

IPAV Newsletter Vol. 70 March 2019

New Look Newsletter

IPAV's recent review of its communication strategy found a greater readership and response rate amongst members when content is displayed on the screen without the need to click into a link. For this reason, we are bringing you IPAV's March Newsletter in a more accessible format. If pictures have not automatically appeared in this email, please ensure you right-click the red x showing above and select "download pictures", as many of the news items featured throughout include hyperlinked images so you can access more detailed information. Any feedback you would like to provide on the new format is greatly appreciated to valerie@ipav.ie

IPAV Residential Property Price Barometer: July - Dec 2018

As featured in the Sunday Independent we are pleased to now bring you IPAV's latest **Residential Property Price Barometer**. Throughout this report you will see details of our nationwide study, with a full analysis of the findings by Donal Buckley and Pat Davitt. This report is a valuable source of information and we encourage members to use it as an additional marketing tool for clients or to use as an appendix for residential valuations.



MLS (Multi Listing Service) Gains Traction With IPAV Members



Following the recent launch of Ireland's first MLS by IPAV & SCSi, we are delighted to see members signing up to this excellent offer. MLS is a whole new approach and opportunity for many agents throughout Ireland. IPAV & SCSi members can receive free access until 1st September 2019 with a 50% discount on the 1st year's service by registering now at www.resales-online.ie

Property Professional Digital Edition Now Available

IPAV's **Q1 2019 Property Professional Magazine** is now available in digital format. Features include; Heads of New Tenancies Bill, Conditions in Commercial Lease, Steps to solve our housing crisis, articles by Donal Buckley, Pat Davitt, Tim Ryan, Tommy Baker and Frank Quinn as well as coverage from IPAV's Lettings and Valuation conferences with access to presentations given on the day and much more. Look out for the **Click For More** icon throughout the magazine which gives additional information.



IPAV's YPN Donates to the LauraLynn Children's Hospice



Niamh Giffney, YPN Chairperson and William Bradshaw, YPN Committee Member presenting a cheque to Claire Shields of the LauraLynn Children's Hospice for €5257. This donation is the proceeds from the charity auction and raffle held at YPN's recent Novice Rostrum Auctioneer of Year Award which was a great success. We sincerely thank all who got involved and donated.

Recent Business Affiliations Available to IPAV Members

We hope IPAV members have had an opportunity to review the many new business offers recently introduced. As detailed in our emails to members, each business offer brings its own significant unique service to agents. We recommend you take time to review and explore the opportunities now available at discounted rates for IPAV members from **PropertyPal.com**, **Beagle** & **IAM Sold**.



Net Promoter® Score (NPS) 2019



To continue building on the quality of service we provide to our members, IPAV is now conducting its annual Net Promoter® Score. There are just 4 short questions to this survey and we ask all members to take just a few moments to complete the survey when it is emailed Monday 4th March.

**The more feedback we receive,
the better we can become.**

IPAV Members Availing of BOI Credit Card Payment Scheme

It is great to see almost 100 members have taken advantage of this deal IPAV negotiated with BOI Payments. There are huge savings of up to 50% on this credit/debit card payments scheme and we recommend all members should examine it as it will fit right in with your business. Please contact Stephen Broderick on 01 480 4959 or go to <https://www.boipa.com/ipav/>



Tickets For IPAV PSRA CPD Events



A reminder to all agents that IPAV's PSRA CPD events are taking place over the coming weeks in Cork, Limerick, Galway, Cavan and Dublin. Each event provides the necessary verified 5 CPD hours that must be obtained by all licensed agents throughout 2019. Limited tickets are available for purchase [here](#).

2019/20 IPAV Membership Subscriptions Due 01 April 2019

IPAV 2019/20 membership subscription invoices have now been issued to all members from accounts@ipav.ie. Please take note of the payment method detailed on your invoice and should you have any queries or amendments, contact Serena at accounts@ipav.ie or 016785685

Commercial Legal Protection Scheme for IPAV Member Firms

IPAV would like to remind Member Firms that payment of their annual membership subscription must be received on the due date of 01 April 2019 to be included in this scheme. This is an excellent commercial legal protection policy introduced by IPAV free to member firms, offering legal advice and protection for their businesses. Full details are available from the sign-in area www.ipav.ie.

IPAV

"The Voice of Auctioneers & Valuers in Ireland"

129 Lower Baggot Street Dublin 2 D02 HC84

info@ipav.ie +353 1 6785685

www.ipav.ie www.tegova.org www.cepi.eu

"This message is for its intended addressee only. It may contain information of a confidential or legally privileged nature which should not be disclosed. Only the intended addressee may rely on the contents of this email. The email address used in this email may not correspond to the intended addressee. If you have received this message in error, please notify the sender and permanently delete the message and all copies immediately. Any review, re-transmission, dissemination or other use of, or taking action in reliance upon, this message by persons or entities other than the intended recipient is prohibited. All attachments have been scanned for viruses. However, the Institute of Professional Auctioneers and Valuers Limited cannot accept liability for any loss or damage you may incur as a result of virus infection and the Institute of Professional Auctioneers and Valuers Limited is not responsible for any loss or damage suffered by any person who accesses this email. The views expressed are those of the author only and do not necessarily reflect the views of the Institute of Professional Auctioneers and Valuers Limited or any other person and the Institute of Professional Auctioneers and Valuers Limited does not accept liability for any statement opinion expressed.

The Institute of Professional Auctioneers and Valuers is incorporated as a company limited by guarantee under the laws of Ireland with company registration number 34768 and having its registered office at 129 Lower Baggot Street, Dublin 2."