

Welcome to IPAV's September 2024 Newsletter.

IPAV Newsletter September 2024 Vol. 136

To ensure IPAV's emails reach your inbox please add valerie@ipav.ie and info@ipav.ie to your email contacts or address book

IPAV 2025 Diary - Pre-ordering Now Open

If any member wishes to receive IPAV's A4 annual diary for 2025 please ensure to email fiona@ipav.ie with your order before 30th September. In line with IPAV's sustainability policy, the print run of diaries will only be for the number of pre-orders received. There will be no additional stock carried for late orders. IPAV members are entitled to 1 complimentary A4 annual diary, providing it is ordered prior to 30th September.

IPAV Members Presents SLP Collective Industry Submissions



Thank you to IPAV members who met at the Dáil on Tuesday 3rd September to impress upon public representatives the urgency of passing the Seller's Legal Pack for Property Buyers' Bill 2021. Collectively, 139 submissions from local to national agents from every county in Ireland were handed in to Leinster House urging the Government and public representatives to ensure the Bill is passed without further delay.

We sincerely thank all members, non-members, agents and stakeholders for continuing to support this Bill, that will revolutionise the sales and conveyancing process.

Importantly, this Collective Submission is a live document, and is being updated with additional

letters of support received. We very much welcome all support, and if you wish to add your signed letter of support or submission please email it pat@ipav.ie. For full details, please refer to our emails sent on 24th July & 4th August, or simply email Pat for details.

In the meantime, you can access our document at [IPAV SLP Collective Industry Submissions](#).

IPAV's Residential Property Price Barometer

We are pleased to advise a copy of IPAV's latest Residential Property Price Barometer Report will be emailed to all members on Monday 9th September. The results of Barometer charting the sale price achieved from January - June 2024 for 3 & 4 bed semi detached houses and 2-bed apartments, are due to feature in this Sunday's Independent. We sincerely thank our members who continually take the time to complete this survey.

IPAV PSRA CPD Live Webinar - Taking Place 17th September

Have you completed your mandatory PSRA CPD for 2024 ? If not, IPAV's upcoming live webinar is taking place at 9.30am on Tuesday 17th September and full attendance will provide the required 5 PSRA CPD hours for 2024.

The cost is €75.00 per person, and both mandatory and additional topics will be covered on the day. To register for this event, simply click [IPAV PSRA Live Webinar Registration](#)



FIABCI Networking Event - 17th September 2024

On behalf of FIABCI Ireland, please see the below invitation to attend their Property Networking Event. For event details and registration to attend, simply click [here](#)

FIABCI Ireland - Exclusive Property Networking Event
Tuesday 17th September 2024 6pm to 9pm
Venue: Sandyford House Sandyford Village Dublin 18



[REGISTER HERE](#)

GUEST SPEAKER:

GAVIN J GALLAGHER







Obstacles to Residential Development A Developers Viewpoint

Speaker Gavin J Gallagher is Executive Director at Earlsfort Group.

Gavin has over 30 years of global real estate experience.

Leading the award-winning EastPoint business campus in Dublin, Gavin is also a mentor at Elite Property Accelerator. Experience powerful lessons on discipline and resilience from his journey through the property market highs and lows. Gavin is an accomplished speaker with engaging stories to tell, taking his audiences on a short journey covering his backstory and career before turning to the topic at hand. Check out more on <https://gavinjgallagher.com>

-  FIABCI Ireland connects likeminded professionals across all sectors of real estate
-  Opportunities to network with top property industry professionals.
-  Build global relationships with FIABCI International online and in person.
-  Learn from experienced industry leaders.

Check out our website/membership www.fiabci-ireland.com

YPN Golf Classic

Congratulations to all 35 Teams who took part in YPN's Golf Classic, yesterday, 5th September at The Heritage Golf Resort, and huge thanks to our event sponsor PINERGY and the YPN Committee & team at IPAV for organising a great day.



Pictured above is the Winning Team, REA Sothern, Harry Sothern, Donal Booth & John Booth, with Lisa Kearney, IPAV President, Ronan Power, CEO, PINERGY and Natasha Brown, Chair, YPN.



Raymond Potterton, deep in conversation with Lisa Kearney



YPN Golf Organising Team; Anthony McGann, Maria Kiernan, Eoghan Murray, Natasha Brown, Fergal Troy & William Bradshaw

Best Wishes To All New & Returning Students

It's fantastic for the industry to see so many students committed to pursuing, and in many cases, furthering their careers in the property sector, and we extend our best wishes to all 1st and 2nd year students of the Higher Certificate in Business in Real Estate, Valuation, Sale & Management, as they begin their studies for the 2024/25 academic year.

ipav | Institute of Professional Auctioneers & Valuers

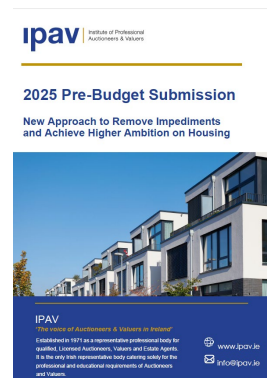
T DUBLIN
OILScoil Teicneolaíochta
Bhaile Átha Cliath
TECHNOLOGICAL
UNIVERSITY DUBLIN

IPAV Events & CPD Opportunities

- 17th September - IPAV PSRA CPD Live Webinar
5 PSRA CPD Hours - [click here to register](#)
- **5th November** - IPAV European Valuation Conference - RDS, Dublin 4
5 TEGOVA CPD Hours - [click here for conference tickets](#)
- **21st November** - IPAV Online Residential & Lettings Conference - Online
4 TEGOVA CPD Hours - online registration coming soon
- **29th November** - IPAV Members Lunch - Westbury Hotel, Dublin 2
[click here for lunch tickets](#)
- **6th December** - IPAV Members Lunch - Clayton Hotel, Cork City
[click here for lunch tickets](#)
- **Now until 31st December** - Online PSRA CPD Bundles - 5 PSRA CPD hours
[click here to select a bundle](#)
- **Now until 31st December** - Online TEGOVA CPD - 1 TEGOVA CPD Hour per module
[click here to select a module](#)

IPAV 2025 Pre-Budget Submission

A short reminder following our email of 21st August, members can access a copy of IPAV's 2025 Pre-Budget Submission - New Approach to Remove Impediments and Achieve Higher Ambition on Housing, available [here](#).



Outreach Events for Stakeholders in Multi- Unit Developments

On behalf of the Housing Agency, please see the below list of Evening Information Meetings taking place for stakeholders, including residents, owners, and directors of OMCs. For full details and registration links, please visit the Agency's webpage [available here](#). Please note, 11th September's meeting is now fully booked.

Outreach Events for Stakeholders in Multi-Unit Developments

Wednesday, 11 September	Crowne Plaza Airport Hotel, Santry, Dublin
Wednesday, 18 September	Clanree Hotel, Letterkenny, Donegal
Wednesday, 25 September	Maldron Hotel, Portlaoise, Laois
Wednesday, 2 October	The Ellison Hotel, Castlebar, Mayo
Wednesday, 9 October	Killarney Plaza Hotel and Spa, Killarney
Wednesday, 16 October	Glenview Hotel, Delgany, Wicklow
Wednesday, 23 October	The Tower Hotel, Waterford City

Events are free to attend and start at 7pm.
To register and for more information please visit
www.housingagency.ie/news-and-events



**An Ghníomhaireacht
Tithíochta**
The Housing Agency

2024 - 2025 Fine & Decorative Arts Programme

IPAV's renowned Diploma Course in Fine and Decorative Arts, commences early October and is currently open for registration. The course will be held at IPAV's Head Office, Dublin 2, on Monday and Tuesday each week, over the academic year. IPAV members can avail of €250 discount on this course. Programme & registration forms are [available here](#).

Watch Felicity Hegarty Ryan, a Diploma graduate, share her insights about the Fine Art Course.



YPN AGM



Congratulations to Natasha Brown on her re-election as Chair of IPAV's Young Professionals Network (YPN) at their recent AGM, and to all newly elected and returning committee members. As YPN set out their stall for the year ahead, we would like to take this opportunity to remind members to contact ypn@ipav.ie to find out more about YPN, and how you too can get involved.

Pictured at YPN's AGM is (l-r) Natasha Brown, Fergal Troy, Marie Kiernan, Niamh Giffney

YPN Summer BBQ

It was wonderful to see members and guests networking and enjoying an evening together at YPN's recent summer BBQ. Despite the rain towards the end of the event, it was a great evening, and we thank everyone who took the time to attend. Pictured at the BBQ is (l-r) Solenne Cormier, Mark Duffy, Dan

Steen & Jenny O'Leary.



Florida Realtors Meet With IPAV Members

We were delighted to host representatives from Florida Realtors and IPAV members at our networking event, to discuss buying and selling opportunities between Ireland and America. Following this event, we are pleased to provide the below contact details of Florida Realtors who look forward to further engagement with IPAV members. This is a great opportunity to explore collaborative opportunities between the Irish and American property markets.

Please click: [Florida Realtor Representatives](#)



Lisa Kearney, IPAV President, presenting Gia Arvin, 2024 President Florida Realtors with IPAV's 50 Year Anniversary Book



IPAV & Florida Realtor Representatives at IPAV Head Office

Selection of IPAV Media Coverage

Please see below links to recent IPAV media coverage, and further below, recently issued Press Releases:

03.09.24 - Source - RTE Radio 1 Drivetime

(interview with Pat Davitt starts 24min & 15 sec into the segment, to discuss agents meeting outside the Dáil urging Government to pass SLP legislation)

[Cormac Ó hEadhra brings you all the latest news and stories of the day from around the country and beyond.](#)

26.08.24 - Source - thecurrency.news - Article by Ronan Lyons

Forget Dublin, the real rental crisis is in Ireland's other cities

19.08.24 - Source - RTE.ie

IPAV calls for 'Section 23 type' tax incentive

19.08.24 - Source - Irishtimes.com - Article by Eoin Burke-Kennedy

Government urged to reintroduce boom-time Section 23 tax break for builders and developers

19.08.24 - Source - irishexaminer.com - Article by Alan Healy

Auctioneers seek return of amended Section 23 tax incentives

19.08.24 - Source - businesspost.ie - Article by John McCallig

Exchequer 'losing out' on millions in tax as landlords leave homes empty to avoid rent controls

19.08.24 - Source - Newstalk Breakfast

Government interventions needed to stimulate the delivery of new rental housing

The Institute of Professional Auctioneers and Valuers have said the government needs to examine tax relief for landlords in the upcoming budget to boost rental supply. Speaking to Newstalk Breakfast was Pat Davitt, CEO of The Institute of Professional Auctioneers & Valuer & Pearse Doherty, Sinn Féin Spokesman on Finance.

18.08.24 - Source - Irishtimes.com- Article by Cliff Taylor

House prices are out of reach of the average earner - so why do they keep rising?

15.08.24 - Source - Irishtimes.com - Article by Cantillon

Housing market holds no cheer for Government

08.08.24 - Source - RTE Radio 1 Drivetime

Just 43 properties available to rent within HAP limits in June

Sarah speaks with Pat Davitt, Chief Executive of the Institute of Professional Auctioneers and Valuers and Rory Hearne, Associate Professor of Social Policy at Maynooth University and Social Democrats candidate for Dublin North West about the latest report from the Simon Community.

IPAV recent Press Releases:

- **Agents Converge On Dáil To Impress Upon Public Reps The Need To Urgently Update Conveyancing Law**
- **Rents Q2 2024 – IPAV Says Market Interventions Hampering Much Needed Supply**
- **IPAV Calls For New Incentives For Investors To Stimulate Supply Of Homes**
- **House Prices – IPAV Calls For Implementation Of Housing Commission Report**

IPAV

"The Voice of Auctioneers & Valuers in Ireland"

129 Lower Baggot Street Dublin 2 D02 HC84

info@ipav.ie +353 1 6785685

www.ipav.ie

www.tegova.org www.cepi.eu

www.nar.realtor

© Copyright 2024 IPAV / All Rights Reserved

"This message is for its intended addressee only. It may contain information of a confidential or legally privileged nature which should not be disclosed. Only the intended addressee may rely on the contents of this email. The email address used in this email may not correspond to the intended addressee. If you have received this message in error, please notify the sender and permanently delete the message and all copies immediately. Any review, re-transmission, dissemination or other use of, or taking action in reliance upon, this message by persons or entities other than the intended recipient is prohibited. All attachments have been scanned for viruses. However, the Institute of Professional Auctioneers and Valuers Limited cannot accept liability for any loss or damage you may incur as a result of virus infection and the Institute of Professional Auctioneers and Valuers Limited is not responsible for any loss or damage suffered by any person who accesses this email. The views expressed are those of the author only and do not necessarily reflect the views of the Institute of Professional Auctioneers and Valuers Limited or any other person and the Institute of Professional Auctioneers and Valuers Limited does not accept liability for any statement opinion expressed.

The Institute of Professional Auctioneers and Valuers is incorporated as a company limited by guarantee under the laws of Ireland with company registration number 34768 and having its registered office at 129 Lower Baggot Street, Dublin 2."