

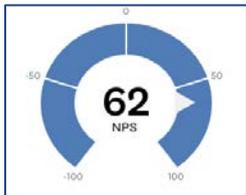
**IPAV Meets with Minister Eoghan Murphy**



IPAV President Brian Dempsey, together with IPAV CEO Pat Davitt and Val Mogerley recently met Eoghan Murphy Minister for Housing, Planning and Local Government in Dublin's Custom House. Following the meeting, Brian expressed "We were fortunate enough to have time to discuss almost 15 assorted items relating to Housing with topics such as Rebuilding Ireland, HAP Scheme, Local Property Tax and IPAV's Property Barometer, Pre '63's & Home

Building Finance Ireland, Fair Deal & delayed Probate to mention a few. Overall the meeting gave the Department the ability to approach our Institute for guidance and assistance and opened doors for us to gain insight and knowledge to the hard work being done by our various Ministers in their day to day work towards a better Ireland."

**IPAV Survey - Net Promoter® Score**



Thank you to all members who responded to our recent NPS survey. The purpose of this survey is to measure members satisfaction levels towards IPAV, and importantly, to receive focused feedback on where we can improve. To calculate an NPS, respondents are asked to score a company from 0-10. Respondents who score 0-6 are "detractors", those who score 7-8 are "passives" and those who score 9-10 are "promoters".

To get the overall percentage score, the passives are completely taken out of the equation, and the detractors are subtracted from the promoters. For IPAV to receive an NPS of 62% is hugely encouraging and was beyond our expectations and we thank our members for such a vote of confidence. However, whilst it shows we are working in the right direction, with encouraging feedback on what we are doing right, we also received valid feedback on areas where we can build on. This survey is an important tool and we intend to carry it out on an annual basis to keep IPAV moving forward and to keep building on member's expectations.

**IPAV AGM & Annual Conference, and CPD – 8 & 9<sup>th</sup> June 2018**



Hotel bookings are well underway for this year's Annual Conference and AGM taking place at the [Lyrath Estate](#) Co Kilkenny on Saturday 9<sup>th</sup> June. We'd like to remind members and colleagues that

IPAV's agreed reduced B&B rate for delegates wishing to stay on Friday 8<sup>th</sup> & Saturday 9<sup>th</sup> June is only available on a limited number of rooms and for a limited period. Accommodation must be booked directly with [Lyrath Estate](#) at [reservations@lyrath.com](mailto:reservations@lyrath.com) quoting **IPAV Conference**. We will as usual have CPD on the day before, 8<sup>th</sup> June, in the Lyrath Hotel as well. Further details will follow shortly.

**YPN's Annual Golf Classic Returns May 10<sup>th</sup>.**



For all golf enthusiasts & supporters, IPAV's YPN have their plans in place for their second Annual Golf Classic. Returning to the popular [Heritage Golf Club](#) Killenard, Co Laois on Thursday 10<sup>th</sup> May, the format for this event will be 3 ball, at a cost of €120 per team. This cost includes the green fees, a breakfast bap, a burger on the 9<sup>th</sup> hole and an evening meal at which prizes will be presented. Both IPAV and IPAV's YPN wish to take this opportunity to sincerely thank both PINERGY and the Irish Examiner for so generously sponsoring this event. To register your interest please email YPN's chairperson Niamh Giffney at [ypn@ipav.ie](mailto:ypn@ipav.ie)

**Booking Your PSRA CPD**



Thank you to all members and licensed agents who have already secured their PSRA CPD booking through IPAV's ticketsolve. Cork has now sold out and a limited number of places remain for Dublin North, Dublin South, Sligo, Galway, Mullingar, Kilkenny and Limerick. 5 hours of PSRA approved CPD is compulsory for all licensed agents and we

strongly recommend any agent who has not yet booked to attend a CPD event, to do so [here](#). This CPD will also cover valuers for 5 hours of the required TEGoVA 20 hours CPD.

**IPAV Digital Magazine**



IPAV is delighted to bring you IPAV's 2018 Q1 Property Professional Magazine in [digital format](#).



Throughout this edition, you will find many "click for more" hyperlinks (as per the above image) providing you with further details on the articles published. Links are available to articles relating to IPAV's CPD, the new legal document drafting service available through LawOnline, details & updates on the REVASE project, further information on IPAV's education courses, property award winners & IPAV member firms Keith Anderson FIPAV and Hooke & MacDonald, as well as our special feature on Adrianna Hegarty MIPAV of Hegarty Properties, who won East Cork Business of the year.

**IPAV CEO To Meet with DAFT.ie**



In response to many queries received from IPAV members, IPAV's CEO Pat Davitt has already been in contact with DAFT.ie and will meet with them this week, together with our President and

Vice President to discuss their recent price increases. IPAV will revert to members thereafter.

**IPAV & REVASE on Social Media**



Follow IPAV on [Twitter](#), [LinkedIn](#), [Facebook](#) for latest news. You can now also follow the REVASE project on twitter [@revaseproject](#) or visit the REVASE Facebook page by clicking [here](#)

**IPAV 2018/2019 Membership Subscriptions**



Invoices for IPAV's 2018/19 membership subscription are in the process of being emailed from [accounts@ipav.ie](mailto:accounts@ipav.ie). We kindly ask all members to please take a moment to review your invoice and if you have any queries or amendments to your payment details to send a return email to [accounts@ipav.ie](mailto:accounts@ipav.ie). Thank you for your continued support.

**YPN Seminar – Cork – Friday 27<sup>th</sup> April**



I-r Donnacha Ryan, Rugby International and ICS Mortgages Brand Ambassador Fergal McGrath, CEO Dilosk

IPAV's YPN are delighted to announce their upcoming seminar taking place at the Rochestown Park Hotel, Cork on Friday 27<sup>th</sup> April at 4.30pm. Key topics include Cyber Security and Employment Contracts, also, Dilosk's CEO will discuss ICS Mortgages' unique Buy-to-Let product [Flexi-Mortgage](#). Full details for this event will follow shortly, however, in the meantime, please note the date in your diary. Full attendance qualifies for 2 hours Blue Book CPD for TRV & REV Members.