

❄️❄️❄️ WISHING ALL A HAPPY HEALTHY CHRISTMAS AND A PROSPEROUS NEW YEAR ❄️❄️❄️

IPAV NEWSLETTER VOL. 67 DECEMBER 2018

❄️❄️❄️ **AS THIS IS OUR CHRISTMAS EDITION AND THE LAST OF THE YEAR, WE WISH TO TAKE THIS OPPORTUNITY TO THANK ALL IPAV MEMBERS FOR THEIR SUPPORT THROUGHOUT 2018 AND FOLLOWING A BUSY YEAR, WE WISH ALL A PEACEFUL AND WELL-DESERVED FESTIVE BREAK.**

A LOOK BACK ON IPAV'S 2018 HIGHLIGHTS

❄️❄️❄️ Throughout 2018, IPAV has seen a huge surge in activity. Not least due to the successful roll out of IPAV's PSRA CPD events. These events have accommodated over 3000 licenced agents achieve their required 5 hours PSRA CPD at some 20 events throughout the country. We also held 7 Blue Book CPD events and Seminar events throughout the country. We sincerely thank everyone who participated and provided feedback through IPAV's PSRA CPD surveys, emails and text messages.

❄️❄️❄️ IPAV has welcomed over 100 new members throughout this year, with a further 35 memberships applications due to be considered by Council next week. Welcome to all new members and thank you for your commitment to IPAV and thanks to all our members who have supported these new applications.

❄️❄️❄️ IPAV carried out its first Net Promoter® Score Survey and received a very encouraging score of 62%. This survey is an important exercise in measuring membership satisfaction levels amongst our members and we intend continuing this survey in 2019.

❄️❄️❄️ The REVASE project in partnership (with IPAV as lead partner), IRRV, TEGoVA, PFVA & LIVA was successful in its final report and we are very proud to be able to bring this innovative valuation learning tool to valuers across Europe. We thank Leargas, the Erasmus+ programme, our partners and our own administrator Val for their support and assistance throughout this project.

❄️❄️❄️ Events this year have brought together hundreds of IPAV members, across a wide variety of disciplines. Members participated in YPN's annual golf classic, seminar & summer BBQ, IPAV's AGM & conference and welcomed IPAV's first new lady President Ella Dunphy. Members also gathered at the National Ploughing Championships where we launched our 2018 Farming report. IPAV's 4th European Valuation Conference and Annual Lettings conference also brought together over 500 members.

❄️❄️❄️ IPAV together with the IFA and the MII launched its Nationwide Mediation Service. Designed to resolve farming and land disputes and disagreements, this service is a very welcomed initiative and we look forward to seeing it gaining further momentum throughout 2019.

2018 PROPERTY INDUSTRY EXCELLENCE AWARDS

❄️❄️❄️ Pictured at the 2018 KPMG Irish Independent Property Industry Excellence Awards, held in the Convention Centre, Dublin 8th November are Pat Dunphy, Ella Dunphy, Paul O'Connell, Pat Davitt, Richard Wright and Brian Dempsey. We congratulate the winners of these prestigious awards and to IPAV member firms Hooke & MacDonald and GVM who were both shortlisted nominees.



IPAV 2019 REV COURSE

❄️❄️❄️ IPAV will be running its next TEGoVA Recognised European Valuer (REV) course in January 2019. Entry and registration requirements will be circulated by email to TRV members shortly. If you are interested in this course, on receipt of IPAV's email please follow all registration instructions to submit your application. In the meantime, as full attendance is required please note the course will be run at IPAV's office in Dublin on Wednesday 16th, Thursday 17th, Wednesday 23rd, Wednesday 30th and Thursday 31st January 2019.



CALLING ALL BUDDING ROSTRUM AUCTIONEERS

❄️❄️❄️ The closing date of 14th December is fast approaching for YPN's Novice Auctioneer of the Year Competition. This highly anticipated competition organised by IPAV's YPN will be taking place on Friday 25th January 2019 at the wonderful **Tattersalls**, Ratoath, Co. Meath. No rostrum experience is required to enter this competition, however if you do have rostrum experience, entrants must have carried out **less** than 5 auctions in their career. This is a fun and terrific opportunity open to any current licence holder who meets the above criteria and if its not for you, please share with colleagues or friends who you think would like to step onto the Rostrum. Media coverage is available from the **Irish Times**, **AgriLand**, **Farmer's Journal** and **myhome.ie**. Details and application form available from [here](#).



ONLINE CPD FOR BLUE BOOK VALUERS

❄️❄️❄️ Further to our recent email to registered TRV & REV members, we are pleased to facilitate one hour's TEGoVA CPD online. To access this CPD module please click this [link](#). Should you have any queries regarding this online module, please email anthony@ipav.ie



IPAV LETTINGS CONFERENCE

❄️❄️❄️ It was great to see IPAV member Grace O'Neill and her baby daughter Aoibh at IPAV's Annual Lettings Conference. I am aware the Gaelic Translation of Aoibh is 'Beautiful and Radiant' and indeed she is! We congratulate Grace and I am sure Aoibh was the youngest person to ever attend an IPAV letting conference and we hope to welcome her in the future as a member.



IPAV PRESIDENT'S LUNCH TAKING PLACE TODAY

❄️❄️❄️ Thank you to all members and guests who have supported our President's Lunch taking place later today Friday, 7th December in aid of **A Lust of Life**. We wish all a very successful and enjoyable afternoon.



FINAL CHANCE TO BOOK TICKETS FOR BLUE BOOK CPD EVENT – SATURDAY 8TH DECEMBER

❄️❄️❄️ For any REV or TRV member who has yet to complete their 20-hour CPD obligations for 2018, please note IPAV's final TEGoVA CPD event for 2018 is taking place this Saturday 8th December at the Maldron Hotel, Tallaght, Dublin 24. Full attendance qualifies for 6 TEGoVA CPD hours. Tickets can be purchased from [here](#).



UPCOMING IPAV SEMINAR – 15 JANUARY 2019

❄️❄️❄️ We are delighted to announce IPAV's first seminar of 2019 will take place in Portlaoise from 4.30pm to 7pm on Tuesday 15th January. This event will feature representatives from the Office of the Revenue Commissioners, the Law Society Conveyancing Committee and the Workplace Relations Commission (WRC). Topics will include from Revenue, third party reporting obligations, forms 8-3 and S-46; from the Law Society, the new PCIT conveyancing practice procedure that will take effect from 1st January 2019; and from the Workplace Relations Commission the current law and how it affects agents. As we expect a large turnout at this event please email anthony@ipav.ie should you wish to attend. This is a free event and full attendance will qualify for 2 TEGoVA CPD hours.