

## IPAV Newsletter Vol. 68 January 2019

### Happy New Year to All and Welcome 2019



I would like to take this opportunity to wish you a very happy, healthy and prosperous New Year and hope you had a restful break over the festive period. As 2019 is now upon us, it is time to look to the year ahead and start planning.

- On the national front I look forward to the release of IPAV's 4<sup>th</sup> Residential Property Price Barometer. The results, due for release this coming February, will cover the last six months of 2018, and the more I look at property surveys, the more I realise how accurate IPAV's Property Price Barometer really is and I thank all 108 members who provide their up to date information to form this Barometer.

- IPAV is negotiating new Business Strategic Agreements with two Online Auction and Private Treaty property companies. This will enable members to compete with other larger firms who have already set up Online Property Auction arms. We are delighted with the special discounts that will be available to members who plan on using these services. Full details will issue shortly.

- We are pleased to announce that the Multiple Listing System (MLS) Project that many members are looking forward to, will come into operation in January. We are delighted this project will be supported by the SCSi and again, full details will issue shortly.

- IPAV recently received authorisation from TEGoVA's valuation committee to introduce a pilot scheme for 2019, offering 5 informal CPD valuation hours to our TRV & REV members. This informal CPD will be interlinked with our European Valuation Conference, with the expectation from the Board of TEGoVA that all Valuers will attend our 2019 conference. And this year, we are very excited to announce that the Valuation Conference will be relocating to the RDS, Ballsbridge, Dublin 4.

- I look forward to working with all members throughout 2019, in what I believe will be an exciting and busy year at IPAV, with the highlight of increased membership which now heads for 1,300 members.

### Novice Auctioneer of the Year Award – Don't Miss Out



Tickets are now available to attend this much anticipated competition. Taking place at [Tattersalls](#), Co. Meath on Friday 25<sup>th</sup> January, IPAV's YPN invite you to support the contestants who will take to the rostrum from 3pm – 6pm. This daytime event is free of charge but tickets must be

booked in advance. The evening event will take place from 6.30pm, when the 3 finalists will carry out one final auction for charity. Tickets to the evening event are €65.00 per person and includes a buffet dinner. To book your daytime or evening ticket, or in indeed both, please click [here](#) for ticket options. A huge thank you to our sponsors Tattersalls Ireland, Property Partners and America's Auction Academy.

### New Technological University Established



IPAV would like to congratulate IT Tallaght, IT Blanchardstown and DIT who officially merged on 1<sup>st</sup> January 2019 to become Technological University Dublin (TU Dublin), Ireland's first technological university. This is a fantastic achievement and IPAV are delighted to confirm

its Level 6 Higher Certificate in Business in Real Estate, Valuation, Sales & Management programme has been revalidated for a further 5-year period with TU Dublin. We take this opportunity to wish all Higher Certificate in Real Estate students the very best of luck with their 1<sup>st</sup> semester exams.

### LawOnline - Free services for IPAV Members



For any member who has not yet registered or who may be not be familiar with the services offered by LawOnline, sponsored by IPAV, and free to all members, we recommend you visit their link [www.lawonline.ie/services-for-ipav-members](http://www.lawonline.ie/services-for-ipav-members) for full details, including the new updated PSRA letters of engagements, business agreements and more.

### Final Opportunity to Apply for REV Course



A reminder to TRV members that registration for the upcoming REV course is open. The course will take place at IPAV's office, 129 Lower Baggot St, Dublin 2 and will commence Wednesday 16<sup>th</sup> January. As the course is limited to 30 places, fully completed applications will be considered on a first come first serve basis. Registration form, course dates and templates are available [here](#). All application documentation received at IPAV must then be lodged by IPAV to TEGoVA, so please attend to this as soon as possible. This valuation course should only be completed if you intend to complete commercial valuations.

### IPAV Members Directory 2019



Thank you to all members who responded to Tarran's email regarding their contact details for IPAV's 2019 Members Directory. A hard copy of this directory will be posted to all members towards the end of January.

### IPAV Seminar Takes Place on 15<sup>th</sup> January - Have You Registered?



We are delighted to feature such a high calibre of topics at IPAV's first member's seminar of 2019, taking place from 4.30 – 7pm at the [Midlands Park Hotel](#), Portlaoise. Representatives from the

Revenue Commissioners will discuss the new requirements and how to complete the 8-3 Rent Return form and the S-46 Return of Payments forms. All agents are required to complete these forms by law on a yearly basis and return to the revenue. **The Workplace Relations Commission** will present on the law around agents' responsibilities, no actual cases being or dealt with, will be discussed. **The Law Society** will present on the new Pre-Contract Investigation of Title (PCIT) solicitors are now operating from the 1<sup>st</sup> January. This is a free event and attendance must be booked in advance through ticketsolve available [here](#). Full attendance qualifies for 2 TEGoVA CPD hours for TRV & REV members.

### Congratulations to Newly Qualified TRV Members



Pictured here in the last valuation class of November 2018, are 31 IPAV Valuers studying for their TEGoVA Residential Valuer Status. This brings the total number of trained TRV and REV Valuers in IPAV and Ireland to 414. Congratulations to all and thank you to Genevieve McGuirk for overseeing the smooth running of this course.

### Congratulations to Colbert & Co Estate Agents



Congratulations to Colbert & Co Estate Agents who, at the recent Cork Business Awards, won Cork Auctioneer of the year 2018/19. James Colbert MIPAV, the managing director said, 'this was a huge surprise and we are honoured just to be nominated amongst some much larger and established firms'. Well done on a great achievement.

### Provisional 2019 Dates for your IPAV Diary - Many More To Follow

15<sup>th</sup> January – IPAV Members Seminar – Midlands Park Hotel, Portlaoise  
25<sup>th</sup> January – YPN's Novice Auctioneer Competition, Tattersalls, Co Meath  
January – IPAV PSRA CPD event (for 2018 PSRA CPD obligations)  
14<sup>th</sup> June – Blue Book Valuation CPD – Bloomfield Hotel, Mullingar  
15<sup>th</sup> June – IPAV AGM & Conference - Mullingar Park Hotel  
October – IPAV Valuation Conference & Trade Show – RDS, Dublin  
6<sup>th</sup> December – President's Lunch, Westbury Hotel Dublin

### IPAV Property Diary 2019



IPAV have a limited number of 2019 diaries available to purchase. Diaries cost €20.00 plus €5.00 postage. Orders can be made by emailing [Tarran@ipav.ie](mailto:Tarran@ipav.ie) or simply call IPAV on 01 6785685