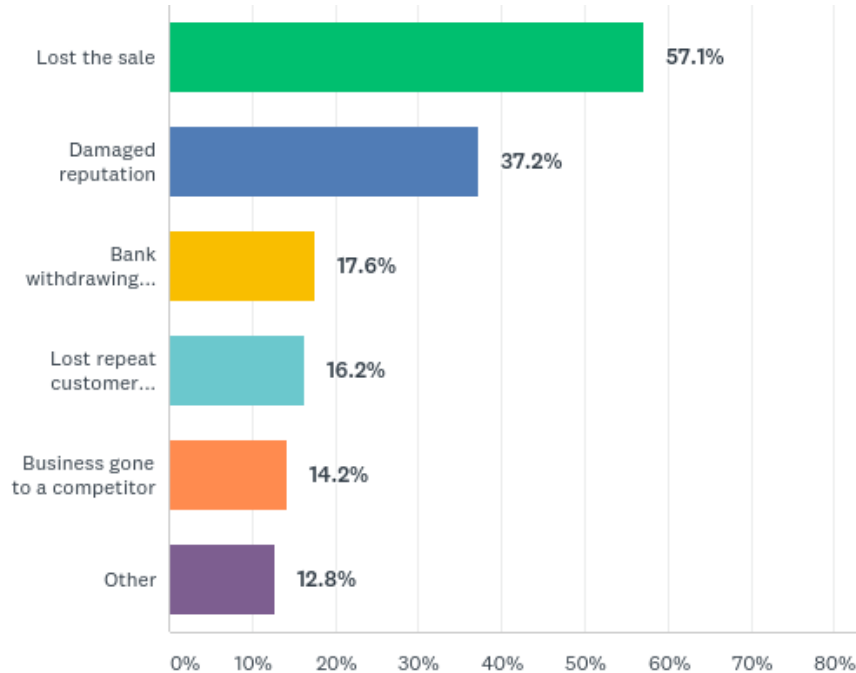
None at all	55.3%
A little	22.2%
A moderate amount	16.2%
Not aware of PCIT	4.0%
A great deal	1.3%
A lot	1.0%

Q5: If applicable, please select from the below, which of the following most closely reflects your approach to delays caused by the current conveyancing process:



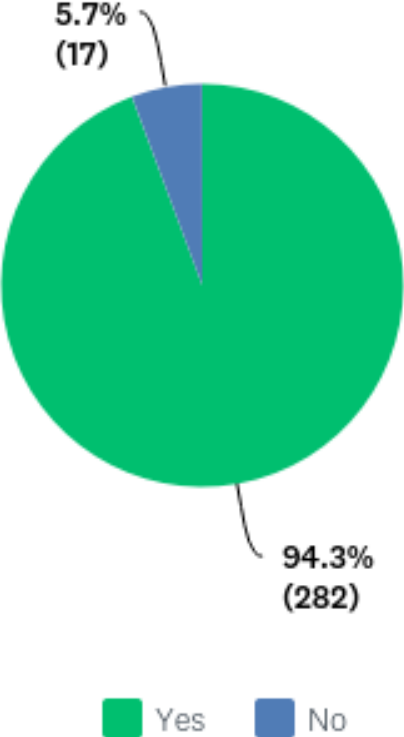
Very Frustrated	46.2%
Frustrated	34.8%
Having a detrimental effect on business	18.4%
Minor inconvenience	5.7%
No effect on business	1.3%

Q6: If you have experienced delays due to the current conveyancing process, has the following occurred?



Lost the sale	57.1%
Damaged reputation	37.2%
Bank withdrawing finance	17.6%
Lost repeat customer business	16.2%
Business gone to a competitor	14.2%
Other	12.8%

Q7: Would you encourage the Government to introduce eConveyancing?



Yes	94.3%
No	5.7%

The Voice of Auctioneers & Valuers in Ireland

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