

Wishing you a Happy, Holy and Healthy Christmas and a prosperous New Year

IPAV Newsletter Vol. 55 December 2017

It's been a busy run up to December, with plenty of newsbytes to share with you. Just before we do so, as with previous December newsletters, I believe this is good time to take a quick look back on some of IPAV's highlights throughout 2017.

2017 proved another year of firsts for IPAV; our Property Price Barometer was launched in September in association with The Sunday Independent; YPN held their first national golf classic; IPAV exhibited at The National Ploughing Championships; our CEO Pat Davitt was elected to the TEGoVA Board of Directors; NAR, MAAR & IPAV together hosted the worldwide CIPS course; ITT, ICOS & IPAV formed an education programme providing a means for TEASGAC students to achieve a category A licence.

I am proud to say we are now heading for 1200 Members registered with IPAV, including almost 20 NAR Realtors who recently joined IPAV. We are encouraged that membership is continuing to grow, with a further 30 membership applications listed for IPAV Council's consideration later today.

Networking is a fundamental part of IPAV and we recognise the importance of opportunities being available to members to meet, to discuss business & to forge relationships. With this in mind, as well as providing professional learning and CPD requirements, IPAV hosted 12 events throughout 2017, offering over 50 CPD hours to REV and TRV Members. This included the impressive attendance of over 200 delegates at our AGM & Conference and over 300 delegates at IPAV's 3rd European Valuation Conference in October.

The REVASE project will near completion in early 2018 and we were delighted to recently host an event dedicated to REVASE which detailed the project and learning content.

IPAV's education programme continues to grow and is operating at full capacity.

Hooke & MacDonald and Keith Anderson Awarded for Excellence



There were great celebrations at the KPMG Irish Independent Property Industry Excellence Awards held last Thursday 23rd November for IPAV Member Keith Anderson and for IPAV Member Firm Hooke & MacDonald. We are exceptionally proud to congratulate Keith Anderson of

Anderson Auctioneers, Donegal Town on winning the Regional Excellence Award (pictured above left) and also to Ken MacDonald MIPAV, all the team and IPAV members at **Hooke & MacDonald**, Dublin 2 who won the Residential Agency of the Year (pictured right). These awards are a great accolade for property professionals and we were delighted to have such excellent representation at this year's event.



YPN Christmas Get Together – Thursday 7th December



Further to our email, on behalf of YPN, all Members are invited to join **YPN for Christmas** drinks & nibbles at **McGrattans Café Bar**, Fitzwilliam Lane, Dublin 2 from 6pm, Thursday 7th December. Please RSVP **YPN** or **Valerie** or call YPN's Chairperson Niamh Giffney on 087 4144568.

Final Places for IPAV's President's Lunch - 8th December



With just a week to go, a limited number of places are available to attend our upcoming **President's lunch** in aid of Spinal Injuries Ireland. Taking place at 1pm, Friday 8th December at the Westbury Hotel, please contact **IPAV** today to secure your place.

Graduates of the Higher Certificate in Real Estate



Congratulations to all IPAV & ICOS students who completed the IPAV/ITT Higher Certificate in Real Estate. This is a great personal and professional achievement and we wish all graduates every success with their future. By way of recognition, IPAV is proud to offer one-year free IPAV membership to qualifying applicants. Please contact **Anthony** for details.



Michael Lavelle Celebrates Fellow Membership of IPAV



At a recent celebratory event held in honour of Michael Lavelle, IPAV's CEO Pat Davitt was delighted to present Micheal with his Diploma of Fellowship Membership of IPAV. Michael of **Michael Lavelle Estate Agents**, Dundalk, Co Louth has

been in business over 30 years and is a long standing member of IPAV since 1988. Michael's daughter Joanne Lavelle MIPAV REV (pictured right) was on hand throughout the event to proudly celebrate her father's excellent career and the long-time business partnership they have built up together.



IPAV's CEO Pat Davitt Visits Roscommon Members

As Roscommon was host to IPAV's recent seminar and REVASE event, Pat Davitt set out to meet local IPAV Members. First stop was to congratulate long standing IPAV Member Padraig Burke who is celebrating 21 years in business. Pat was delighted to catch up with members in the Roscommon area to discuss general business conditions and current market trends. Pat Davitt is pictured (l-r) with Padraig Burke MIPAV & Bernie Burke; Pat Hughes MIPAV; Sean Naughton MIPAV; and David Diffley MIPAV.



East Cork Business of the Year for Hegarty Properties



We are delighted to share the news and to congratulate **Hegarty Properties** who were recently awarded East Cork Business of the Year 2017 at the Cork Business Awards. Pictured here with her award is IPAV Member **Adrianna Hegarty**, who established the business in Middleton in 2005. Well done Adrianna, a great achievement.