

IPAV Newsletter Vol. 20 January 2015

President Christmas Charity Lunch: Donation to the Peter McVerry Trust



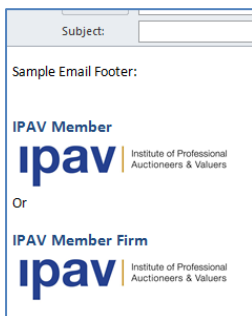
With special thanks to all IPAV Members and associates who generously supported our President's Charity Lunch. On behalf of IPAV, Snr Vice-President Eamon O'Flaherty presented Fr. Peter McVerry with a donation of €7,000. This is much needed funding to help the Trust continue their excellent work with the homeless.

Great Turnout for Young IPAV's Social Get Together



Congratulations & many thanks to Young IPAV on hosting a very successful Christmas social and networking evening. We had almost 40 Members popping in & out over the few hours and we were especially delighted to have Irish Times Property Editor Madeleine Lyons & Head of Sales Peter Dargan meet with our young Members. We cannot but fail to mention that Dublin City traffic was at a complete standstill that night, so a huge thank you to all who made it, as even a short bus or car journey took an unprecedentedly long time! Also thank you to those who very much tried to attend & contacted us, we'll see you next time!

IPAV Logo on Your Email Footer



At all times, IPAV is promoting its brand awareness and by using the IPAV logo on your email footer, you too are continually endorsing the IPAV brand and your own credential as an IPAV Member. If you are not already using the logo on your email footer, please email Val at valerie@ipav.ie to receive the logo in jpeg format. If you are an individual Member, please state **IPAV Member** above the logo and if you are a Member Firm please state **Member Firm** above the logo. Please see sample screen shot.

Property Lettings: Non-Resident Clients

I am sure all Members are aware, if you are letting property for Non-Resident clients there are certain tax guidelines you must comply with, or otherwise, withhold 20% tax and pass it on to Revenue on their behalf. With this in mind, within the Member's sign in area of our website under the News & Publications tab, you will find substantially clear and comprehensive documentation on tax compliance for Non-Resident Landlords. If you do not have your login details please call Val and she will help you.

TEGoVA Blue Book CPD



As the New Year commences, it is a very important time for our REV valuers and the fulfilling of their CPD requirements for 2015. From 2014's CPD results, we know how seriously TEGoVA's REV Valuation Committee take CPD obligations. So I strongly recommend to all REV valuers, that every opportunity to complete IPAV CPD is taken throughout 2015.

Agents practicing without a Licence:



Agents practicing without a licence are committing an offence; if they have not taken business from you today, they will tomorrow. The correct email address to be used to complain about these rogue agents is info@psr.ie and complaints should be marked for the attention of Corinne E. Walsh. If on the other hand you do not wish to report these agents yourself, please advise IPAV and we will report them. From January 2015, the PSRA has appointed a number of new inspectors to carry out investigations, so the Regulator will be a lot more visible in 2015.

New Members



Following our December Newsletter highlighting 2014's surge in Membership, we have since welcomed a further 30 new Members to IPAV. Agents are joining from all parts of the country, from sole traders, employees, partners and high profile company directors. In December to name but a few, we welcomed one of the oldest and largest Auctioneering firms in Dublin, Hooke & MacDonald as a Member Firm. Ken MacDonald, together with 3 directors each joined as a Member (Certified Valuer); also welcomed is sole trader Walter Hennessy of Ardlamon, Co. Tipperary; New Level 6 graduates Philip Kelly and Claire Connolly; and employee Jeffrey Brophy of Waterford Lettings, who holds a Masters in Property Mgmt. & Investment. In 2015, we hope to surpass 2014's remarkable recruitment level and a sincere thank you to all for your commitment to IPAV and your recommendations to other agents.

2015 Agri Seminar – The Future of Agents in Agriculture



IPAV's first seminar of the year will take place from 4.30 – 7.30 pm, Tuesday 3rd February 2015 at the Hotel Kilmore, Dublin Road, Cavan Town. This is following on from the success of November's Agri Seminar in Limerick. Topics will include

Preparing for a Land Auction: Tom Crosse FIPAV REV, IPAV's Agri Chairman; CAP Reform & Single Premiums: James Carton of Carton Rural Consultants; Agriculture in Europe: Pat Smith, IFA General Secretary. Full details and agenda will be emailed to Members over the coming days. This seminar qualifies as 2.5 CPD hours for REV Members. Please email info@ipav.ie to confirm your attendance.

A Very Fond Farewell to IPAV's Longest Serving Member of Staff

After 27 years at the helm of managing IPAV's office, Laura will be retiring on 30th January 2015. Knowing Laura, it may be safe to say that she'll be eagerly getting her worldwide travel itinerary under way this spring! And we wish her every joy & success with it. However, on a more serious note, Laura's undisputed dedication, determination and caring nature has greatly contributed to the successful and efficient running of IPAV over the years. It's hard to imagine IPAV without her! We are tremendously grateful to her for all she has done, especially the hundreds of students she has looked after from the very start of our education programme in both auctioneering and fine art. Her colleagues, associates and friends will miss her greatly. **If you would like an opportunity to say farewell, thank**



her & wish her well, you are welcome to join us for refreshments at St. Stephen's Green Club on Wednesday 28th January from 5 – 7pm. We will need to know numbers in advance and ask that you RSVP valerie@ipav.ie.