

IPAV Newsletter Vol. 65 October 2018

IPAV European Valuation Conference – Registration Now Open



As advertised in today's Irish Independent, registration is now open for IPAV's 4th European Valuation Conference taking place at **Castleknock Hotel**, Dublin on Thursday 25th October from 9am to 2pm. This is a must attend conference for all valuers, with an excellent line-up of property experts from Europe and America. 5 TEGoVA CPD hours are available to REV & TRV members. Tickets are €75 for IPAV members and non IPAV members can avail of an early bird price of €90 if booked before 15th October. The full price of €115 will apply thereafter. For IPAV's full conference programme & access to tickets please click [here](#).

Ulster Bank Valuation Panel – Due Diligence Form



For IPAV Valuer members who are on the Ulster Bank valuation panel, Legal & General are sending out a Due Diligence form to all Valuers on their valuation panel to be completed. We have been advised that the form will include an offer of help from their Irish rep. Peter Carr or Legal & General direct. We advise you avail of this offer of assistance, should you need it, in order to complete the form as required.

Sherry FitzGerald O'Leary Kinsella Wins in Customer Excellence



Congratulations to all at **Sherry FitzGerald O'Leary Kinsella** on winning Best Auctioneering Firm in the East Coast Radio Customer Excellence Awards 2018. This is great recognition for an excellent team and well done to IPAV Council member Michael O'Leary FIPAV, Mary O'Leary MIPAV, Declan O'Leary MIPAV, Louise Kehoe MIPAV and Elma Hughes MIPAV.

IPAV Annual Lettings Conference – 17 November 2018



Registration is now open for **IPAV's Annual Letting Conference** taking place from 9.00am to 4pm, Saturday 17th November at the Louis Fitzgerald Hotel, Dublin 22. 6 TEGoVA CPD hours are available to REV & TRV members. The Conference is also open to non-members. To book your ticket please click [here](#).

TRV Course Commencing November



We are delighted to announce our next TEGoVA Residential Valuer (TRV) course will commence in November. Entry and registration requirements will be circulated by email to all IPAV Members. Class size is restricted to 30, so we recommend if you are interested in the course, on receipt of IPAV's email to please follow all registration instructions and submit your application without delay. In the meantime, as full attendance is required, please note the course will run from 9am to 5pm at IPAV's office in Dublin, on Fri 2nd, Sat 3rd, Thurs 8th, Fri 9th and Thurs 15th November.

Historical Land Prices – Now available on IPAV Website



IPAV's list of historical land prices from 1901-2007 is now available from our website & can be accessed from [here](#). This succinct list shows the land price per year, per acre and we hope it will be of assistance.

REV Course Commencing Early 2019



Our next Recognised European Valuer (REV) course is due to commence in January 2019. Full details of course dates and entry requirements will be circulated to all Members over the coming weeks.

Updated PSRA Letters of Engagement Now Available



IPAV would like to remind members that the PSRA has produced new 'Property Services Agreement' (Letters of Engagement) documents and are now available at www.psr.ie. It is important to note, for any new agreements being entered into from 1st October 2018 these documents must be used.

IPAV Farming Report Launched at Ploughing Championships



Pictured at the launch of IPAV's **Farming Report 2018**, which took place at the National Ploughing Championship is (l-r) Pat Finn IPAV member, Philip Farrell IPAV Farming Report editor, David McDonnell IPAV Snr Vice President, Mairead McGuinness MEP, Vice President of the European Parliament, Gerry Coffey IPAV Council & Agri Committee Member, Tom Brett and Maeve Hogan CEO of the PSRA. You can also see media coverage in the Offaly Express & Westmeath Examiner by clicking [here](#).

Closing Date Extended For Property Industry Excellence Awards



Due to demand from interested entrants, the closing date to submit entries to the **Property Industry Excellence Awards** has been extended to Friday 12th October 2018.

SEPA Direct Debit Mandates



Thank you to the many Members who kindly submitted their SEPA direct debit mandate to IPAV. Going forward an administrative fee may be applied for non-direct debit payments. To avoid this fee, please complete **IPAV's SEPA Direct Debit Mandate** and return it to Serena at accounts@ipav.ie as soon as possible.

IPAV Launch Nationwide Mediation Service with the IFA & the MII



Thank you to all Members of IPAV, the MII and the IFA who attended the recent launch of the new Nationwide Mediation Service. For details, links & a copy of this welcomed new initiative please visit **IPAV Launches Nationwide Mediation Service In Partnership with IFA & MII**.

Autumn Seminar



Thank you to our excellent speakers, Sabine Walsh, Marie Hunt, Joe Healy, Tom Crosse & Gary Digney and to all members who attended IPAV's seminar last Thursday 27th Sept. Pictured at the seminar are (l-r) Pat Davitt IPAV CEO, Marie Hunt, Executive Director & Head of Research of CBRE, Ella Dunphy IPAV President and David McDonnell IPAV Snr Vice President. Please contact **IPAV** for details of presentations delivered at the seminar.

IPAV PSRA CPD – Limited Tickets Available



IPAV's second round of PSRA CPD events are now well under way, with only 4 events remaining. For any Licensee who has not yet obtained their 5 CPD hours required by the PSRA, IPAV has a limited number of tickets available for **Galway**, **Portlaoise** and 2 **Dublin** dates. Tickets are available from [here](#) or simply click your preferred location listed above.

LawOnline – Updated Commercial Tenancy Agreements



LawOnline has substantially amended the drafting processes of their commercial tenancy agreements - one for whole properties and one for part of a property. They now include a choice of rent review bases and a number of other enhancements. This is a great service available to free to members and we recommend if you have not already registered to click [here](#) for details.