

## IPAV Newsletter September 2022 Vol. 112

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### Liam O'Donnell Obituary Past IPAV CEO, President & Honorary Member



Liam O'Donnell, who recently died aged 83, was former CEO of IPAV, a tenure he dedicatedly held for over 20 years. Throughout his esteemed career with IPAV, Liam was elected to Council in 1981, served as President for 4 terms, and also served as a board member and the first Irish President of CEI (now CEPI). A native of Fethard, Co. Tipperary, Liam worked in London for Wates Built Homes, and in Dublin for Allied Auctioneers, McInerney Builders and Healy Homes. Early in his career, Liam recognised a need to bring agents together to support each other across all sectors of the profession; to advance the standards of the profession; and to establish and make available property related educational programmes to all who wished to progress or enter the profession. Liam's foresight and tenacious approach on behalf of agents throughout Ireland, made this a reality, and as an Institute and profession, we owe Liam our deepest gratitude.

Liam was laid to rest in Glasnevin Cemetery, Dublin 9.

Our sincerest condolences to his children Leeanne, Eve and William, his brother and extended family.

Ar dheis Dé go raibh a anam.

### IPAV PSRA CPD Webinar - 21st September

IPAV's upcoming Autumn PSRA CPD webinar will be held on Wednesday 21st September from 9.15am to 2.45pm. All licensees must complete 5 PSRA CPD approved modules for 2022, and full attendance at this upcoming webinar will provide the necessary hours. Both mandatory and additional topics will be covered and the cost is €75 per participant. A reminder, if you have already completed your full 5 PSRA CPD hours, please do not register for this event as the hours will not be counted a second time.

Registration is available at [IPAV PSRA CPD Webinar](#)

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And



YPN is delighted to host its 6th Annual Golf Classic at the Heritage Golf Resort, Killenard, Co. Laois, a Seve Ballesteros designed championship course. The classic will be a 3 ball scramble, with a shot gun start at 11am. Taking place on Wednesday 28th September, the cost is €180.00 for a team of 3 and includes green fees, breakfast bap/tea/coffee on arrival, a two course meal & prizes. It's great to see 29 teams have already booked their place, so if you would like to enter a team, please contact [jakub@ipav.ie](mailto:jakub@ipav.ie) without delay, as there is only space for 6 more teams. This is a great event to entertain, network and catch up with friends and colleagues. We sincerely thank both Offr and Pinergy for generously sponsoring this event.

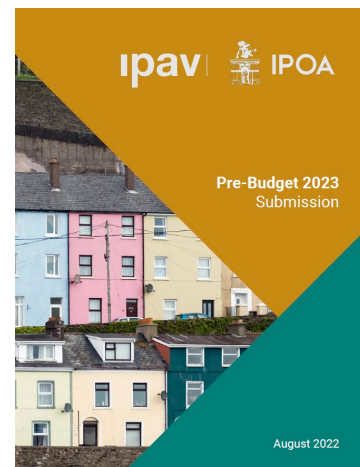
### IPAV 2023 Property Diary Must be Pre-Ordered

In line with our sustainability policy, IPAV's 2023 Property Diary will only be despatched to members who have placed an order for a diary before 29th September. We are committed to reducing our carbon footprint, and for this reason, the number of diaries going to print will be limited to the number of orders we have received. There will be no additional stock held at IPAV for late orders, so with this in mind, if you would like to receive a diary you must email your order to [fiona@ipav.ie](mailto:fiona@ipav.ie) before the deadline of **29th September**. At the time of emailing your order, please ensure you clearly state the quantity of diaries you require. Members who place an order for 1 diary, will receive it free of charge, and any additional diary ordered will cost €25.00 per diary (exclusive of postage). We thank all members for their co-operation and supporting IPAV's Sustainability Policy.

### IPAV IPOA 2023 Pre-Budget Submission

We are pleased to share with you IPAV and IPOA's joint Pre-Budget 2023 submission issued to Government on 23rd August 2022. A new tax rate of 25 per cent, inclusive of USC and PRSI, a reduction in Capital Acquisitions Tax and the ability for landlords to charge market rent on re-renting properties are among the measures being recommended to help stem the flow of private landlords from the market. As part of our campaign to further emphasize this critical housing issue, IPAV and IPOA will officially launch the joint Pre-Budget submission at 2pm, 20th September at Buswell's Hotel, Dublin 2. Additionally, the Housing Commission have invited us to attend their meeting in Dáil Éireann also on 20th September.

- [IPAV IPOA Pre-Budget 2023 submission](#)
- [IPAV AND IPOA Press Release](#)



### Final Weekend To Register: Certificate in Real Estate Administration

With just days to go, we urge any member who knows of a staff member or colleague who would benefit from the Certificate in Real Estate Administration, to please share the below details.

The programme is held online, over 1 academic year and covers:

- Economics, Project and Business Planning
- Professional Practice and Communications
- Marketing, Sales, Theory and Practice
- Customer Service, Business and Management
- Web Applications and Social Media Marketing
- The Regulatory Framework

Further details are available [here](#) and for any specific queries regarding the course, please email [seadna.ryan@tus.ie](mailto:seadna.ryan@tus.ie)



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## YPN AGM & Summer BBQ

Thank you to all members who supported YPN's AGM and Summer BBQ. There was a great turn out of both new and long standing members, as well as guests and colleagues. Thank you to IPAV President Gerry Coffey for his encouraging words and commitment to YPN, and to YPN Chair Niamh Giffney for leading the network to where it is today. Congratulations to newly elected and re-elected official members of YPN; to Niamh Giffney, Chair, Natasha Brown, Vice-Chair, Eoghan Murray, Secretary and Fergal Troy, Treasurer and a huge thank you to all new and returning committee members. If any member would like to get involved or have any queries, simply email Niamh at [ypn@ipav.ie](mailto:ypn@ipav.ie). Also, many thanks to Jakub at IPAV for his huge contribution to organising the BBQ here at IPAV's Head Office Garden.



## Fine & Decorative Arts Diploma Course - Commencing Early October

IPAV's **Fine & Decorative Arts Diploma Course**, is offered on a 2 day per week basis, commencing early October. This is a unique course in Ireland, designed to provide an opportunity for those who wish to pursue the fine and decorative arts in a structured and focused manner.

Principal subjects include:

- History of Furniture
- History of Domestic Architecture & Interior Decoration
- History of Painting
- History of Silver

For further details, please email [genenvieve@ipav.ie](mailto:genenvieve@ipav.ie)

**ipav** | Institute of Professional Auctioneers & Valuers

Fine &  
Decorative  
Arts

Programme  
2022/23

## Certified International Property Specialist (CIPS) Institute

With thanks to the Austin Board of REALTORS®, IPAV is pleased to announce registration for their October CIPS Institute is now open to IPAV members. The CIPS programme will be held virtually over a 5 day



period, October 3rd to October 7th. Full details can be found at [www.abor.com/cips](http://www.abor.com/cips). Members can also email Christine Wren at [cwren@abor.com](mailto:cwren@abor.com) for details.

**Register now for your complimentary ticket to a Digital Marketing, Branding and Digitisation Masterclass taking place in September**

As an affiliate member of Digital Business Ireland, IPAV has a number of complimentary tickets for their upcoming Conference & Expo, Business Beyond Borders, which takes place on 14th of September at the RDS in Dublin.

This world-class event programme, will be delivered by expert speakers from Cartier, Huawei, Microsoft, permanent tsb, Core Optimisation Digital marketing agency and many more industry leaders. The programme will cover cutting-edge Insights, Digitisation Strategies, Brand, SEO and Digital Marketing, Sustainability, and much more!

Register NOW for a free ticket to attend this not-to-be-missed event!

Click [here](#) for the Full Conference Agenda.

Click [here](#) to book your ticket and input the code **dbiptsb22** to avail of your complimentary ticket.



**IPAV: Selection of Media Commentary, Interviews & Press Releases**

Available to listen back on interviews and read online articles:

- 30.08.22 - Source - [Lawsociety.ie/Gazette](http://Lawsociety.ie/Gazette)

Click: [Small landlords face 'penal tax regime'](#)

- 13.08.22 - Source - Irish Independent Article by Charlie Weston

Click [Soaring property prices and rising mortgage rates add up to nightmare scenario for would-be homebuyers](#) (premium)

12.08.22 - Source - Newstalk Breakfast Show

Click [Calls to extend mortgage periods up to 50 years!](#)

-12.08.22 - Source - RTE Radio News 1pm

Click [Bryan Dobson asks Michael Dowling about IPAV's proposal to have 40 and 50 year mortgages](#)

-12.08.22 - Source - Midlands Radio 103.

Click [Interview with IPAV Chief Executive:- Call For Mortgage Terms To Be Extended To 50 Years](#)

12.08.22 - Source - KFM Radio

Click: [Kildare Focus - Interview with IPAV Chief Executive](#)

- 11.08.22 - Source - Irish Times Article by Cliff Taylor

Click [Rents are at record highs — so why are private landlords fleeing the market?](#) (subscription)

- 11.08.22 - Source - Irish Times Article by Ian Curran

Click [IPAV suggests mortgage terms of up to 50 years to help solve housing crisis](#)

- 08.08.22 - Source - RTE Radio Claire Byrne Show

Click [Fresh calls for a ban on evictions](#)

06.08.22 - Source - Business Post Article by Michael Brennan

Click: [RTB to fine landlords, then pay them back](#) (subscription)

IPAV Press Releases: [House Prices – Interest Rate Rises and Inflation Predicted To Curb Increases In Latter Part Of Year](#)

IPAV Press Release: [Call For Mortgage Terms Of Up To 50 Years To Aid Home Ownership](#)

IPAV Press Release: [RTB Data “Sadly Unsurprising” – IPAV](#)



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