

Welcome to IPAV's July 2024 Newsletter.

# IPAV Newsletter July 2024 Vol. 134

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## **Applications Closing Monday 8th July**

Don't miss out! This is the final opportunity to submit an application for the Level 6 Higher Certificate in Business in Real Estate, Valuation, Sale & Management, commencing September 2024.

Applications must be submitted to IPAV not later than **5pm Monday 8th July 2024.** 

In collaboration with TU Dublin, on successful completion of this course, delivered through blended learning over 2 academic years, graduates will satisfy the Property Regulator's educational requirements to apply for all four licences A, B, C & D. Full course details are available here





#### Seller's Legal Pack Under Pre-legislative Scrutiny

IPAV is delighted to announce that the Seller's Legal Pack for Property Buyers' Bill 2021 came before the Oireachtas Justice Committee, for debate, on Tuesday, 2 July. Among those addressing the pre-legislative scrutiny hearing were CEO of IPAV, Pat Davitt, President Lisa Kearney, IPAV member Keith Anderson and proposer, Deputy Marc MacSharry.

Pat Davitt opened the meeting with a speech focused on the merits of the Bill, and he was ably supported by the other IPAV reps in attendance throughout the debate, when all three members made some salient points. It is now anticipated that the Bill will proceed to a full Committee Stage hearing where it will be considered fulsomely, and amendments proposed. This will take place after the Dail summer recess. We look forward to updating you on further progress.

For any member who would like watch Tuesday's hearing, please use the link below; <a href="https://bit.ly/3VRklJH">https://bit.ly/3VRklJH</a>



# 2025 Pre-Budget Recommendations



As IPAV sets out it's recommendations for Government's 2025 Budget, IPAV members are invited to email <code>valerie@ipav.ie</code> with any measures they would like to see included in IPAV's Pre-Budget submission. As announced, it is expected Budget 2025 will take place on October 1st, so we ask members to email Valerie, not later than 25th July to allow for an early submission.

## Networking Invitation: Florida Realtors at IPAV Head Office on 26th July

We are delighted to host representatives from Florida Realtors at IPAV's head office, on Friday 26th July, when they will be discussing buying and selling opportunities between Ireland and America. We are pleased to invite members to attend this networking event, and to learn more about collaborative opportunities. Appointment times are between 11am - 1pm on Friday 26th July, and we kindly ask members to email <a href="mailto:jakub@ipav.ie">jakub@ipav.ie</a> in advance, so a time can be allocated for you to meet with representatives.

#### **Certificate in Real Estate Administration - Applications Closing Soon**



The Certificate in Real Estate Administration is specifically tailored to provide the appropriate knowledge and competencies for individuals who are working in, or intending to work in, an Estate Agency office, to support the Estate Agent and their clients in a professional and competent manner.

This part-time, Level 6 certificate course is delivered online over 1 academic year, making it an attractive option for those currently working.

Applications are made directly through Technology University of the Shannon, and further details are <u>available</u>

## Date for your diary: 22nd August

Ahead of YPN's AGM and Summer BBQ on Thursday 22nd August, we ask members to note the date in your diary. As in previous years, we are delighted to host both the AGM & BBQ at IPAV head office and full details will be emailed to all members over the coming weeks. In the meantime, members are welcome to register their attendance by emailing <code>jakub@ipav.ie</code> and we kindly ask to mention in your email if you are attending the AGM, BBQ or both.



## 2024 - 2025 Fine & Decorative Arts Programme Now Open



Following last year's highly successful Diploma course and lecture series, IPAV is delighted to announce early registration has now opened for this year's programme.

Commencing in October, we welcome back IPAV's renowned Diploma Course in Fine and Decorative Arts, running on Monday and Tuesday each week over the academic year. IPAV members can avail of €250 discount on this course.

Also commencing in October, we strongly recommend early registration for this year's lecture series: *English Art – Power and Resistance*. Classes will be held on Tuesdays, 6.30pm to 9.15pm. IPAV members can avail of €100 discount on this course.

Programme & registration forms are <u>available here</u>.

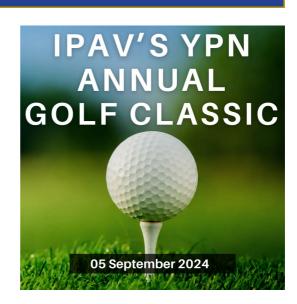
#### **Team Registration Now Open - YPN Annual Golf Classic**

YPN will be hosting this year's annual golf classic on Thursday 5th September at Ireland's only Seve Ballesteros designed championship course, The Heritage, Killenard, Co. Laois. This course remains a firm favourite with IPAV members and guests and is open to golfers of all levels.

The cost is €200 per team of 3, and includes green fees, breakfast bap, evening meal and lots of prizes.

We recommend early registration to secure your team a place in this year's classic.

Simply <u>click here</u> to register or email <u>jakub@ipav.ie</u> for further details.



## The Property Professional





Professional, emailed to members on 21st June.

Thank you to members who take part in our 'Big Debate' surveys. The stats and feedback received is to provide members with an overall insight of our members thoughts on a particular topic. So if any member has a topic they would like considered for future editions, we would love to hear from you. Simply email <a href="mailto:valerie@ipav.ie">valerie@ipav.ie</a>

In Q2, we were delighted to feature interviews with our new President, Lisa, Kearney; Ronan Crinion of MoveHome and Niamh Comber of DNG, together with insightful industry articles on Finding the best conveyancing system; BusConnects and the CPO process; CCPC monopoly on conveyancing; managing your social media, Summer Selling? with members Maria Lehane and Robert Downey; Trade Entitlements and lots more.

## **IPAV: Selection of Media Commentary & Press Releases**

27.06.24 - Source - Limerick Leader - Article by Donal O'Regan Limerick auctioneer Lisa is all set to lead IPAV as its president

24.06.24 - Source - Midlands 103

7% Increase In Cost Of Midlands Home

19.06.24 - Source - Mayo News - Article by Ava Keady

Mayo Junior Vice-President of IPAV calls for shift in housing policy

18.06.24 - Source - Western People

Mayo auctioneer calls for 'paradigm shift' in housing policy

13.06.24 - Source - Business Post - Article by Killian Woods

**Estate agents identify 'worrying' aspect of government response to Housing Commission report** (subscription)

14.06.24 - Source - Newstalk Breakfast

<u>Is the government's housing response sufficient?</u>

The government's reaction to the Housing Commission report has been criticised for lacking meaningful change. Ciara Kelly spoke with Lisa Kearney, President of IPAV, who shared her concerns and insights ahead of their annual conference.

13.06.24 - Source - The Irish Times - Article by Laura Slattery

Property industry concerned by fall in apartment planning permissions

13.06.24 - Source - Longford Leader

Longford auctioneer appointed to leading national role and urges government to prioritise Housing Commission report

10.06.24 - Source - Leitrim Observer - Article by Donal O'Grady

Carrick-on-Shannon Auctioneer appointed Senior Vice-President of IPAV

#### **IPAV Recent Press Releases:**

19th Century Law Delaying Property Sales and Costing Consumers Dearly

<u>House Prices – Several Factors Pushing Prices Upwards</u>













#### **IPAV**

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