

## IPAV Newsletter April 2025 Vol. 143

To ensure IPAV's emails reach your inbox please add [valerie@ipav.ie](mailto:valerie@ipav.ie) and [info@ipav.ie](mailto:info@ipav.ie) to your email contacts or address book

### Online Applications Now Open Higher Certificate in Business in Real Estate Valuation Sale and Management



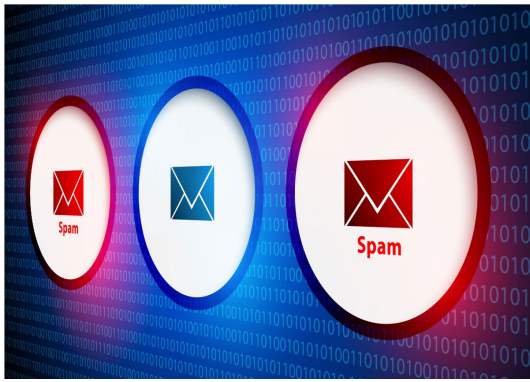
We are delighted to announce applications are now open for the Higher Certificate in Business in Real Estate Valuation Sale and Management. Developed in collaboration with TU Dublin, this Level 6 course is approved by the PSRA for licensing purposes, and on completion, graduates are eligible to apply for a PSP licence in category A,B,C & D. A discount of €200.00 on first year fees will be available to an applicant who is a family member, or working with, an IPAV member. The registration form, linked below, is now available to complete online.

- [Online Registration Form & Checklist](#)
- [Course Brochure](#)

The team at IPAV are available to assist with any queries regarding this course, simply call 01 6785685 or email [genevieve@ipav.ie](mailto:genevieve@ipav.ie)

### Spam Email Alert

On Tuesday 01 April, IPAV became aware a spam email was circulating to members regarding IPAV Membership payment. IPAV issued a Spam Email Alert to all members to please ignore any email received regarding IPAV Membership payment from **membership.verification @vk.com** as this is a SPAM Email.



We ask members to be vigilant before opening an email, and to note, IPAV emails are only ever sent from our domain [@ipav.ie](mailto:info@ipav.ie).

Spam emails have become very sophisticated, and if you have any doubt an email is from IPAV, please call the team on 01 6785685.

IPAV's recent magazine featured an article by Campion Insurance Ltd 'Cyber Threats Are Rising Is Your Business Ready'. The article, quotes 'phishing is the most common form of cybercrime, with an estimated 3.4 billion spam emails sent every day.' If you've not yet had an opportunity to review the article, simply [click here](#) to access our magazine, as the article may be helpful to you and your business.



## Drones – Understanding The Basics: 1 Day Course

Following the success of this one-day course previously held for IPAV members, Drone Space Ltd is pleased to announce the course is returning on the following dates and locations:

- **Friday 18th April - Waterford**
- **Tuesday 29th April - IADT Dun Laoghaire**

The course provides members who use or access drones for work with a general overview on where to start, how to apply drone technology to your specific needs and companies' goals, together with the tools necessary to make informed decisions on licencing, craft selection, safety and hands on experience to instil confidence.

This SkillsNet subsidised course is available to IPAV members for the reduced rate of €150.00 per person. For registration or any queries, please contact [lan@dronespace.ie](mailto:lan@dronespace.ie) or call 087-9824031.

## Friday 11th April: IPAV PSRA CPD - Live Webinar

**ipav** | Institute of Professional Auctioneers & Valuers

**PSRA**

## PSRA CPD WEBINAR

Friday, 11th April 2025  
09:30am - 3:15pm  
5 PSRA CPD Hours



Registration for IPAV's upcoming PSRA CPD live webinar is open to all licence holders who have not yet completed their 5 PSRA CPD hours for 2025. The cost is €75.00 per person and to register, simply click the link below. We look forward to hearing from our expert speakers who will cover a range of topics including;

PSRA Regulation \* Work-Life Balance \* Anti-Money Laundering \* Duty of Care for PSPs  
\* Property Management \* Digital Marketing \* Residential Tenancies

To Register: [click here](#)

### IPAV Annual Business Conference 2pm-5pm, Friday 13th June

We are delighted to welcome Conall Mac Coille, Chief Economist, Bank of Ireland as this year's keynote speaker at our annual business conference *Markets, Manufacturing & Real Estate: The Road Ahead*; We sincerely thank Conall for his time, and given the current global economic landscape, Conall's insights and views will be highly anticipated. Also on the day, members will hear from industry experts and leading speakers;



- Fintan McGill, Incoming IPAV President
- Joanne Geary, MD, MyHome.ie
- Cllr. Seamus Butler, MD, Butler Manufacturing Services
- Ciaran Mullooly MEP
- Kevin Sears, NAR President
- Pat Glennon, MD, Glennon Brothers
- Catherina McKiernan, Olympian and Motivational speaker

Taking place from 2pm-5pm, Friday 13th June, at Farnham Estate Spa & Golf Resort, Co Cavan, we encourage members to book their ticket in advance, using the link below.

Full attendance provides 3 TEGOVA CPD hours.

Tickets cost €45.00 per person and are [available to book here](#)

This year's conference is proudly sponsored by Myhome.ie



### IPAV Annual Gala Dinner 7pm, Friday 13th June

To unwind after the business of the day, IPAV is proud to host it's annual Gala Dinner in the beautiful setting Farnham Estate Spa & Golf Resort, Co Cavan. Members, colleagues and friends have the opportunity to dress up, and meet for a drinks reception, followed by a 3 course gala dinner. This is a great annual evening for members, and this year, we are thrilled to welcome Dermot Bannon as our special guest speaker. Tickets Cost €110.00 per person and are [available to book here](#)

Farnham Estate Accommodation: Please call 049 4377700 and quote Block 2 IPAV Rooms. Exclusive rates available to IPAV members on 13th June, Single Room: €199.00; Double Room: €209.00. Bookings must be made prior to 1st May.



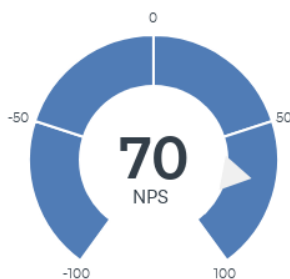
## Novice Rostrum Auctioneer Competition

Congratulations to Sean McRedmond, winner of YPN's 2025 Novice Rostrum Auctioneer Competition. The rostrum demands a unique skill and talent, and this was certainly on display throughout the competition. We extend our congratulations to all contestants, and to our finalists Siobhan Kenneally and Hugh Fitzgerald.

A sincere thank you to YPN for their commitment and hard work in making this event possible, to our sponsors for their continued and generous support, to all who generously donated lots and prizes, and to all members and colleagues who took the time to attend the event and support our 2025 contestants.



## IPAV NPS 2025



Thank you to all our members who took the time to complete our recent NPS survey. Each year, the feedback and score received is extremely valuable to IPAV as the responses are carefully reviewed and go towards IPAV's ongoing development. We are delighted to receive a Net Promoter Score of 70, and thank members for their feedback.



## IPAV Submissions

On behalf of members, IPAV recently issued a submission to the Department of Housing: Statement of Strategy 2025 - 2027, making recommendations in-line with commitments in the programme for government and IPAV's objectives to address conveyancing delays. IPAV also issued a submission to the Conveyancing and Probate Implementation Group in response to the Final Report and Recommendations from the Housing for All Expert Group on Conveyancing and Probate. The submission provides a chronological account of the steps IPAV has taken over the past 10 years and continue to take today to reduce conveyancing times. Both Submissions are available at the below links:

- [IPAV Submission to Department of Housing](#)
- [IPAV Submission to Conveyancing and Probate Implementation Group](#)

## HSA Workplace Inspections

We understand members may already be aware the Health and Safety Authority (HSA) carry out Occupational Safety and Health (OSH) inspections of workplaces. However, to assist members understand why an HSA inspector could conduct an OSH inspection at their workplace, please see the guidance linked below.

[why\\_a\\_health\\_and\\_safety\\_inspector\\_calls\\_to\\_your\\_workplace.pdf](#)

We look forward to providing further information on this topic in IPAV's The Professional Magazine.

## Awarding Students of the Higher Certificate in Business in Real Estate

Congratulations to students of the Higher Certificate in Business in Real Estate, recognised for their achievements at The School of Surveying and Construction Innovation Awards was held at TU Dublin on 20th March. At the event, Genevieve McGuirk, IPAV Head of Operations was honoured to present awards (pictured l-r) to Dawn Holton, awarded the Michael J. O'Leary Memorial Award for Property Promotion, to Liudmyla Shchepova awarded the President's Award for Leadership, to Monika Trifunovic awarded Best Performance in Assessment, and to Clara Tufts, awarded for Best Performance in Valuation.



## TEGOVA Module - European Valuation Standards 2025 (EVS) Now Available



A new TEGOVA CPD module EVS 2025 has just been launched by IPAV. EVS 2025 is effective from 1 January 2025 and introduces several significant updates to align with recent EU legislative changes and market developments. **Key points include:**

- Enhanced Focus on Energy Efficiency,
- Updated Guidance on Mortgage Lending Valuations,
- Reintroduction of Agricultural Property Valuation,

- Comprehensive Revisions on Sustainability
- The Introduction of New Valuation Report Templates

The module available through IPAV's Learn Skills Portal and cost €15.00 per person.  
Click: [IPAV's Learn Skills Portal](#)

## IPAV Membership Subscription 2025/26

Thank you to all members who paid their 2025/26 Membership Subscription due on 01 April 2025. For any member yet to pay, or who has any query regarding their invoice emailed from [accounts@ipav.ie](mailto:accounts@ipav.ie) please contact the team at IPAV on 01 6785685.



## IPAV Events - Tickets Available

IPAV members can avail of early booking for key events throughout the year. Simply use the link below to access tickets for;



- Annual Conference and/or Black Tie Gala Dinner
- YPN Golf Classic
- European Valuation Conference
- IPAV Member's Lunch - Dublin
- IPAV Member's Lunch - Cork

Please click: [IPAV Upcoming Events](#)

## IPAV PSRA Online Modules for 2025

**ONLINE PSRA CPD** | COMPLETE 5 PSRA CPD HOURS BY 31ST DECEMBER

**CORE MODULES:**

- ✓ ANTI-MONEY LAUNDERING
- ✓ PSRA REGULATION

**CHOOSE ANY 3 ADDITIONAL MODULES:**

✓ THE 'A' LICENSE (GENERAL)	✓ SUSTAINABILITY & CLIMATE CHANGE	✓ NEGOTIATION TECHNIQUES
✓ OPERATION OF A LIVESTOCK MART	✓ DIGITAL MARKETING	✓ WORK-LIFE BALANCE
✓ ART, ANTIQUES & COLLECTIBLES	✓ RESIDENTIAL TENANCIES ACT	✓ AI FOR ESTATE AGENTS
✓ GDPR	✓ PROPERTY MANAGEMENT	✓ DUTY OF CARE FOR PSP'S

**€75** Purchase Here →  

IPAV's PSRA CPD Portal offers a flexible route to completing your PSRA CPD hours for 2025. For €75, you'll be automatically enrolled in the two mandatory modules, Anti-Money Laundering & PSRA Regulation, and from there, you can choose any three out of twelve additional modules to complete your required 5 PSRA CPD hours.

IPAV PSRA CPD Portal: [Click here](#)

## IPAV In the Media & Press Releases

### IPAV Quoted in the Media:

19.03.25 - Source: [www.irishtimes.com](http://www.irishtimes.com) - Article by Eoin Burke-Kennedy  
**Irish house price inflation moderates to 8.1%**

20.03.25 - Source: [EXTRA.ie](http://EXTRA.ie) - Article by Christian McCashin  
**€350,000 Celtic Tiger house prices vs €425,000 current national average**

### IPAV Press Release:

**House Prices – Emergency Planning Rules Needed - IPAV**

IPAV

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