

## IPAV Newsletter Vol. 74 July 2019

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### Introducing IPAV's Newly Elected 2019/20 Presidential Team



Pictured at IPAV's annual conference are (l-r) Tom Crosse IPAV Senior Vice-President, Ella Dunphy IPAV Immediate Past President, David McDonnell IPAV President and Paul McCourtney IPAV Junior Vice-President

Congratulations to David McDonnell FIPAV REV of **Property Partners McDonnell** elected President of IPAV on 15 June 2019. David is a hard working ambassador for IPAV and its members, and we look forward to working together on the many objectives he has set out for the year ahead. Congratulations also to Tom Crosse FIPAV, elected Senior Vice-President and Paul McCourtney MIPAV, elected Junior Vice-President and to co-opted council member Declan O'Leary, and to re-elected council members; Brian Dempsey, Joanne Lavelle, John Hodnett and Mervyn Lloyd. We thank our immediate past President Ella Dunphy for all her work throughout her term and all IPAV council members for their continued commitment and support.

### Important Changes to Residential Tenancies Legislation

A number of very important changes to residential tenancies legislation came into effect on 4th June relating to tenancy termination, including new notice periods for landlords ending a tenancy, and changes to notice procedures and obligations. The RTB have provided comprehensive online information on the different legislative changes and when they are effective from. IPAV strongly recommends all members visit [onestopshop.rtb.ie/legislation-change/](http://onestopshop.rtb.ie/legislation-change/) to ensure they are up date and familiar with these changes.



Click the above image to visit RTB's Important changes to rental legislation

### 2019 Annual Conference Round-Up



IPAV's newly elected President David McDonnell, in his **opening address** to over 200 delegates, set out his stall for his year in office, notably, his call to include both the BER rating and Eircode of a property on the PSRA's Property Price Register. There was plenty of information and industry opinions shared on the day from both members and our panel of guest speakers and we thank everyone for their input, time and shared expertise. A sincere thank you to all involved in this event, IPAV members, CEO, Council & staff, delegates, guests, speakers, conference moderator, sponsors, trade exhibitors, Celtic Media and the Mullingar Park Hotel. Your continued support, professionalism and good will is what makes this event the success it is. Extensive media coverage, both national and local, print & broadcast can be found online and sampled below.

#### Conference Media Coverage:

- **IPAV chief calls for energy ratings to be included on price register** (source: independent.ie)
- **A Mullingar Man Is The New President Of IPAV** (source: Midlands Radio)
- The dangers of renting into retirement (26 local news stations)
- **Supply of new homes 'curtailed by Central Bank limits on mortgages'** (source: independent.ie)
- **'herd' mentality risks creating welfare state: O'Flynn** (pdf) (source: The Irish Examiner)
- **O'Flynn issues stern rebuke to 'cheerleaders' of private rented sector** (source: irishtimes.com)
- **Kilkenny auctioneer hands over chain of office. Conference hears warning of risk of 'welfare state'**(source: kilkenypeople.ie)
- Radio Interview on 26 local stations "The dangers of renting into retirement"

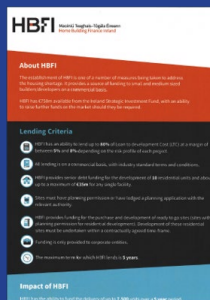
For further IPAV media coverage please click [here](#)

### IPAV Welcomes PTSB's Commitment to Increase Valuation Fees

Following much dialogue by our CEO on behalf of IPAV and all valuers, over a long period of time with Permanent TSB, we are now very pleased to advise that Permanent TSB has written to IPAV's CEO stating **"the fee increase is on track for implementation as of 30th August next"**. Due to technology problems it has taken this long to implement. The valuation fee will increase from €130 to €150 inc VAT. This is a very welcomed and significant development for valuers and a great commitment from Permanent TSB. We would like to thank Permanent TSB for working so closely with our CEO in taking this to fruition. This is the third financial institute with whom our CEO has single-handedly negotiated increased valuation fees and he is in negotiations with others. We are delighted that all valuers in addition to IPAV members will reap the rewards of IPAV's accomplishment.



## Home Building Finance Ireland - Open to Receive Applications



Pat Davitt, IPAV CEO, highlighted the importance of the now established Home Building Finance Ireland (HBFi) in his address to members at IPAV's recent AGM. The HBFi has €750m available from the Ireland Strategic Fund and provides a source of funding to small and medium sized builders/developers on a commercial basis. At a meeting with the HBFi IPAV were delighted to get confirmation that the scheme is up and running, with a number of projects successfully financed through this scheme in recent weeks. For extensive information on the HBFi and its application process please visit [www.hbfi.ie](http://www.hbfi.ie)

## Closing Date Fast Approaching - Friday 12th July 2019



**TU Dublin - Tallaght Campus**

With just one week until close of registration, IPAV appeals to individuals who may be interested in applying for the Higher Certificate in Business in Real Estate to ensure the **Student Registration Form** together with accompanying documentation is received at IPAV no later than **Friday 12 July 2019**. This is a level 6 award (120 ECTS) and is approved by the PSRA for licencing purpose. IPAV members, family of members and staff currently employed by members can avail of a €200 discount off first year student fees. For further information see [course details](#).

## New Real Estate Administration Level 6 Certificate - Opening Shortly

IPAV in collaboration with AIT are proud to announce the Certificate in Real Estate Administration NFQ Level 6 award will be opening shortly. IPAV members responded very positively to the prospect of this course being made available to administrators and we are delighted it has now come to fruition. This is an excellent opportunity for individuals working or considering working as an administrator in a real estate office to gain a recognised qualification. The brochure and registration form will be available on the [IPAV website](#) in the coming days.

#### New Certificate In Real Estate Administration



### Congratulations to Sherry FitzGerald Hanley



Congratulations to IPAV Council Member Gerard Hanley and all the team at **Sherry FitzGerald Hanley** on the official opening of their newly re-furbished office in Claremorris, Co Mayo. Speaking at the opening Gerard Hanley said it was a big decision but an easy one nonetheless to join forces with Sherry FitzGerald. Together with the many well wishers from IPAV council, colleagues and local businesses who attended the opening, we wish Gerard and the team every success. Pictured at the official opening is (l-r) Gerard Hanley MIPAV and David McDonnell FIPAV, IPAV President.

### Blue Book Valuation CPD - Presentations Now Available

IPAV is pleased to provide members with access to a pdf copy of the presentations delivered at the recent TEGoVA CPD event held on 14 June 2019 at the Bloomfield Hotel. Please click [here](#) to access presentations on: Pre-Contract Investigation of Title; Succession in Business, the pros and cons; Antiques: Object Identification & Valuation; 5 Methods of Valuation; Septic Tank Legislation.



## Representing IPAV at National Economic Dialogue 2019



David McDonnell, IPAV President, was delighted to attend and represent IPAV at the recent National Economic Dialogue 2019 held in Dublin Castle on 26 & 27 June. The dialogue forms an important part of the Government's budgetary process and through this forum, important decisions are made that will shape future development over the next years. Pictured (l-r) at the National Economic Dialogue 2019 is David McDonnell, IPAV President and Michael Creed, Minister for Agriculture, Food & the Marine.

## New Fine & Decorative Arts Programme Sees Surge in Registrations

IPAV's 2019/20 Fine & Decorative Arts Programme sees the introduction of very exciting and tailored lecture series, together with its long standing Diploma Course. Commencing in October, we are delighted to introduce "Modernism, Art & Design of the Early 20th Century"; "Scottish Enlightenment" and "French Connections". Registration is now open and classes are already filling up. Simply click our [2019/20 Programme](#) for all course information & registration forms.



## IPAV PSRA CPD Events - Autumn Schedule Coming Soon



For any licensed agent who has not yet completed their compulsory PSRA CPD hours, IPAV will be releasing its PSRA CPD Autumn schedule in the coming weeks.

IPAV

*"The Voice of Auctioneers & Valuers in Ireland"*

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