

**Happy Easter**

The clocks have gone forward, and spring is most definitely in the air. We wish all Members & colleagues a happy and restful Easter.

**Agri Seminar: Granville Hotel, Waterford City – 8 April 2015**



Michael Brady  
B.Agr.Sc.(Hons) MIPAV REV  
Director of Brady Group,  
Cork

James Staines, author of the "IFA Master Lease" will be covering how to complete the Master Lease for Agricultural Land (Long Term lease) and the legal issues involved. This can be a complex area for many rural agents and we strongly recommend as many Members as possible attend this seminar. Also discussing the topical and new 2015 Basic Payment Scheme will be Michael Brady MIPAV REV. IPAV's Agri Chairman Tom Crosse FIPAV REV will be discussing both private sales and public auctions. If you have not already registered to attend, please email to [info@ipav.ie](mailto:info@ipav.ie) as soon as possible. The Seminar will commence at 5pm, however we recommend early arrival to accommodate registration & tea/coffee at 4.30 pm. REV Members who attend this seminar will be awarded 2.5 CPD.

**IPAV Member wins "Agent of the Year" & "Office of the Year"**



(l-r): Paul Gartlan FIPAV RE/MAX Ireland, Leslie Kennedy MIPAV RE/MAX Results, Lorraine Mulligan MIPAV RE/MAX Results, & John Fogarty MIPAV RE/MAX Ireland

Pictured receiving her awards at the RE/MAX Ireland Annual Convention which was held in Carton House last month was Lorraine Mulligan MIPAV from RE/MAX Results Celbridge and Lucan. Lorraine was awarded both 'Agent of the Year' & 'Office of the Year' for 2014. This makes an astounding 7 years in a row she and her team have won these coveted national awards."

**Compliance & Standards**



Following our very successful and first REV specific CPD of 2015, all REV Members have been emailed full details of the IPAV/TEGoVA REV valuer review process. We strongly recommend you attend to this request, when received, at your earliest convenience as all documentation must be submitted within the specific timeframe.

**Annual Membership Subscription**

Thank you to all Members who paid their 2015-16 membership subscription due today 01 April. Any member who has not yet forwarded payment, please do so as soon as possible by electronic bank transfer or by cheque. Please note going forward, all subscriptions must be paid by direct debit or electronic transfer and we ask any member not already on direct debit to contact [valerie@ipav.ie](mailto:valerie@ipav.ie) for details.

**AGM & Conference: Carton House – 20 June 2015**



**Carton House**  
HOTEL · GOLF · LEISURE

IPAV will be holding its AGM & Annual Conference on Saturday 20 June 2015 in Carton House, Maynooth, Co. Kildare. A full schedule of events and costs will be circulated to Members in due course, however, we recommend you note the date in your diary and make every effort to attend.

This year sees a change in format, being a one day event and closing with a Black Tie Gala Dinner. Dinner bookings are now taking place, with some tables of 10 already purchased. The cost for the Black Tie Gala Dinner is €110.00 per person. Places can be booked for any number of guests and we ask that you email [info@ipav.ie](mailto:info@ipav.ie) to make your reservation.

**Women in property**

As recently published in the Irish Independent, just 20% of property professionals in Ireland are women. Pat Davitt quoted that before 2012 IPAV was seeing just five or six new women Members each year but this has now increased to 25 females per annum. This is an encouraging trend, and one we want to see continue. Perhaps this is an opportunity for female friends, colleagues, associates, or employees to engage in IPAV's 2 year Level 6 Higher Certificate programme, when on successful completion can apply for PSP licence category A, B, C & D.

Or indeed for agents who already hold a PSP licence to contact [valerie@ipav.ie](mailto:valerie@ipav.ie) for details on applying for Membership.

**National Residential Property Conference: UCD – 30 April 2015**



IPAV is supporting a National Residential Property Conference "Housing the Next Generation" bringing together recognised experts in the Irish residential property sector and the wider

business community. The conference will be an opportunity to gain an insight into the realities and future trends in the residential property and mortgage markets. We will email IPAV Members further details and link to register your attendance directly with the organisers.

**IPAV Members at "Claire Byrne Live"**



(l-r): Glenn Burrell MIPAV & Brian Dempsey MIPAV who attended the show.

We were delighted that RTE's new current affairs programme "Claire Byrne Live" invited IPAV Members to participate in their programme on housing market, planning, design/architecture and the introduction of the new 20% deposit rule for a mortgage. We also congratulate our Member Raymond Gaffney who got air time.