

## IPAV Newsletter Vol. 64 September 2018

### Autumn Seminar & Launch of the National Mediation Service



IPAV is delighted to announce the National Mediation Service proudly partnered through the IFA, the MII & the IPAV will be launched at our upcoming Seminar taking place at the **Midlands Park Hotel**, Portlaoise on Thursday 27<sup>th</sup> September from 6pm to 8pm. Following the launch, Marie Hunt, Executive Director & Head of Research of CBRE, Joe Healy IFA President and Tom Crosse IPAV Jr. Vice President will present on a range of topics. A full schedule of the seminar will be emailed to all members in the coming days, however in the meantime, if you wish to register for this event, please email [anthony@ipav.ie](mailto:anthony@ipav.ie). REV & TRV members can obtain 2 TEGoVA CPD hours for full attendance.

### IPAV PSRA CPD Events - Update



IPAV's PSRA CPD event scheduled for Dublin on 22<sup>nd</sup> October is now sold out. However, due to demand, we are pleased to confirm an additional Dublin event has been scheduled for Wednesday 21<sup>st</sup> November. For any agent who has not yet secured their PSRA CPD for 2018, we recommend you select your chosen location below & book your ticket without delay. Event Locations: **Limerick, Cork, Galway, Cavan, Portlaoise, Dublin.**

### IPAV Latest Property Price Barometer



Now available online, you can access **IPAV's latest Property Price Barometer here**. The report finds a huge divergence in property prices now exists between Dublin and other urban centres; between urban centres and rural areas, as well as within Dublin itself where while prices have dropped in some areas they have increased in others.

### National Ploughing Championships 18<sup>th</sup> – 20<sup>th</sup> September



We look forward to our return visit to the **National Ploughing Championships**, where we are proudly exhibiting under the umbrella group "The National Property & Land Information Centre" together with SCSi, PSRA, MII, OSI, PRA, Valuation Office & myhome.ie. We have an excellent marquee located at Block 2, Row 11, Stand 243 and hope as many members as possible will pop by and say hello.

### TRV & REV Valuation Courses



IPAV, in consultation with TEGoVA, are preparing their next TEGoVA Residential Valuer (TRV) course and Recognised European Valuer (REV) course for qualifying IPAV members. IPAV will email all members in the coming weeks with further details & dates for both courses.

### IPAV 2018 Land Report – Launching 19<sup>th</sup> September



Now in its 3<sup>rd</sup> year, IPAV's 2018 Land report will be launched by Mairead McGuinness MEP, Vice President of the European Parliament, on Wednesday 19<sup>th</sup> September at the forthcoming

National Ploughing Championships in Tullamore. We welcome members to attend the launch, taking place in "The National Property & Land Information Centre" Block 2, Row 11, Stand 243.

### IPAV 2019 Pre-Budget Submission



Now available online, you can access **IPAV's 2019 Pre-Budget Submission here**. You can also see media coverage on IPAV's proposal to cut stamp duty by **The Irish Times** and The Irish Independent's **Farm Ireland**

### Date To Note: 25<sup>th</sup> October – 9am – IPAV Valuation Conference

### Final Opportunity to Register



Together with AIT, we are delighted to announce the new pilot **Level 7 Bachelor of Business in Real Estate Management** will commence in AIT on Saturday 22<sup>nd</sup> September. This is an excellent opportunity for members and colleagues alike. Should you wish to enquire about access to this course, please ensure you contact Genevieve at 01 6785685 [info@ipav.ie](mailto:info@ipav.ie) without delay.

### IPAV Fine & Decorative Art Courses Feature in The Irish Times



A huge thank you to our Fine & Decorative Arts Course Director Roxane Moorhead and to Arminta Wallace of the Irish Times for the recent article **Can you tell your art deco from your mid century modern?** featuring IPAV's 2018/19 Fine & Decorative Arts Programme. For further details simply click [here](#) or call IPAV on 01 6785685.

### Donegal Members Discuss Local Market Activity

Our CEO was delighted to meet with so many members in Donegal recently and was delighted to have Council Member Dara Furey show him around. The property market was well discussed, as was the Brexit issue, where in very northern parts its quite difficult to sell properties over €300,000 due to slow interest from Northern buyers.



Pat Davitt with Henry McCahey of DNG Boyce Gallagher, Letterkenny



Dara Furey with Brendan McGlynn & Kane McGarvey of Brendan McGlynn & Assoc. Letterkenny



Dara Furey with Joseph Reynolds & Paul Reynolds of Property Partners Paul Reynolds, Letterkenny



Pat Davitt with Billy Johnston of DNG Billy Johnston, Donegal Town

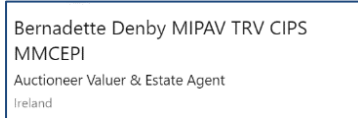


Keith Anderson of Anderson Auctioneers, Donegal Town with Pat Davitt



Dara Furey with Dermot Farrell of Donegal Estates, Letterkenny

### LinkedIn Profiles – Including Your Professional Designatory Letters



Bernadette Denby MIPAV TRV CIPS MMCEPI  
Auctioneer Valuer & Estate Agent  
Ireland

IPAV Members who use their designatory letters, not only strengthens the profile of IPAV in the eyes of fellow LinkedIn users, but acts as a platform to promote

their professional standing, and we recommend all Members to avail of the branding opportunities it provides. We would like to thank & congratulate IPAV Member Bernadette Denby whose above LinkedIn profile features her IPAV designatory letters so prominently.

### KPMG Irish Independent Property Industry Excellence Awards



Have you submitted an entry to the Property Industry Excellence Awards? For full details on the awards, categories, entry details, and September's closing date please visit [here](#).



### SEPA Direct Debit Mandates

On our Auditors advice IPAV is currently updating its payment systems & processes and asks any member who does not have a SEPA direct debit mandate currently filed with IPAV to please complete the **mandate** and return it to Serena at [accounts@ipav.ie](mailto:accounts@ipav.ie). as soon as possible.

### SCSi/Irish Times Tennis Tournament



A great team & great tennis played by IPAV's (I-r) Robert Downey, Collette Lenihan, Serena Burchill & Ronan Hand. A special thank you to the SCSi, the Irish Times & Donnybrook Tennis Club for their hospitality & hosting such an excellent afternoon.