

IPAV Newsletter Vol. 89 October 2020

If pictures have not automatically appeared in this email, please ensure you right-click the red x showing above and select "download pictures"

IPAV PSRA CPD Webinar



As announced in our recent emails, IPAV is delighted to provide the opportunity to all licenced agents to obtain 3 PSRA CPD hours through a live webinar. Only one webinar must be attended, in full, to obtain the 3 CPD hours and we ask that you carefully chose a date that suits you best. The cost is €45.00 and the event runs from 10am to 1pm. IPAV also offers a further 2 hours online PSRA CPD that can be accessed at <https://bit.ly/IPAVCPD>

Please choose the IPAV PSRA webinar that you wish to attend & click the link to register:

- October 13 - <http://bit.ly/psraWoct13>
- November 4th - <http://bit.ly/psraWnov4>
- November 25th - <http://bit.ly/psraWnov25>
- Dec 10th - <http://bit.ly/psraWdec10>

Updated IPAV Code of Conduct



I am delighted to report a new Code Of Conduct has been approved by IPAV national Council and is now published on our website. There are some significant amendments to the old Code, that members need to acquaint themselves with, and be aware of. It is the duty of all IPAV members to Abide by the Aims and Code of the Institute.

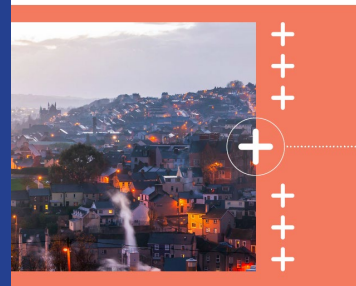
It's a must for all members to review, download and save IPAV's updated [Code of Conduct available at this link](#)

Joint Sector Protocol

Covid-19 has not gone away; we see Dublin and Donegal now at level 3 of the [Government's National Framework for Living with Covid-19](#) and more counties are on the horizon.

[The Joint Sector Protocol](#) was devised to provide Property Service Providers and Valuers with practical guidance on how to safely continue with their business, keeping themselves, their staff, clients and the general public safe, while also convincing Government to allow our sector to open offices as early as we successfully did. IPAV has received a number of complaints over the past weeks

JOINT SECTOR PROTOCOL FOR PROPERTY SERVICES PROVIDERS



regarding members and non-members flouting the protocol advice. The complaints range from agents advertising 'open house' viewings, to on the street queuing for sales & rental viewings, and to larger numbers of viewers than is recommended, at any one viewing in a property. Neither IPAV, the PSRA or the SCSI can compel members or non-members to abide by the protocol.

If you are aware of these breaches taking place and feel strongly enough that they might threaten the property business as a whole, you can report them to the Health and Safety Authority (HSA) on 1890 289389.

I am sure no one wants to go back to another lockdown. Please abide by the very sound guidance in the Protocol, which you can access from the above link or click the image above.

IPAV's Sellers Legal Pack Raised in the Seanad



IPAV is pleased to announce, with thanks to Senator Aidan Davitt, the Seller's Legal Pack has now been raised in the Seanad. This is a great step in the right direction and on Tuesday, 29th September, Senator Davitt relayed to the House that it is *IPAV's contention that this new initiative will have unquestionable benefits for the property industry as a whole and I, for one, am very happy to support their efforts. Anything that cuts down on the length of time it takes to complete a property sale has to be welcomed.*

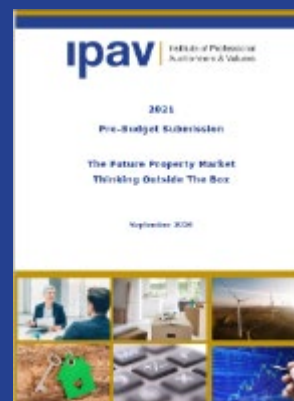
To see Senator Davitt's [speech in full, please click this link](#)

IPAV 2021 Pre-Budget Submission

IPAV in its Pre-Budget Submission, has called for the Help-To-Buy (HTB) scheme to be extended to include second-hand homes and also called for a radical shake-up of what it calls 'exorbitant' Stamp duty rates that are stymieing many good rural renewal incentives to encourage people to move back into rural areas and to also adapt former commercial premises into homes. For full details of our submission, press release and media, please see the links below:

IPAV 2021 Pre-Budget Submission:
[The Future Property Market Thinking Outside The Box](#)

Press Release:
[IPAV calls for shake-up of stamp duty and help-to-buy to be extended to second-hand homes](#)



Media - Farming Independent:

Calls for 'crippling' stamp duty rates on land to be replaced

Listen Back - RTE Drivetime Show

Eoin O'Broin, Sinn Fein Spokesperson on Housing, Planning & Local Govt and Pat Davitt IPAV CEO

Media - Agriland.ie:

Auctioneers call for slashing of 'crippling' rate of stamp duty on land

Missed IPAV's Webinars ? Watch Back



Guiding Agents Through the Newly Enacted Residential Tenancies and Valuation Act 2020 with Q&A session.

Watch Recording: **IPAV Webinar 08.09.20**
(and enter the passcode IPAV0809!!!)



Land Market and Sales throughout the Provinces with Q&A session

Watch Recording: **IPAV Webinar 30.09.20**
(and enter the passcode IPAV3009!)

IPAV European Valuation Conference

IPAV will be hosting its first Online European Valuation Conference and Virtual Exhibition on Wednesday 28 October 2020. In our changing world, IPAV is working to deliver online services to its members and we are excited to provide this learning and networking platform that can be enjoyed from the comfort of your home or office. This event carries 5 TEGoVA CPD hours if completed in full, plus the addition of another 5 points from the reading IPAV material. Details will be circulated shortly, in the meantime, please click the below to see our line up of speakers.

*IPAV Online
European Valuation
Conference
&
Virtual Exhibition
28 October 2020*

Reminder - Online TEGoVA CPD

In addition to IPAV's European Valuation Conference, we would like to remind TRV and REV members we have 3 one HOUR CPD modules available online, these cover Terms of

Engagement as well as two separate modules on Real Estate Valuation 1 and 2. Only the modules with the TEGoVA logo displayed, as shown in the image, are TEGoVA approved. Modules can be accessed at this link: <https://bit.ly/IPAVCPD>



Avant Money Enters the Irish Mortgage Market

It is great to welcome a new bank entrant to the Irish market, instead of seeing them exit the market, as has been the case over the last few years. At this juncture in the mortgage market, we welcome Avant Money, a Spanish bank, to compete for mortgage business in Ireland. For Valuers, we are also delighted and congratulate Michael Cryan and VMS, who are Avant Money's panel managers, as any Valuer already on the VMS panel, will automatically receive valuation business from Avant Money and VMS when its required.

Discussion with Carol Tallon on Property Matters



Thank you to Carol Tallon at iProperty Radio for inviting me to join Property Matters, to give an update on how IPAV members are keeping during the pandemic lockdown. It was a great discussion hosted by Carol, and also joined remotely by, Karen Muldowney, Business Manager at Shapoorji Pallonji and Paul Walsh, General Manager of CIM Europe.

To listen back please [click this link to ipropertyradio.com](https://www.ipropertyradio.com)

COVID-19 Wage Subsidy Scheme & Revenue Audits

IPAV is hearing from members that inspections are taking place in connection with the wage subsidy scheme. It is IPAV's recommendation, that members, as evidence of their entitlement to the scheme, prepare their quarter 3 management accounts, and compare them to quarter 3 of 2019. In our opinion, to avail of the scheme, there should a reduction of at least 25% in turnover. IPAV has sought clarification from the Minister of Finance, and also raised the matter in our Pre-Budget submission, as we seek clarity that the requirement to be entitled to avail of this scheme will not rest alone on quarter 2 2020 turnover.

YPN Charity Donation

Thank you to everyone who generously donated to the North Westmeath Hospice, the charity of YPN's golf classic, held in August. Sister Teresa Mullen, on behalf of the Hospice, was delighted to receive YPN's donation for €1500. Pictured below is Niamh Giffney, YPN's Chair recently meeting with Sister Teresa in Mullingar for the Hospice Coffee Morning. You can also see coverage in Westmeath Examiner at <http://bit.ly/yphospice>



Foxford Cottage Raffle Winner



Congratulations to the winner of the cottage in Foxford, Michele Hallahan, pictured here at the hand over of the keys, with agent Carol Kelly MIPAV of CK Properties & Auctioneers. Michele said 'It's the people who gave their money that are the heroes' Michele describes her good luck as a "dream come true" It means that I will get out of the city and be able to work remotely and I will be able to share this with my family.' Congratulations to all involved.

IPAV Media Coverage

Media - Athlone Advertiser

IPAV study reveals price increases for residential properties in Westmeath

Media - Gorey Guardian

Small increase in Wexford's house prices

Media - Westmeath Examiner

House prices will hold up, but problems remain to be addressed – IPAV

Media - Kildare Nationalist

Kildare Housing Market Remains Steady

Listen Back - Galway Bayfm

New report shows house prices in Galway remained stable through lockdown

Media - Kilkenny People

Slight drop in house prices in Kilkenny according to survey

Media - Connaught Telegraph

Slight increase in Mayo house prices

Media - Leitrim Observer

Mixed Picture on Leitrim house prices according to IPAV

IPAV

"The Voice of Auctioneers & Valuers in Ireland"

129 Lower Baggot Street Dublin 2 D02 HC84

info@ipav.ie +353 1 6785685

www.ipav.ie www.tegova.org www.cepi.eu

"This message is for its intended addressee only. It may contain information of a confidential or legally privileged nature which should not be disclosed. Only the intended addressee may rely on the contents of this email. The email address used in this email may not correspond to the intended addressee. If you have received this message in error, please notify the sender and permanently delete the message and all copies immediately. Any review, re-transmission, dissemination or other use of, or taking action in reliance upon, this message by persons or entities other than the intended recipient is prohibited. All attachments have been scanned for viruses. However, the Institute of Professional Auctioneers and Valuers Limited cannot accept liability for any loss or damage you may incur as a result of virus infection and the Institute of Professional Auctioneers

and Valuers Limited is not responsible for any loss or damage suffered by any person who accesses this email. The views expressed are those of the author only and do not necessarily reflect the views of the Institute of Professional Auctioneers and Valuers Limited or any other person and the Institute of Professional Auctioneers and Valuers Limited does not accept liability for any statement opinion expressed.

The Institute of Professional Auctioneers and Valuers is incorporated as a company limited by guarantee under the laws of Ireland with company registration number 34768 and having its registered office at 129 Lower Baggot Street, Dublin 2.”

