

## IPAV Newsletter Vol. 21 February 2015

### New Office Manager: Genevieve McGuirk



Genevieve a native of Dublin joins IPAV following her role as Business Manager with Beacon Homecare. Genevieve is no stranger to IPAV, as she covered Val's maternity leave back in 2010. She graduated from DIT with a certificate in Estate Agency and began her career as a Mortgage Advisor with Permanent TSB and from there as an Estate Agent with Savills in Phibsboro, Dublin 7. Genevieve then took a short career break to look after her two young children Charlie, 7 and Cillian, 9. Although she leads a busy life, she continues to hold her place as a keen Badminton player at competition level & is a member of her local GAA club NaFianna. We're delighted Genevieve is back at IPAV, where she has taken the reigns of managing IPAV's education programmes and also a number of key internal projects IPAV are currently undertaking. Genevieve can be contacted at [genevieve@ipav.ie](mailto:genevieve@ipav.ie) and we look forward to working with her again.

### IPAV Meets With Minister for Housing, Planning & Co-ordination of Construction 2020



IPAV were invited to discuss with Minister Paudie Coffey, the implementation of the Vacant Site Levy. High on the Agenda was IPAV's specific proposal and recommendations on how, why & where this Levy should apply, as outlined in our Pre-Budget Submission. The implementation of *Construction 2020* was also discussed as well as other current issues.

### IPAV Says Farewell to Laura



Family, friends, colleagues, Members, fine art students and former IPAV auctioneering students all arrived from near & far distances to wish Laura the very best in her retirement & thank her for her dedicated service to IPAV over the years. It

was an excellent evening & very fitting for the occasion. Pictured (L-R): CEO Pat Davitt, Laura Raleigh & President Keith Anderson.

### TEGoVA REV CPD Dates Confirmed for 2015



In the sign in area of [www.ipav.ie](http://www.ipav.ie) under the TEGoVA tab, please see REV CPD 2015 for list of available CPD's that you can attend throughout the year. As referred to in last month's newsletter, I must reiterate that TEGoVA consider CPD obligations as paramount and it is essential all REV's complete the required 20 hours in 2015.

### CBI's New Mortgage Rules



IPAV did not shy away from voicing its disappointment with the CBI's decision to implement a limit of 80% LTV; however there was some reprieve for First Time Buyers who can avail of a 90% LTV on properties valued up to €220k. Timing is critical; it may be the correct measures, but certainly not the right time. IPAV believe the new rules will have a serious effect on an already very fragile property market.

### IPAV Attends the Launch of Skillnets New Training Fund



Pictured at the announcement of a new training fund by Skillnets – the national agency responsible for funding and supporting training networks – were (L-R): Aidan Browne, Dundalk Regional Development Centre; Minister of State for Skills, Research and Innovation, Damien English, TD; and Pat Davitt, CEO, IPAV. IPAV will be conducting a Members training survey and possibly set up a Skillnets network.

### Request for Copy of PSP Individual Licences



Thank you to all IPAV Members who have sent in a copy of their individual PSP licence as requested. However, a number of Members have yet to forward a copy of their licence and as this is a company requirement we ask you do so by immediate return to [valerie@ipav.ie](mailto:valerie@ipav.ie).

### IPAV Members Not Deterred By Freezing Temperatures!



Another great turnout for IPAV's Agri Seminar held in Cavan on Tuesday evening. It was great to see as many as 90 Members in attendance. Thank you to all involved and we look forward to bringing similar topics to Waterford in early April. Pictured is IPAV's Agri Chairman Tom Crosse who has given excellent presentations on Preparing for a Land Auction at both Agri Seminars.

### IPAV Conveyancing Survey



A record number of Members responded to our recent Conveyancing Survey. Our President Keith Anderson would like to thank all Members who took the time to complete it. The level of response has provided solid evidence that delays in conveyancing are a very real issue for agents. IPAV will provide Members with a copy of the survey report immediately after we meet and present our findings to the Law Society of Ireland.

### PSRA Investigation into Compliance



As you are now aware, the PSRA is actively carrying out inspections into Compliance with the Property Services (Regulation) Act 2011. IPAV have contacted the Regulator to arrange a meeting to seek clarity on Appendix 5, which lists some of the documents that must be made available to inspectors. We will keep you informed.

### New Landlord & Tenant Obligations to be Announced



During February, Irish Water is expected to announce the arrangements for landlords and tenants to check if the property is registered correctly with Irish Water. IPAV will forward details to Members when they become available.