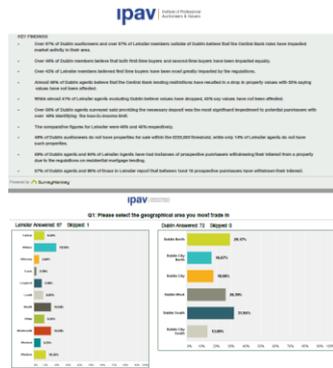


**IPAV Newsletter Vol. 40 September 2016**

**Submission To The Central Bank of Ireland & Media Coverage**



Newstalk, RTE News, the Irish Examiner and many more media outlets have interviewed and reported on IPAV's submission to the Central Bank, which summarises the critical issues arising from the current macroprudential rules. Our submission points to IPAV's latest research, along with other relevant research in the area and sets out proposed amendments to the rules. IPAV believe the "Mortgage Lending Rules Have Stagnated The Market and is now choking it". We have found the rules to have led to stabilisation in property prices initially, followed by stagnation and latterly a downward trajectory. IPAV's full submission with survey results included is available [here](#).

**Turning The Sod On A New Era For Kells Co Meath**



IPAV President Alan Redmond travelled to Kells to join new IPAV members Hugh Morris & Laura Mullen of Alliance Auctioneers at the launch of a new housing development in Kells. The start of this new development is a significant milestone for new housing construction in Kells, the first new development of its kind since the downturn in the economy approximately 10 years ago.

**2017 Yearbook & Diary – Check Your Contact Listing**

IPAV's 2017 yearbook & diary is being prepared for its annual print run. As with all previous years, IPAV members will be individually listed alphabetically by surname, by county in the front section. IPAV will email each member with their contact details as they are due to appear in the yearbook & diary and it is in each member's own interest and responsibility to check their details and confirm any changes required.

**Blue Book Recognition & Investment Property Lending**

**FINANCE IRELAND Commercial Mortgages**  
IPAV's CEO Pat Davitt continues to promote, inform and drive TEGoVA's Blue Book valuation standards, with Finance Ireland the latest to now amend their procedures to recognise the Blue Book. Additionally, Financial Ireland offer a commercial investment property lending service that may be of interest to clients. For further information on this services please click [here](#) or see [www.financeireland.ie](http://www.financeireland.ie)

**Still Time To Nominate Emerging Talent & Regional Excellence**

**Irish Independent PROPERTY INDUSTRY EXCELLENCE AWARDS 2016**  
It's great to see so many IPAV members nominated for both the above award categories. Nominations are coming in from Cork, Kerry, Galway, Wexford and beyond. This is an excellent opportunity & there's still time to nominate! Please see [here](#) for full details.

**IPAV Achieves Funding From The ErasmusPlus Programme**



IPAV has obtained funding from the ErasmusPlus programme of the European Commission to develop learning material which will be used both in a training context and as a guide for professional practice in the industry to provide practical information on how to conduct a property valuation & provide associated training material. This is an important contract for IPAV as it will lead a consortium of five European partners including TEGoVA. Further details will be circulated shortly.

**IPAV valuation Summit 21 October 2016**

"Valuation Quality – A Pillar of Financial Stability in Europe & Beyond" 21st October 2016  
Qualifies for 5 Valuation CPD Hours  
TEGoVA Delegates - Free / IPAV Members - €75.00 / Non Members - €115.00  
08:00 - 08:30 Coffee & Registration  
09:00 - 09:30 Alan Redmond, IPAV President  
09:30 - 10:00 Luke Bracken, TD, TD/IFA REY Representative  
10:00 - 10:30 Michael O'Connell, TD, TD/IFA REY Representative  
10:30 - 11:00 Roger Meehan, UK, Chairman of European Valuation Association  
11:00 - 11:30 Coffee Break - O'Connell Suite  
11:30 - 12:00 Jenny Moulds, UK, CMAA Secretary & Editor  
12:00 - 12:30 Neil Munn, UK, CMAA President  
12:30 - 13:00 Neil Munn, UK, CMAA President  
13:00 - 13:30 David Mager, UK, "The Importance of Training in the Property Market"  
13:30 - 14:00

In partnership with TEGoVA, IPAV is hosting its 2<sup>nd</sup> annual valuation summit, on Friday 21 October, at The Grand Hotel Malahide, Co Dublin. Last year, over 330 delegates attended our inaugural summit, and for this year, an impressive panel of experts will impart their knowledge and views on this year's theme **Valuation Quality – A Pillar of Financial Stability in Europe & Beyond**. Registration is now open across Europe, and full details are available [here](#). 5 CPD hours for full attendance from 9am – 1.45pm.

**Game, Set & Match**



Joanne Lavelle of Michael Lavelle Estate Agents (Dundalk)



Robert Downey of Downey Property (Dun Laoghaire & Bray)

Team leader Joanne Lavelle sums up a great afternoon; Supported by our eager-cheer-leader and IPAV President Alan Redmond, we broke bread (and serve) with the best of them. Our group brought us up against the Law Society of Ireland, Hooke & McDonald & Sherry Fitzgerald, but the might of fellow IPAV man Ken McDonald's top team was too much for us, and we sadly didn't make it to the semi-final. Many thanks to SCS, the Irish Times and Donnybrook TC for their hospitality, a very well-run and excellent event.

**New Compact Fine & Decorative Arts Courses**



Enrolment is now open for IPAV's exciting new modern & compact day diploma and evening certificate course awarded in association with the Irish Antique Dealers Association. Full course details available [here](#). 10% discount on course fees available to IPAV members & office colleagues.

**IPAV Autumn Seminar - Cork**



Jointly hosted with IPAV's Young Professionals Network, we are delighted to announce our autumn seminar will take place in Co. Cork. Details & agenda will be circulated to members shortly.