

# IPAV Newsletter Vol. 79 December 2019

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## Wishing You A Very Happy & Peaceful Christmas And Prosperous New Year

With Christmas fast approaching and a new year on the horizon, IPAV's CEO, President, Council & team at head office would like to take this opportunity to thank you for your support throughout the year. 2019 has been a very busy and productive year for IPAV, and as the festive season and year end approaches, it's a great time to take stock of what we have achieved over the course of the year, highlight recent news and events and plan for the New Year. We wish all our members, colleagues and friends a happy, restful & peaceful Christmas and a prosperous New Year



Together o

ver 3000 IPAV members and licensed agents secured their compulsory 2019 PSRA CPD hours through IPAV's PSRA CPD programme. We thank all who attended our events across the country and who also took the time to complete our feedback surveys, which form an important part of planning future events. We look forward to rolling out IPAV's 2020 PSRA CPD event schedule early in the new year.



We are proud to announce following our REV and TRV courses held throughout the year, there are now 437 IPAV members qualified to Blue Book Standard. Holding the REV or TRV status is not only necessary to complete mortgage valuations for financial institutions, but a mark of excellence, and any member who is interested in attaining this valuation status, should register their interest at [info@ipav.ie](mailto:info@ipav.ie).



219 students are now currently enrolled in

. This is a

[\*\*IPAV's educational programme\*\*](#)

great commitment from students, who are achieving their qualifications through a combination of online and classroom based learning. We were especially delighted this year after a lot of initial work by both IPAV Education head Genevieve McGuirk and AIT's Michael Tobin to formally kick off our new Administration course in AIT. For our profession to continue to grow, it is vital to have a continuing flow of qualified professionals entering the workforce and IPAV are proud to deliver courses that meets the needs of our industry.



Throughout the year, we were delighted to welcome over 100 new members to IPAV. We thank all our members who have provided references and recommendations for new applicants to join IPAV and we look forward to welcoming many more new members next year.



IPAV's first [Novice Rostrum Auctioneer Competition](#), held in Tattersalls Ireland was a fantastic opportunity for budding rostrum auctioneers to take centre stage and put their skills to the test. This was a hugely enjoyable event, held in aid of the LauraLynn Children's Hospice, with our overall winner Nick Maher securing first prize of a weeks training with America's Auction Academy in Texas. Owing to the success of this event, organised and managed by IPAV's Young Professionals Network under the chairmanship of Niamh Giffney, applications are now coming in for their 2020 competition. Details on how to apply or simply attend January's competition can be found further on in this newsletter.

### Full House At IPAV's 2019 European Valuation Conference

A sincere thank you to all who attended IPAV's recent European valuation conference and who played their part in making this event such a success; to our exceptional speakers President David McDonnell, Dr Eric Clinton, Minister Damien English TD, Michael MacBrien, David McWilliams, Roger Messenger, Marie Hunt, Ella Dunphy, Dara Deering and MC Shane Coleman; to our exhibitors, sponsors, the RDS and all the team at IPAV and Judy at Procom. This annual event is building up to be one of the most important valuation conferences held across Europe and for a snapshot of this year's conference, please see our short video below.



[See IPAV's 2019 European Valuation Conference Highlights](#)

### Liberty Blue Estate Agents Wins Regional Excellence Award

Congratulations to everyone at [Liberty Blue Estate Agents](#) on jointly winning the Regional Excellence Award together with McCabe Architects at the recently held KPMG Irish Independent Property Industry Excellence Awards. This is a fantastic accolade and we wholeheartedly congratulate IPAV Members and directors of Liberty Blue Estate Agents Regina Mangan MIPAV and Maria Clifford MIPAV on their achievement. We also congratulate [IamSold](#) who were also finalists.



(l-r) Regina Mangan MIPAV, David McDonnell,  
IPAV President & Maria Clifford MIPAV



Joint Winners, Presented by Pat Davitt,  
IPAV CEO to Liberty Blue & McCabe Architects

## Newly Qualified Property Professionals Celebrate their Achievement

IPAV wishes to congratulate all IPAV and TU Dublin graduates who are now qualified holders of the Level 6 Higher Certificate in Business in Real Estate, Valuation, Sale & Management. This is an excellent personal, academic and professional achievement, as many graduates have juggled work, family, travelling and study over the past 2 years, which is no easy feat. IPAV would also like to take this opportunity to congratulate graduates who received special awards in recognition of their achievements. IPAV is delighted to welcome all 2019 graduates to apply for membership of IPAV and avail of a year's free subscription. Contact [tarran@ipav.ie](mailto:tarran@ipav.ie) for further details.



2019 Graduates of IPAV & TU Dublin's Level 6 Higher Certificate in Business in Real Estate,  
Valuation, Sale & Management.

## Procurement Opportunities - Are You Registered?

IPAV would like to draw members attention to procurement opportunities advertised at [www.eTenders.gov.ie](http://www.eTenders.gov.ie). This site is managed by The Office of Government Procurement and for members who would like to register their business as a supplier, please take a few moments to [register here](#) with EU-Supply, who look after the day-to-day management, maintenance and development of the site. So you don't miss out on tender invitations, we recommend at the end of the registration page, you enter an email address(es) to receive alerts.

## Presenting the Michael J O'Leary Memorial Award For Property Promotion



Congratulations to David Higgins on winning the Michael J O'Leary Memorial Award 2019 for Property Promotion. This award, in honour of our late esteemed Council Member and President Michael J O'Leary, was proudly presented to David for his achievement in Property Promotion in his second year of the Higher Certificate in Business in Real Estate, Valuation, Sale & Management. Pictured receiving his award is David Higgins, with IPAV President David McDonnell and Michael J O'Leary's daughter Lisa and sons Rodi and Declan who attended the ceremony.

### IPAV TEGoVA Informal CPD Hours - Deadline 13th December 2019

IPAV would like to remind REV and TRV members who attended IPAV's European Valuation Conference on 7th November 2019 and who are taking part in the Pilot informal CPD scheme that they must complete and return the prescribed [IPAV TEGoVA Informal CPD Hours Form](#) by close of business Friday 13th December 2019 to [anthony@ipav.ie](mailto:anthony@ipav.ie) or by post to IPAV, 129 Lower Baggot Street, Dublin 2, D02 HC82. Forms received after Friday 13th December 2019 will not qualify for the Pilot Informal CPD Programme and will not be included as part of 2019's CPD hours. Please note, in accordance with the prescribed form, this newsletter is the final reading material to be issued by IPAV for 2019.



### IPAV Annual Lettings Conference

It was fantastic to see over 250 members and property professionals attend our recent annual Lettings Conference. Our speakers provided the most current up-to-date information on a number of important topics directly related to the lettings profession including the Residential Tenancies Board, Rosalind Carroll & Claire Diggin, New Standards for the Private Rented Sector, Colm Smyth, Taxation Issues, Shay O'Brien, the HAP Scheme, Marguerite Ryan, the Property Registration Authority, Deirdre Byrne and Commercial Lettings, Fionnuala Murphy. Thank you to our expert speakers and all who attended this event. Thank you also to Tim Ryan our conference organiser who is pictured here attending the event with Rosalind Carroll & Claire Diggin from the RTB and David McDonnell IPAV President.



## IPAV Members Seminar - January 2020



IPAV members are invited to attend our first seminar of the new year, taking place at the **Midlands Park Hotel**, Portlaoise on Monday 13th January. IPAV's 2019 Land Report will be officially launched on the evening and members will also hear from our speakers; Joe Healy, IFA President; Jeremy Moody, CAAV Secretary and Advisor; Philip Farrell, Farrell Property Consultants, Tom Crosse Snr Vice President and Gary Digney, Director at PFK-FPM. Click [here](#) to register your attendance. This members seminar will also qualify for 2 hours TEGoVA CPD.

## Entries Now Open For IPAV's Novice Rostrum Auctioneer Competition 2020

Taking place on Friday 17th January at Tattersalls Ireland, Co Meath, we are pleased to announce entries are now open for this exciting and much anticipated competition.

To apply;

- You must hold a valid PSP licence
- Rostrum experience not required
- If you do have rostrum experience, you must not have been on the rostrum for more than 5 auctions in total
- You do not need to be a member of IPAV to participate
- Age is not a factor, entry is open to anyone who meets the above criteria

**Application form available [here](#)**

To attend;

- **3pm**: The rostrum auction competition is free of charge to attend, however IPAV requires places to be booked in advance through **ticketsolve** (no charge associated with this booking).

- **6pm**: Evening dinner and charity auction conducted by the 3 finalists, competing for first prize and the Ron Duff Memorial Rose Bowl. Tickets cost €70.00 per person inclusive of booking charge, available through **ticketsolve**



Click to view video

See video for snapshot of 2019 Novice Rostrum Auctioneer Competition

Andrew Shields The Real Estate Institute of South Australia Visits IPAV



It was pleasure to recently welcome Andrew Shields from [The Real Estate Institute of South Australia](#) (REISA). REISA is the peak professional body representing more than 2000 real estate professionals in South Australia and it was a great opportunity when Andrew, who is a former member of IPAV, came to visit IPAV's CEO Pat Davitt to discuss and look at estate agency practices in Ireland.



IPAV

*"The Voice of Auctioneers & Valuers in Ireland"*

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