

IPAV Newsletter May 2025 Vol. 144

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IPAV Annual Business Conference Friday 13th June 2025

With just 6 weeks to go, why not book your ticket today to attend IPAV's Annual Business Conference *Markets, Manufacturing & Real Estate: The Road Ahead* taking place at the Farnham Estate Spa & Golf Resort, Co Cavan, on Friday 13th June from 2pm to 5pm.

We are delighted to announce Sinead Ryan as this year's conference MC. Sinead has worked as a print and broadcast journalist for over 20 years writing on consumer, property and personal finance matters for the Irish Independent. Sinead was appointed to the Pensions Council, a Government Advisory Board from 2015 - 2020 and to the Probate & Conveyancing Expert Group of the Department of Housing in 2023.



On the day, members will hear from our keynote speaker Conall Mac Coille, Chief Economist, Bank of Ireland, and leading speakers;

- * Fintan McGill, Incoming IPAV President
- * Joanne Geary, Managing Director, MyHome.ie
- * Cllr. Seamus Butler, MD, Butler Manufacturing Services
- * Ciaran Mullooly, MEP
- * Kevin Sears, President, National Association of Realtors (USA)
- * Pat Glennon, MD, Glennon Brothers
- * Catherina McKiernan, Olympian & Motivational Speaker

We look forward to a great event, and hope many members will join IPAV and colleagues on the day. Full attendance provides 3 TEGOVA CPD hours, and tickets cost €45.00 per person.

[Tickets available to book here](#)

We sincerely thank MyHome, proud sponsors of this year's Annual Business Conference.

IPAV Annual Gala Dinner - Limited Tickets Available

7pm, Friday 13th June 2025



Thank you to all members who to date, have booked their ticket to attend this year's Annual Black-Tie Gala Dinner. There is limited seating available, so we encourage any member who wishes to attend this event, to please book their ticket as soon as possible.

Always a hugely enjoyable night, IPAV's Gala Dinner is a wonderful event to relax with friends and colleagues, and this year, is no exception. Members will have the opportunity to hear from our guest dinner speaker Dermot Bannon, and enjoy a drinks reception, 3 course gala dinner, and entertainment.

- Farnham Estate Spa & Golf Resort, Co Cavan.
- 7pm, Friday 13th June
- Tickets: €110.00 per person [available to book here](#)

The Housing Agency Multi-Unit Developments Webinar

We would like to bring to members attention, The Housing Agency and the PSRA are hosting a webinar on 20th May at 12.30pm; **OMCs, Agents, and the Letter of Engagement: Insights from the PSRA**. For further details, please see link below.

<https://www.housingagency.ie/news-events/webinar-omcs-agents-and-letter-engagement-insights-psra>



MULTI-UNIT DEVELOPMENTS

OMCs, Agents, and the Letter of Engagement:
Insights from the PSRA

The Housing Agency and the Property Services Regulatory Authority (PSRA) will hold a webinar to provide insights into the importance of the Letter of Engagement between owners' management companies (OMCs) and licensed property management agents.

Tuesday, 20th May 2025 @12.30pm

For more information and to register please visit [housingagency.ie/news-and-events](https://www.housingagency.ie/news-and-events)

IPAV Members Study for TRV Status



We were delighted to launch our recent TEGOVA TRV course to a class of 45 IPAV members, who studied for the TRV status. We congratulate the class on their undertaking, and look forward to welcoming a new intake of TEGOVA Residential Valuers in June this year. Sincere thanks to the many leading experts who lectured on the course, and to Paulo Barros Trinidad, Chair of TEGOVA, who met with the class.

IPAV Annual General Meeting

11am, Thursday 29th May 2025

All IPAV members are invited to attend IPAV's Annual General Meeting taking place at 11am, Thursday 29th May at the Herbert Park Hotel, Dublin 4. By email, members will receive a copy of IPAV's Annual Report, containing official notice of IPAV's 2025 AGM, together with registration details, IPAV's Standing for Council Form for members who would like to put their name forward to run for Council, as well as IPAV's Proxy Form, for members who are not attending the AGM, but wish to have their vote counted.



Challenges with Retrofitting



IPAV's sustainability advisor, Eamonn Galvin highlights the Challenges with Retrofitting: The 2025 Programme for Government commits to retrofit 500,000 homes to a B2 BER rating by 2030, with accelerated annual retrofitting targets (63,444 homes/year from 2026). This will be challenging as to date only 55,893 homes to a B2 BER rating or higher since the retrofit targets were introduced in 2020. Some of the challenges include high upfront costs, older building stock and labour shortages.

SEAI Home Energy Upgrade Loan Scheme

7 credit union groups (with 28 branches) have joined the Home Energy Upgrade Loan Scheme, with rates starting from 2.99% (depending on the lender). In addition to the seven credit unions groups, the Home Energy Upgrade Loan Scheme is already available from PTSB, AIB, Bank of Ireland and Avant Money in partnership with An Post. The scheme works hand-in-hand with SEAI grant programmes, and loans can be used for a broad range of home energy upgrades.



From the SEAI's website details on the above news are [available here](#), and for the Home Energy Upgrade Loan Scheme details are [available here](#).

Higher Certificate in Business in Real Estate Valuation Sale and Management Online Application



Applications are live for the Higher Certificate in Business in Real Estate Valuation Sale and Management. A discount of €200.00 on first year fees will be available to an applicant who is a family member, or working with, an IPAV member. This Level 6 (120 ECTS) course is delivered over 2 academic years, on a part-time basis through blended learning, and is approved by the PSRA for licensing purposes. For course details and online application, please see links below.

- [Registration Form & Checklist](#)

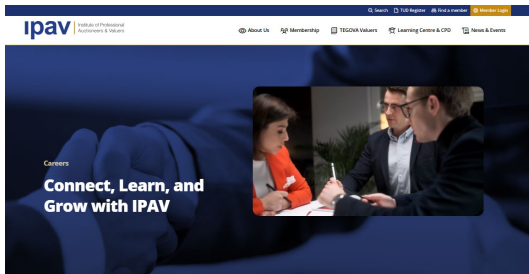
Online Certificate in Real Estate Administration

This online course is ideal for individuals who are working in or intending to work in an estate agency office. Throughout this one year part-time course, students will gain the knowledge and competencies required to support the property professional and their clients in a professional and competent manner. For course details and registration available through Technology University of the Shannon (TUS), please see links below;

[Certificate in Real Estate Administration](#)



Job Vacancies Listings



We would like to take this opportunity to remind members of the free service available to advertise job vacancies on IPAV's website. If you would like to post a job opportunity, simply email the team at IPAV for details. For a current list of vacancies, please [click here](#).

Job Vacancies

100 Key Individuals in the Property Industry

Congratulations to Genevieve McGuirk, IPAV's Head of Operations being listed in the Business Post's Property 100: The most influential people shaping Ireland's property sector. This is a great achievement, and to read the article in full, simply [click here](#).



IPAV PSRA CPD Online Modules



A gentle reminder, licenced agents can complete their PSRA CPD hours through IPAV's online portal. For any member who does not yet have an account to access the portal, simply create an account using the link below. This option offers a flexible approach to completing CPD, as agents will be automatically enrolled for the mandatory modules; Anti-Money Laundering & PSRA Regulation, and then can choose 3 out of 12 modules.

IPAV PSRA CPD Portal: [Click here](#)

Early Booking for IPAV Events

Advanced booking is available for IPAV events using the link below.

- Annual Conference and/or Black Tie Gala Dinner
- YPN Golf Classic
- European Valuation Conference
- IPAV Member's Lunch - Dublin
- IPAV Member's Lunch - Cork



Please click: [IPAV Upcoming Events](#)

Reference Committee - Panel of Property Arbitrators (CPO and Wayleaves)

The Land Values Reference Committee wishes to establish a panel of suitably qualified Property Arbitrators to which the Committee may refer cases.



An application form and leaflet containing information on the criteria for inclusion on the panel is available [here](#).

Completed applications should be submitted by 4.00pm on Friday 23rd May 2025.

IPAV In the Media & Press Releases

IPAV & Members Quoted in the Media:

29.04.25 - Source - RTE Radio – Drivetime

The Government has established the new Housing Activation Office, claiming it will mark a change in housing delivery

The new 'Housing Activation Office', claiming it will mark a "step-change" in housing delivery and a way to quickly break down the kinds of barriers that have been slowing down development up to now. To discuss this Pat Davitt, Chief Executive of the Institute of Professional Auctioneers & Valuers & Ber Grogan, Simon Communities Executive Director.

24.04.25 - Source: irishtimes.com - Article by Eoin Burke-Kennedy

New home completions rise but State still likely to miss targets

10.04.25 - Source: independent.ie/farming - Article by Catherina Cunnane

How this Meath auctioneer turned childhood mart visits into selling farms worth millions
Sean McRedmond of Raymond Potterton Auctioneers, Navan

22.03.25 - Source: westmeathexaminer.ie

Farmers and investors compete for land as demand outpaces supply

David McDonnell of Property Partners McDonnell, Mullingar

IPAV Press Releases:

IPAV welcomes housing activation office but warns that emergency planning powers are needed

House Completions– Emergency Measures Needed - IPAV

House Prices – Emergency Measures Needed - IPAV

IPAV

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The Institute of Professional Auctioneers and Valuers is incorporated as a company limited by guarantee under the laws of Ireland with company registration number 34768 and having its registered office at 129 Lower Baggot Street, Dublin 2.