

IPAV Newsletter March 2025 Vol. 142

To ensure IPAV's emails reach your inbox please add valerie@ipav.ie and info@ipav.ie to your email contacts or address book

Rostrum Auctioneer Competition Day Has Arrived !

Wishing All Novice Rostrum Contestants The Very Best Of Luck



On behalf of IPAV, we extend our very best wishes to all contestants in today's Rostrum Auctioneer Competition and sincerely thank everyone for taking part.

A special thank you to our event sponsors, America's Auction Academy, Irish Independent, Tattersalls Ireland and ICOS and for our Finale Auction lots generously sponsored by daft.ie, Pillo Hotel, myhome.ie, DNG, Irish Farmers Journal, Hooke & MacDonald, JLL, Dolans Gala, Sherry Fitzgerald and The Heritage Golf Resort.

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Irish Independent

Auction Items Sponsored By



IPAV Farming Report 2024



Thank you to all members who joined IPAV's Farming Report Launch and Agri Webinar on Wednesday 5th March. With sincere thanks to our expert speakers, and member's Q&A, the event provided a great opportunity to hear valuable first hand insights on the agri sector, up-to-date analysis on land prices and key topics.

IPAV's Farming Report 2024 was emailed to all members, yesterday, 6th March, and for ease of access, a copy of the report is also linked below.

For their time and sharing their in-depth knowledge, we thank our event host Tom Crosse, speakers; Lisa Kearney, IPAV President; Pat Davitt, IPAV CEO; Barry Cowen MEP; Tadhg Buckley, Director of Policy, IFA; Gary Digney, Partner, AAB Group Accountants Ltd; and IPAV members Pat Quirke, Anne Carton, Stephen Barry, David McDonnell, Declan Woods & Colm Farrell. Our report would not be possible without the ongoing support and knowledge of our members and we thank all who contributed and to Jim O'Brien our report analyst.

Click: [IPAV Farming Report 2024](#)

IPAV's PSRA CPD Portal offers a flexible route to completing your PSRA CPD hours for 2025. We are pleased to advise the portal has been redesigned and now offers up to 12 modules to choose from. For €75, you'll be automatically enrolled in the two mandatory modules, Anti-Money Laundering & PSRA Regulation, and from there, you can choose any three out of twelve additional modules to complete your required 5 PSRA CPD hours.

IPAV PSRA CPD Portal: [Click here](#)



ONLINE PSRA CPD COMPLETE 5 PSRA CPD HOURS BY 31ST DECEMBER

CORE MODULES:
ANTI-MONEY LAUNDERING
PSRA REGULATION

CHOOSE ANY 3 ADDITIONAL MODULES:

- THE 'A' LICENSE (GENERAL)
- OPERATION OF A LIVESTOCK MART
- ART, ANTIQUES & COLLECTIBLES
- GDPR
- SUSTAINABILITY & CLIMATE CHANGE
- DIGITAL MARKETING
- RESIDENTIAL TENANCIES ACT
- PROPERTY MANAGEMENT
- NEGOTIATION TECHNIQUES
- WORK-LIFE BALANCE
- AI FOR ESTATE AGENTS
- DUTY OF CARE FOR PSP'S

ipav Institute of Professional Auctioneers & Valuers €75 Purchase Here → IPRA

IPAV Annual Gala Dinner - Special Guest Announcement

We are delighted to announce Dermot Bannon as IPAV's special guest speaker for our Annual Gala Dinner, a highlight of this year's event. Taking place on Friday 13th June at Farnham Estate Spa & Golf Resort, Co Cavan, we encourage members to book their place for both the dinner and the daytime conference, which will feature informative presentations and discussions on key industry topics.

We would also like to remind members, if you wish to book accommodation at Farnham Estate for 13th June, you must book in advance, and strictly before 1st May as room availability is limited.

We look forward to a great day and evening and meeting many members and colleagues at this annual event and we thank our event sponsor myhome.ie.



Event Tickets: [IPAV Conference & Dinner Tickets](#)

Farnham Estate Accommodation: Please call 049 4377700 and quote Block 2 IPAV Rooms. Exclusive rates available to IPAV members on 13th June:

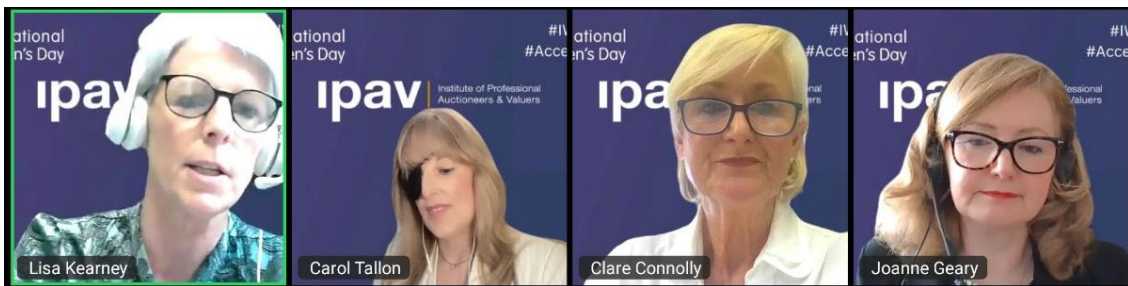
- Single Room: €199.00
- Double Room: €209.00

Calling Property Arbitrators

IPAV members who are also Arbitrators and who may be interested in joining a Panel of Property Arbitrators, please contact our CEO by email at pat@ipav.ie for further details.

Great Discussion at IPAV's International Women's Day Event

We were delighted to host IPAV's online event celebrating International Women's Day on Thursday, 6th March. Huge thanks to our record number of members and colleagues who joined us for the occasion. It was an honour to hear from Lisa Kearney, Carol Tallon, Clare Connolly, and Joanne Geary who shared their career journeys, insights and encouragement. It was a truly enjoyable and thought-provoking discussion, and we sincerely appreciate everyone's involvement and support. We wish all a very happy International Women's Day.



Choose Your Brew - Online Event 27th March 2025

The Austin Board of REALTORS® are delighted to host their 4th Annual "Choose Your Brew with Ireland" taking place online, at 3pm (Irish Time) Thursday 27th March. Registration is now open and we invite all members to join this 1 hour event by registering at the below link.

Speaking at the event will be;

- Christine Wren, Global Liaison, Special Programs Lead, Austin Board of REALTORS®
- Kelea Youngblood, CMO, Unlock MLS & Austin Board of REALTORS®
- Pat Davitt, CEO, Institute of Professional Auctioneers & Valuers (IPAV)
- Frank McManus, NAR Global Ambassador to Ireland & United Kingdom

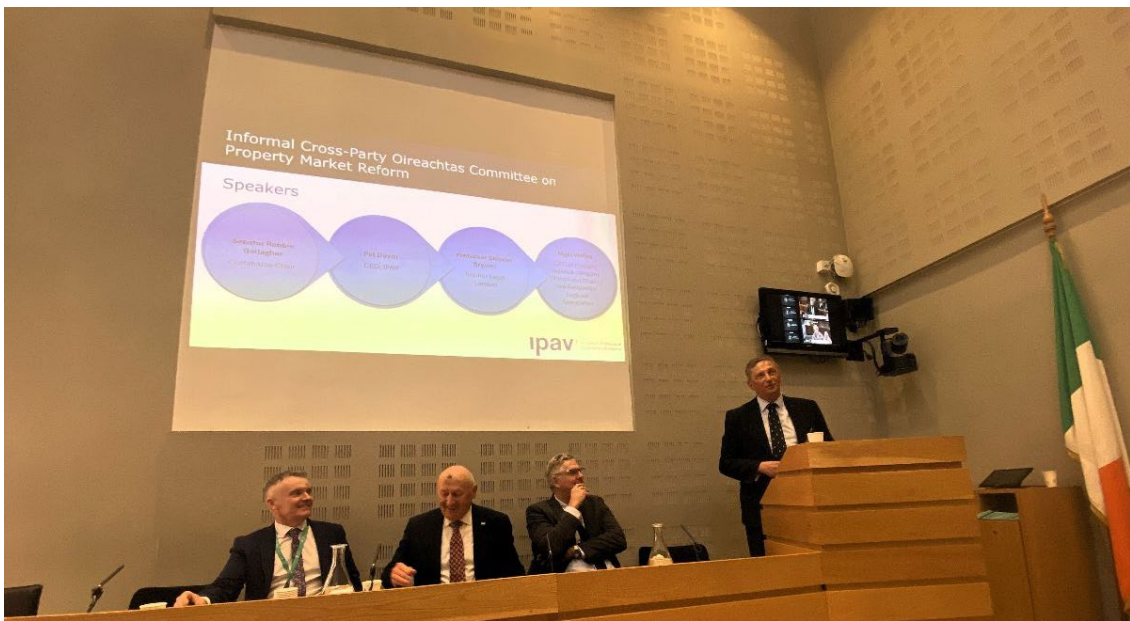
Details & Registration via zoom:

https://abor.zoom.us/webinar/register/WN_WzsUei2MQReF8eSSPYH7_A#/registration

Informal Cross-Party Oireachtas Committee on Property Market Reform

The first 2025 meeting of the informal cross-party Oireachtas Committee on Property Market Reform took place on March 5th, hosted and convened by the newly appointed chairperson and auctioneer, Senator Robbie Gallagher. There was a strong attendance from IPAV members, colleagues, TDs, and Senators participating in the discussion that focused on the Seller's Legal Pack for Property Buyer's Bill and the time improvements the Bill and the Seller's Legal Pack will make to conveyancing times, and the improving transparency, streamlining sales, and adopting digital advancements like Property Logbooks for the benefit of consumers and the industry.

Thank you to all who attended, Senator Robbie Gallagher and our esteemed international guest speakers Professor Stewart Brymer of Brymer Legal Limited based in Scotland, and Nigel Walley, CEO of property logbook company Chimni and Chair of the Residential Logbook Association in the UK.



(l-r) Senator Robbie Gallagher; Pat Davitt, IPAV CEO; Nigel Walley, CEO Chimni and Professor Stewart Brymer, Brymer Legal Limited

CEO Out & About



Pat Davitt discussing with Anne Carton MIPAV and IPAV Farming Report contributor, the agri sector in South Wexford. Anne's full analysis can be found in the Farming Report 2024, and we thank Anne for her ongoing support and contribution. Pictured is Philip Carton and Anne Carton of P. N. O'Gorman, New Ross, Co Wexford with Pat Davitt, CEO, IPAV.

2025 Is An Important Year for Energy Improvements in Ireland

IPAV's Sustainability Advisor, Eamonn Galvin, KnowCarbon, would like to bring to Member's attention, a record €469 million has been allocated for Sustainable Energy Authority of Ireland (SEAI) residential and community energy upgrades, including the Solar PV Scheme. From January 1, VAT on heat pumps has been reduced to 9% (down from 13.5%), making it more affordable for homeowners to switch to efficient electric heating systems. With global political changes these measures also improve energy security in uncertain times.



IPAV Residential Property Price Barometer

IPAV's latest Residential Property Price Barometer Report will be emailed to all members on Monday 10th March. The results of Barometer reporting on the sale price achieved from July - December 2024 for 3 & 4 bed semi detached houses and 2-bed apartments, will feature in this

Sunday's Independent. We sincerely thank our members who continually take the time to complete this survey.

IPAV Events - Tickets Available

IPAV members can avail of early booking for key events throughout the year. Simply use the link below to access tickets for;

- Annual Conference and/or Black Tie Gala Dinner
- Rostrum Competition Dinner & Finale
- YPN Golf Classic
- European Valuation Conference
- IPAV Member's Lunch - Dublin
- IPAV Member's Lunch - Cork



Please click: [IPAV Events](#)

IPAV Membership Subscription 2025/26



IPAV's 2025/26 Membership Subscription is payable on 01 April 2025, and invoices have now been issued by email from accounts@ipav.ie. Please take a moment to review the payment details listed on your invoice, and should you have any queries, please do not hesitate to contact the team at IPAV on 01 6785685.

IPAV In the Media & Press Releases

IPAV Quoted in the Media:

05.03.25 - Source: kildare-nationalist.ie

Drop in Kildare farmland being sold will keep prices high

Quoting Paddy Jordan MIPAV, Jordan Auctioneers

05.03.25 - Source: dundalkdemocrat.ie - Article by Jason Newman

Several Louth land holdings sell for over €20k per acre

Quoting Stephen Gunne MIPAV, Property Partners Laurence Gunne

05.03.25 - Source: agriland.ie - Article by Aisling O'Brien

IPAV: Land prices to rise by up to 10% in some regions in 2025

05.03.25 - Source: farmersjournal.ie - Article by Anne O'Donoghue

Land prices expected to rise 5% to 10% this year (subscriber-only article)

24.02.25 - Source: RTE Radio 1 News at One

Rents rising in Limerick at almost four times the national average

Lisa Kearney, Director, Rooney Auctioneers, Limerick, and President of IPAV discusses how advertised rents rose by an average of 5.7% last year but Limerick's are rising at a much quicker pace.

24.02.25 - Source: irishexaminer.com - Article by Sean Murray

Government rules on rent pressure zones have 'failed spectacularly', estate agents say

19.02.25 - Source: RTE Radio 1 Drivetime

Interview with IPAV Chief Executive starts at 2hrs. 30 mins.

17.02.25 - Midlands 103 Radio

IPAV Argues For Housing Developer Tax Incentives

10.02.25 - Source: independent.ie - Article by Sinéad Ryan

Who are the cash buyers in Ireland's housing market, how come there are so many of them and why are they preferred?

09.02.25 - Source: independent.ie - Article by Wayne O'Connor

'We could have done more to change stuff after Covid and we haven't' – Five years on, experts assess the impact of the pandemic on health, work, property and hospitality

IPAV Press Release:

Land Price Rises Set to Continue Amid Increasing Competition – Latest IPAV Farm Report

Delays In Conveying Properties – International Experts To Present To Dáil Committee Tomorrow

Rents – RPZ Legislation - A Missed Opportunity But IPAV Welcomes Promise Of Review And New Housing Initiative

House Prices – IPAV Welcomes New Government Approach To Housing

IPAV

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www.nar.realtor

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