

IPAV Newsletter Vol. 81 February 2020

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Results of IPAV's 2020 Conveyancing Survey Now Available



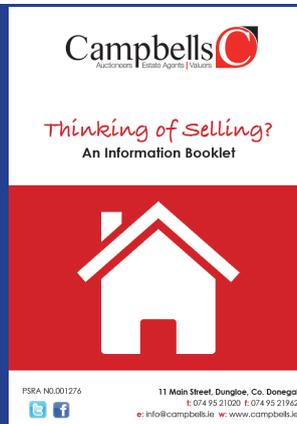
Thank you to all members who completed our recent Conveyancing Survey. Your contribution is greatly valued and it was fantastic to receive over 300 responses. The survey gave us a real insight to conveyancing matters and time-frames being experienced at ground level; it revealed that almost 80% of agents are experiencing delays and 93% of agents would encourage the Government to introduce eConveyancing. The survey also shows it takes over 10 weeks on average for properties to go from 'Sale Agreed' to 'Contract Signing' and almost 6 weeks on average to go from Contract Signing to Closing. On foot of these results, IPAV has since called on all political parties to commit to the issue in the forthcoming general election.

*Click to view: [IPAV Conveyance Survey Results](#)

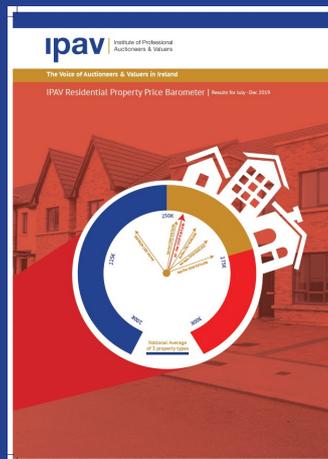
*Click to view: [IPAV Conveyancing Press Release](#)

Thinking of Selling? An Information Booklet

In keeping with our recent conveyancing survey, we are delighted to share with you an excellent booklet produced by our member **Kenneth Campbell** MIPAV REV of Campbells, Co Donegal. *Thinking of Selling? An Information Booklet* was created "to help the sale process of your property complete as smoothly and as seamlessly as possible". Kenneth finds this approach highly beneficial when on a Thinking of Selling with a Vendor and is pleased to share this document as a guide for any IPAV member who may wish to create their own similar booklet or checklist. Available from Campbells' website please see [Thinking of Selling? An Information Booklet](#)



IPAV's Property Price Barometer Indicates Stabilisation of Prices



See: **IPAV Residential Property Price Barometer Jul - Dec 2019**

As featured exclusively in the Sunday Independent, IPAV's latest Residential Property Price Barometer shows average prices achieved by auctioneers across 41 separate markets for 3 & 4-bed semi-detached houses and 2-bed apartments in the last 6 months of 2019. The report also offers insight analysis from IPAV CEO Pat Davitt and journalist Donal Buckley. Additionally, IPAV is delighted to share the content of this Barometer with all 46 regional newspapers, some will feature the report on Saturday 15th February, and will be in contact with members for commentary on the local market. To see the Sunday Independent's exclusive coverage of this report click [Home price slump may be over as market looks ready to stabilise - IPAV report](#)

IPAV PSRA CPD Programme: Spring 2020 Schedule

We are delighted to advise IPAV's PSRA CPD Spring 2020 Schedule will be available for booking from Monday February 10th. We encourage all licensees to review the dates & locations listed and proceed to ticketsolve to secure a booking at one of these events. Please [click here for details](#)



REV & TRV Members: TEGoVA Approves Informal CPD Hours 2020

rev

Recognised European Valuer

trv

Tegova Residential Valuer

Message from IPAV's CEO Pat Davitt: Following my recent meeting with the Board of TEGoVA to review our 2019 CPD programme and results, including our pilot programme of 5 informal CPD hours and the commitment given to IPAV's European Valuation Conference, I am pleased to advise TEGoVA has approved our CPD Programme for 2020. REV & TRV members will again have the opportunity to avail of 5 informal CPD hours through reading material. This is approved on the strict basis that the full 5 hours are completed and will only be attributed to members who attend our valuation conference on 28th October 2020. It is my strong recommendation to members who avail of these 5 hours to complete the prescribed form in a timely manner throughout the year. [To access this form please click here](#)

Outstanding Talent At the Novice Rostrum Auctioneer Competition 2020

Congratulations to all contestants who took part in YPN's recent Novice Rostrum Auctioneer Competition. It was an excellent opportunity to witness emerging talent and for novice auctioneers to experience Tattersalls' impressive sales arena. Following a fantastic competition, the 3 finalists took to the Rostrum; Adrian Kelly, **Golden Vale Marts** Leitrim; Ryan Finnegan, **Winters Property Management** Galway and Michael Ryan Auctioneer, Cashel, Tipperary. Each demonstrating their own unique flair, style and talent, it was a highly competitive and impressive final. Congratulations to our overall winner Michael Ryan on his outstanding performance and to Adrian and Ryan who were very worthy and talented finalists. Sincere thanks to everyone who played a part in making this event such a success; to those who attended and contributed, to our excellent contestants, expert judges, generous sponsors and our dedicated Niamh Giffney and the YPN team.



Michael Ryan, Overall Winner



Back Row (l-r), Judges Colm Donnellan, Alistair Pim,
& Colm Farrell with Niamh Giffney YPN Chairperson; front rows
Novice Rostrum Auctioneer Contestants & YPN Committee Members



John Buggy with Ryan Finnegan



(l-r) John Buggy, Antoinette Duff, Michael Ryan, Paul Muldoon & Denis Barrett



John Buggy with Adrian Kelly

IPAV's Farm Report Launched at Member's January Seminar



(l-r) Pictured at the seminar & launch is Tom Crosse IPAV Snr Vice President, Charlie Flanagan T.D. Minister for Justice and Equality, David McDonnell IPAV President, Joe Healy IFA President & Philip Farrell, IPAV Farming Report Editor.

Thank you all members and speakers who travelled to Portlaoise on Monday 13th January for IPAV's first seminar of the year. Despite weather warnings across the country, the winds calmed and over 150 members attended the event. We were delighted to welcome Charlie Flanagan T.D, Minister for Justice and Equality who launched our latest Farming Report together with Joe Healy, IFA President and David McDonnell, IPAV President. Providing an overview of 2019 agri trends, pricing and agent's views, you can now click to view or download [IPAV Farming Report January 2020](#). To view media coverage from [agriland.ie](#) simply click [here](#)

Sherry FitzGerald Brady O'Flaherty Win Countrywide Member of the Year

Congratulations to IPAV's Council Member and former President Eamon O'Flaherty and all the team at [Sherry FitzGerald Brady O'Flaherty](#) on winning the Sherry FitzGerald Countrywide Member of the Year 2020. Eamon O'Flaherty accepted the award and paid tribute to the team, *"We are deeply honoured and humbled to have won this award. It is indeed a wonderful testament to our company and our exceptional team who, on a daily basis, continue to offer an unparalleled customer service to clients and customers."* Full press release available at [Sherry FitzGerald Countrywide Member of the Year 2020](#)



Pictured at the Sherry FitzGerald Annual Awards Ceremony: Countrywide Member of the Year

eTenders Opportunity - Property Valuation - Panel of Experts

You may recall in IPAV's December 2019 newsletter, we highlighted procurement opportunities & registration for www.eTenders.gov.ie. A recently published invitation to tender may be of interest to valuers and can be viewed by clicking the below link:

[64120 - - Property Valuation - Panel of Experts](#)

Reminder: Dedicated Channel to Support IPAV Members at Daft.ie



As announced in IPAV's September 2019 newsletter, we would like to remind members the Daft.ie team set up a dedicated channel to support IPAV members. If you have any problems, complaints, queries, questions or feedback, you can contact them directly at ipavsupport@daft.ie or 01-6917904. Additionally, we recommend any member who wishes to email ipavsupport@daft.ie to also copy in our CEO pat@ipav.ie so he is aware of the issues being raised and can address them when he next meets with the Daft.ie team.

IPAV's Latest *The Property Professional* & 2020 Members Directory

All IPAV members should now be in receipt of their copy of IPAV's latest edition of *The Property Professional*, together with IPAV's 2020 Members Directory. Members will receive an emailed list of new IPAV members throughout the year, that can be printed and added to the inside sleeve of the members directory. A digital copy of IPAV's magazine will be circulated shortly and in the meantime, you can access the magazine in [pdf format by clicking here](#).



IPAV's YPN To Host 4th Annual Golf Classic - Tickets Now Available

For a relaxing day out and an ideal opportunity to network and entertain colleagues, staff, friends and family, why not join YPN's 4th Annual Golf Classic taking place at Mullingar Golf Club on Friday 8th May 2020. For [details and tickets simply click here](#).

IPAV

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