

IPAV Newsletter April 2024 Vol. 131

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RTB Rent Calculator - Harmonised Indices of Consumer Prices (HICP)



Update

IPAV are aware the RTB calculator, based on the HICP, recorded a negative value in January down to 117.2 from 118.9 in December, hence not allowing rent increases in February. While the February reading was positive at 118.5, allowing rent increases. We recommend any member that has a current rent review to complete, to do so prior to the March figure due on the 17th of April.

New Office Opening for Mark Lawlor Auctioneer

Sincere thanks to both Mark Lawlor Jr. and Mark Lawlor Sr. for inviting our CEO to the opening of their new office in Cootehill, Co. Cavan. It was great occasion for the whole family, and speaking at the opening Pat commented *"IPAV are so proud to see next generation graduates of the Higher Certificate in Real Estate course gaining their licence and opening for business, and Mark undoubtedly will be a very welcomed trader to the high street"*. We congratulate Mark on his achievement and our best wishes to the entire Lawlor family.



Conveyancing Review Coalition - Save the date - 8th May Conference

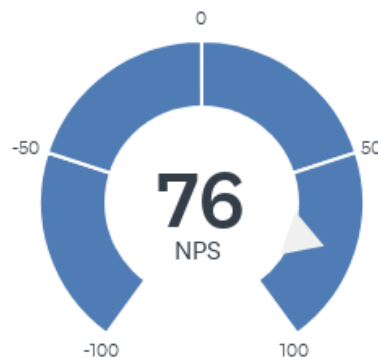


I am delighted to advise members, IPAV, together with leading representative bodies from Northern Ireland, Scotland, England & Wales have formed the 'Conveyancing Review Coalition' and will be hosting its inaugural online conference on 8th May at 1.30pm. Please save the date and full details will be circulated very shortly.

IPAV's 2024 NPS Result

Thank you to all members who responded to our 2024 Net Promoter Score® Survey,

asking the question *How likely is it that you would recommend IPAV to a friend or colleague?* To receive a result of 76 is incredible, and is also an increase of 2 points on last year's survey. Importantly, we also asked *What changes would IPAV have to make for you to give it a higher rating?* as well as *What does IPAV do really well?* We received great feedback, all of which is being assessed, and will play an important part in the future development of IPAV. Again, thank you so much to all members for your support and for your exceptionally high rating.



IPAV CEO Out & About Meeting Cork Members

Our CEO recently had the pleasure of visiting Cork, where he had the opportunity to meet with several IPAV members. Discussing the property market, it was evident there are similar trends throughout the country, with significant activity in the first three months of 2024, and the supply of property remaining scarce.



Pat Davitt with Cork Members:
 Kevin Barry, Barry Auctioneers
 Paudie Murray, Murray Browne Ltd
 Sonya Irwin-Ring & Mark Gosling,
 Behan Irwin & Gosling
 John Hodnett, Hodnett Forde
 & Katrina McGrath, staff member at
 Jeremy Murphy Auctioneers

Increased Cost of Business Grant

The Increased Cost of Business (ICOB) Grant will be a vital measure for small and medium businesses. The grant is available to qualifying businesses as a contribution towards the rising costs faced by businesses. It is intended to aid businesses but is not intended to directly compensate for all increases in wages, or other costs, for every business.

Applications for the grant is done through an online system, and local authorities will contact businesses with further details, including how to register and how to submit information online. The closing date for applications and to confirm eligibility will be **1st May 2024**. Please use the below link to access further information:



<https://enterprise.gov.ie/en/what-we-do/supports-for-smes/increased-cost-of-business-scheme/>

The Housing Agency Webinar: OMCs and the role of Corporate Enforcement Authority



MULTI-UNIT DEVELOPMENTS
OMCs: Role of Corporate Enforcement Authority
The Housing Agency presents a webinar on the Corporate Enforcement Authority's role in company law compliance for OMCs. The CEA will discuss matters including directors' duties, encouraging compliance, resources, enforcement, and complaints processes.
Tuesday, 16th April 2024 @12.30pm
For more information and to register visit housingagency.ie/news-and-events

The Housing Agency presents a webinar for stakeholders in the multi-unit developments sector. *Owners' Management Companies and the role of the Corporate Enforcement Authority* will take place at 12.30pm on Tuesday 16 April 2024. Further details, including how to register, are available on [The Housing Agency website](https://housingagency.ie/news-and-events).

IPAV PSRA 2024 CPD - Live Webinar & Online Bundles

IPAV's next PSRA CPD live webinar is taking place on Tuesday 28th May. The cost is €75.00 per person and registration is available using the below link.

Live Webinar - 28th May - [click here to register](#)



An ideal option for members and agents who prefer to complete their CPD over a period of time or at a time of their choosing. The cost is €75.00 and the bundle of your choice can be purchased using the below link.

IPAV PSRA Online Bundles - [click here to purchase](#)



IPAV Educational Course Feature



For anyone who would like to know more, and what to expect from IPAV's Higher Certificate in Business in Real Estate, Valuation, Sale & Management, we are delighted to share 'Thinking of taking our course?' as featured in our recent magazine. This is an excellent Q&A by Paul Campbell, IPAV Education Director and Glenn Mehta, TU Dublin Lecturer who both have extensive knowledge of all aspects of the course.

As featured in IPAV's Q1 2024 *The Property Professional*, please click on the below link for a pdf copy of the featured article:

[Thinking of taking our course? by Paul Campbell and Glenn Mehta.](#)

Higher Certificate in Business in Real Estate, Valuation, Sale & Management

As announced in our March newsletter, the Higher Certificate in Business in Real Estate, Valuation, Sale & Management Level 6 applications are now open. The course brochure and registration form are both available at the below link. We would like to

remind members, we are pleased to again offer a discount of €200.00 on first year fees for any applicant who is a family member, or working with, an IPAV member.

[Click here for full details](#)

IPAV Annual Business Conference & Gala Dinner



IPAV's annual business conference and black tie gala dinner are great opportunities for members and guests to network with colleagues and gain insightful industry updates from our guest speakers. This year, we are pleased to host the event in **Greenhills Hotel**, Limerick, on Friday 14th June, and we thank all members who have already booked their tickets. Accommodation on Friday 14th June at Greenhills Hotel must be booked directly with the hotel. A limited number of rooms are currently available for IPAV attendees at the special B&B rates of €160 for single occupancy and €185 for double occupancy. Please phone Greenhills Hotel on +353 (0)61 453033 and quote IPAV Conference.

Click: [Conference ticket €30.00 per person](#)

Click: [Gala Dinner €95.00 per person](#)

Energy Performance of Buildings Directive

IPAV's sustainability advisor Eamonn Galvin would like to bring to member's attention that the EPBD (Energy Performance of Buildings Directive) continues to make progress and was adopted by the European Parliament on the 12th of March. The final version was presented by Ciarán Cuffe MEP, pictured below, and MEPs expressed their views that it will help the building sector become more sustainable and efficient.



IPAV Events Update

We would like to bring to members attention the following events now available to book in advance:

- [IPAV European Valuation Conference - 5th November](#)
- [IPAV President's Lunch, Dublin - 29th November](#)
- [IPAV President's Lunch, Cork - 6th December](#)

IPAV Annual Membership Subscription 2024/25

Thank you to all members who have paid their annual membership subscription for 2024/25, due 01 April 2024. All subscription invoices have been issued from accounts@ipav.ie and if you have any query relating to payment, please do not hesitate to contact any member of team at IPAV's head office on 01 6785685 or email Serena at accounts@ipav.ie.



Please note, for Member Firms who have to paid their membership subscription for 2024/25, IPAV's annual membership window sticker will be issued over the coming weeks.

The Seller's Legal Pack For Property Buyers Bill 2021

Many members may have seen the recent media coverage surrounding the current conveyancing process, and as we continue to lobby for change, we will be asking members for their assistance early next week, to lobbying European Parliament candidates in their constituencies. This will be in the same format as our appeal to members in February, when we asked members email the pre-prepared letter to their local candidates as well as sitting TD's & Senators. Please look out for our email detailing where we are to date with the Sellers' Legal Pack for Property Buyers' Bill 2021 and what you can to do help drive political support.



Seller's Legal Pack

Briefing Document



www.ipav.ie

IPAV: Selection of Media Commentary & Press Releases

31.03.24 - Source - Irish Independent - Article by Wayne O'Connor

[Conveyancing system is delaying house sales by up to five years according to The Law Society](#)

28.03.24 - Source - Irish Independent - Article by Paul McNeive

[There is an opportunity for political parties to tackle conveyancing delays](#) (subscription)

24.03.24 - Source - The Sunday Independent - Article by Gabrielle Monaghan

[Getting a move on — how to speed up the Ireland's snail's-pace process of buying a new home](#) (subscription)

26.03.24 - Source - Today FM - The Last Word with Matt Cooper

<https://lnkd.in/gji7T-6w>

IPAV CEO Pat Davitt, Michael Dowling, and Matt Cooper on The Last Word

21.03.24 - Source - Newstalk Breakfast

<https://lnkd.in/gji7T-6w>

CEO of IPAV Pat Davitt discussing the latest house price rises.

07.03.24 - Source - Today FM - The Last Word with Matt Cooper

<https://lnkd.in/edi-2bqw>

IPAV Recent Press Releases:

- [CSO House Prices – Rises Predictable Given Unintended Consequences of Current Policy - IPAV](#)



IPAV

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