

Welcoming 2018



I would first like to start by wishing all members a happy, healthy and prosperous 2018 and to thank you all for your support throughout last year. Looking ahead, I believe 2018 could be IPAV's busiest year yet! Compulsory CPD officially starts this year and as an Institute we intend to reach out to all license holders throughout the country; we will also oversee the launch of the **REVASE** project, providing educational resources to thousands of valuers across Europe; we will continue to provide new & innovative services to our members, such as the new online legal drafting service emailed to all members on 02.01.2018; and with members' support, we aim to surpass a membership base of 1200 by the end of this year. Together, we can achieve it all. In the meantime, I hope you find the following articles of benefit.

IPAV Successfully Tenders for the Delivery of PSRA's CPD



We are delighted to announce IPAV has successfully secured the PSRA's tender to deliver CPD to all licensed agents throughout the country. IPAV's bid and that of the SCSi were accepted by the PSRA following a tender process. This is a huge accomplishment for IPAV and its members and one we are very proud of. As a result, the CPD programme listed in our 2018 diary will be significantly amended. As soon as IPAV's new CPD programme is formalised, a copy will be emailed to all members and we ask that you please watch out for it, so you can plan and book the CPD dates in your diary. I am sure all licensees are aware of the 5 hours CPD requirement from 1st January 2018. Further details are available on the PSRA's December newsletter available [here](#).

Spinal Injuries Ireland Receives Donation from IPAV



Thank you to all members and friends who so generously donated to Spinal Injuries Ireland at IPAV's recent President's Lunch. As a result of everyone's generosity, IPAV's CEO Pat Davitt and IPAV's President Brian Dempsey proudly presented Stephen Cluskey, representative for Spinal Injuries Ireland with a cheque in the sum of €7,000. On receiving our donation Stephen expressed how delighted he was to receive such a generous donation on behalf of Spinal Injuries Ireland, and was also very happy to hear everyone found his talk at the lunch both motivational and inspirational.

CEO Presents at Croatian Valuation Conference



IPAV congratulates our CEO Pat Davitt on his recent presentation on "European Valuation Standards in Ireland" to the Zagreb Valuation Congress in Croatia. It was a great honour for Pat to be invited to speak at this conference, one of the largest two-day events held in Eastern Europe.

IPAV 2018 Members Directory



Thank you to all members who replied to our email "Membership Contact Details - IPAV 2018 Members Directory, Website & CRM" sent on 05.12.2017. The information is now with our publishers, and a hard copy of the directory will be posted to members later in January.

Media Coverage

You can keep up to date with IPAV's news and commentary [here](#)

MCEI Letters Must be Amended to MMCEPI



Further to our email "Important Notice To IPAV Members - Designatory Letters MCEI Change" sent to all members on 24.11.2017, please be reminded that from 01 January 2018 the designatory letters MCEI, automatically awarded to you as a member of IPAV, were replaced with the designatory letters MMCEPI. If you are unfamiliar with this change, we recommend you refer to the above-mentioned email, and for your convenience details are also available [here](#). We ask that all members use these letters on their stationery and website immediately.

IPAV Residential Property Price Barometer



IPAV's Residential Property Price Barometer Q3 & Q4 2017 will be launched at the end of January, exclusively with the Sunday Independent. The short questionnaire will be emailed to member participants on Monday 8th January. We ask that you complete and submit it as soon as possible. We wish to sincerely thank our members who have committed to taking part in this 6-monthly survey, as we can only provide this report through your support and participation.

RTB Rent Index Q3 2017



IPAV is pleased to provide access through our website to the **RTB's Rent Index Q3 2017** which provides detailed information on the rental market, together with its corresponding [press release](#) that includes helpful landlord and tenant information videos.

Top Up To Level 6 Higher Certificate in Real Estate



Commencing later this month, IPAV in conjunction with IT Tallaght will be again running its Top Up Route to achieve the Level 6 Higher Certificate in Real Estate (120 ECTS).

This Top-Up route is available to graduates of IPAV's 2-year Certificate in Auctioneering & Estate Agency and is particularly accessible as a distance learning course, requiring classroom attendance for an induction day only in IT Tallaght. Full details available [here](#).

Celebrating 27 Years in Business



Congratulations to our member John Mollin MIPAV TRV of **Mollin Estates**, Church Street, Tullamore, Co Offaly, celebrating 27 years in business and recently featured in local media.

Distribution of Marketing Flyers – Duty of Care Required



We would like to remind members, if you distribute flyers as a means of direct marketing to advertise your business. To ensure compliance with **IPAV's Code of Conduct** your flyer should advise that should the client take up your offer, they could incur an extra fee, if they already have a PSRA contract completed with a current agent. This matter is detailed on page 4 of **IPAV's Code of Conduct** under the heading "Duty to Abide by the Aims and Code of the Institute"

Social Media

Follow IPAV on [Twitter](#), [LinkedIn](#), [Facebook](#) for latest news