

**IPAV Newsletter November 2024 Vol. 138**

To ensure IPAV's emails reach your inbox please add [valerie@ipav.ie](mailto:valerie@ipav.ie) and [info@ipav.ie](mailto:info@ipav.ie) to your email contacts or address book

**IPAV European Valuation Conference & Trade Expo**  
**Ticket Sales Closing 5pm Monday 4th November**

With over 600 tickets already reserved, we encourage any member who hasn't yet registered for IPAV's European Valuation Conference to secure their ticket without delay - ticket sales close at 5 pm Monday 4th November.

This year's conference, *"Pioneering the Future of Valuations: Market Shifts and Global Growth"* will feature expert speakers covering essential topics for valuers, and also provides great networking opportunities. TRV & REV members can gain 5 TEGOVA CPD hours for attendance.

12pm - 6pm, Tuesday 5th November 2024  
 Hall 3, RDS, Dublin 4  
**Valuation Conference Tickets: [Click here](#)**



Lisa Kearney  
 President  
 IPAV



Ivan Yates  
 Irish broadcaster,  
 businessman  
 & former politician



Emmet Creighton  
 Client Partnership Director  
 DAFT.ie



Jim O'Callaghan TD



Jim Power  
 Owner-Manager  
 Jim Power Economics



Lisa Keogh  
 Director  
 CBRE Ireland



Jeremy Moody  
 Secretary and Adviser  
 The Central Association of Agricultural Valuers



Patricia Kuczynska  
 Commercial Valuer  
 GVM Auctioneers



Philippe Guillerm  
 International Partner  
 Cushman & Wakefield, France



Cathal Lawlor  
 AITI Chartered Tax Adviser, TEP  
 Lawlor Partners



Pat Davitt  
 CEO  
 IPAV

## IPAV's Largest Trade Expo - Open to all Property Professionals

IPAV's Trade Expo is open to all Property Professionals, and is free attend. With 35 exhibitors, the expo provides an ideal opportunity to meet with leading industry businesses and government housing related bodies. We encourage members and their colleagues to drop by between 10am & 4pm to make the most of these connections.

### Exhibitors:

3Media Ltd \* 4Property \* Campion Insurance \* Currencies Direct \* DAFT.ie \* Douglas Displays \* Drone Space \* FindQo.ie \* First Home Scheme \* Fixflo \* HBFi \* Homebidding \* IAMSOLD \* Infinite Technology \* IPAV \* iPropertyRadio \* Irish Examiner \* Irish Times \* Kylant \* Lloyds Insurances \* LSL \* MARC \* Moran Signs & Graphics \* Myhome \* Offr \* Property CRM \* PSRA \* PTSB \* Quest Systems \* REA \* RE/MAX \* RTB \* Tailte Éireann \* The Housing Agency \* Veon

10am - 4pm, Tuesday 5th November 2024  
Hall 3, RDS, Dublin 4  
Free Entry



## IPAV's SLP Bill Awaits Committee Hearing Date



# Update

We would like to update you on the progress of the Sellers Legal Pack for Property Buyers Bill 2021. Following correspondence from the Clerk of the Justice Committee, we were informed that the Committee reviewed our request to prioritise the Committee stage of the Bill. On October 22nd, the Committee issued a report recommending that the Bill proceed to Committee stage. Following this, on October 23rd, Deputy Marc MacSharry formally moved that the SLP Bill be referred to Committee Stage which was passed by the members of the Dáil. We have since contacted the Clerk of the Dáil to request the scheduling of a hearing date. We will keep you informed of any further progress.

IPAV's 2024 Online Lettings & Residential Conference

# IPAV Online Lettings & Residential Conference

Thursday 21st November

9.30am - 2pm

4 TEGOVA CPD Hours

€75 per person



**ipav** | Institute of Professional Auctioneers & Valuers

We're pleased to announce registration is now open for IPAV's 2024 Online Lettings & Residential Conference, taking place at 9.30am - 2pm on Thursday 21st November. This online event offers key updates for residential and letting agents throughout the sector, and this year we're delighted to welcome;

**Pat Davitt**, CEO, IPAV

**Lisa Kearney**, President, IPAV

**Claire Diggin**, Deputy Director, RTB

**Maeve Hogan**, Property Regulator, PSRA

**David Rouse**, Multi-Unit Developments Advisor, The Housing Agency

**Michelle McNally**, Principal Environmental Health Officer, Dublin City Council

**Gerard Nicholas Murphy**, Practising Barrister

**Regina Mangan**, Liberty Blue Estate Agents

**Michael Broderick**, CEO, First Home Scheme

The cost is €75.00 per person and provides 4 TEGOVA CPD hour for REV and TRV Members. Further details will be shared with IPAV members next week; meanwhile, registration is open [here](#).

## IPAV Members' Lunch

Thank you to all our members who have already booked tickets for our upcoming Member's Lunches in Dublin and Cork, and we thank you in advance for your support. We look forward to hosting a very festive, enjoyable, and charitable lunch in both Dublin and Cork and for those who haven't yet reserved a spot, we encourage you to secure your tickets to ensure your place at these special events.

Simply choose your preferred venue below to book your ticket(s).

**The Westbury Hotel, Dublin 2**  
**Friday 29th November**  
**€95.00 per ticket**

**The Clayton Hotel Cork City**  
**Friday 6th December**  
**€80.00 per ticket**

### Final IPAV PSRA CPD Live Webinar for 2024

Taking place at 9.30am on Tuesday 3rd December, IPAV will be hosting its final Live PSRA CPD webinar for 2024. For any licenced agent who has not yet completed their mandatory 5 PSRA CPD hours for 2024, this is now the ideal time to register your attendance. The cost is €75 per person and registration is [available here](#).



### Reviving Irish Homes: Grants for a Sustainable Future

The **Vacant Home Refurbishment Grant** – Funded by the Department of Housing, Local Government, and Heritage, provides up to €50,000 to renovate vacant homes, with an additional €20,000 for derelict properties, totaling up to €70,000 per property. SEAI offers extensive support, covering up to 50% of costs for deep retrofits to achieve a B2 energy rating, plus specific grants for insulation (up to €8,000), heating upgrades (€6,500), and solar PV installations (€2,400).

<https://www.gov.ie/en/service/f8f1b-vacant-property-refurbishment-grant/>

### Update from TEGOVA Assembly

Representing IPAV, Pat Davitt, Lisa Kearney & Ella Dunphy were delighted to visit Brussels for the Autumn meeting of TEGOVA and the launch of the new 10th edition of EVS 2025 'Blue Book'. This new edition stretches to 465 pages and includes after many years, 32 pages on Agricultural Valuations, including a valuation template. It will take effect from 1st January 2025 and via TEGOVA's website, EVS 2025 details are available [here](#).

After 10 years at the helm as the chairman of TEGOVA, Krzysztof Grzesik retired, and Paulo Barros Trindade from Portugal was elected the new chairman. We wish Paulo the very best in the future and hope to see him in Ireland soon.



### FIABCI-IRELAND Event - 19th November

On behalf FIABCI-IRELAND, we'd like to bring to members attention their upcoming property networking event **'The Planning & Development Bill 2023 The Solution or The Problem ?** The event will take place at





6.30pm on 19th November, at Clayton Liffey Valley, Dublin 22, and further event details and registration is via [eventbrite](#) available [here](#)

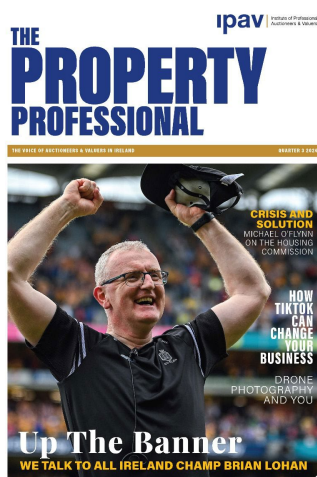
## IPAV Programme for Entrepreneurs - MARC

IPAV's new programme for entrepreneurs, as announced in our May newsletter, is this year supporting Aaron Devitt, CEO and Founder of MARC. Pictured at IPAV's head office is Genevieve McGuirk, IPAV Head of Operations, presenting Aaron with a bursary for the further development of MARC.

Members will have received our email introducing MARC, an AI system designed for property management and letting agent, and Aaron will be at our upcoming Trade Expo to meet with Members who may like to find out more about the system.



## The Property Professional - Q3 2024



Thank you to all who contributed to our Q3 The Property Professional, emailed to members on 27th September.

We were delighted to feature great articles including;

- \* Interview with IPAV Member and All-Ireland Champion Brian Lohan;
- \* Michael O'Flynn on the Housing Commission Report;
- \* IPAV Member Cathal Meares' tips on How TikTok Can Change Your Business;
- \* What Members Are Saying on the Sellers Legal Pack;
- \* Drone Photography;
- \* How to Use ChatGPT;
- \* The Big Debate - Your Right to Disconnect;
- \* and lots more, including articles by Tommy Barker, Donal Buckley, and Mike Smith.

Simply click the magazine front cover image to access our Q3 edition.

## IPAV Press Release

IPAV Press Release:

- **House Prices – Supply Shortage Chronic**

---

**IPAV**

*"The Voice of Auctioneers & Valuers in Ireland"*

129 Lower Baggot Street Dublin 2 D02 HC84

info@ipav.ie +353 1 6785685

www.ipav.ie

www.tegova.org www.cepi.eu

www.nar.realtor

© Copyright 2024 IPAV / All Rights Reserved