

IPAV Newsletter October 2025 Vol. 149

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IPAV European Valuation Conference & Trade Expo



Tuesday, 4th November | RDS, Dublin 4

As we celebrate our **11th year**, we are delighted to once again host the **European Valuation Conference & Trade Expo** in proud association with **TEGOVA**.

With just over **four weeks to go**, this is the perfect time to secure your place at one of the most important events in the valuation calendar.

An Excellent Line-up of Speakers

Attendees will hear from leading experts across the profession, who will share the latest insights, regulatory updates, and practical knowledge to support your work as a valuer.

A large range of Industry-related Exhibitors

Our dedicated trade expo will showcase a wide range of products, services, and innovations relevant to the valuation profession, offering a unique opportunity to connect with suppliers and discover new tools.

Networking Opportunities

This conference is not only about knowledge but also about connection. Meet fellow valuers, engage with international colleagues, and strengthen your professional network in a vibrant and collaborative setting.

[Click here to register now](#)

Welcoming a New Colleague to IPAV's Head Office



We are delighted to welcome Jennifer O'Hara to the team at IPAV's head office.

Jennifer joined the team in September as Education Co-Ordinator. Jennifer previously worked in the education sector and will be managing IPAV's 3rd level and IPAV Member educational programmes. Jennifer's excellent educational skillset and experience is an asset to the team and will benefit IPAV's growth well into the future. jennifer@ipav.ie

Welcoming All Students

IPAV is delighted to welcome all 1st and 2nd year students who have now commenced the Higher Certificate in Business in Real Estate Valuation, Sales and Management. We look forward to supporting students throughout their studies and wish them every success.



Offering Work Placement Hours for Students

A note to members from Genevieve McGuirk, CEO IPAV;

Many of you completed the Higher Certificate in Real Estate at TU Dublin (formerly IT Tallaght) and the Professional Practice work-based learning module. Would you be interested in offering placement hours to some of our current students, in person, in small groups, or online?

If you are available, we would be delighted to ask some of our distinguished members and graduates of this programme to deliver a one hour online webinar to outline the development of the core competencies that students on this programme must work through on their two year Professional Placement. The online webinars can be arranged at a time that suits. Please reach out to Glenn.Mehta@TUDublin.ie should you be available.

If you haven't yet had an opportunity, you can read more about *Opening Doors Through Work Placement*, featured in our latest issue of *The Property Professional*, by simply clicking the image above.

Work Placement

Opening Doors Through WORK PLACEMENT

When our members open their doors to students on work placement, everyone benefits. Students of our Higher Certificate in Business in Real Estate, Valuation, Sales & Management gain experience, build confidence, and learn to put theory into practice. Employers enjoy their passion for the new energy and the satisfaction of giving the next generation of the industry the insight and work based advice that their placements are building skills, experience, and setting real value to our profession. By opening your workplace to a student, your time and guidance can help reshape the next generation of our profession.



The Graduate

STAZZIE WILLET, Graduate of the Higher Certificate in Business in Real Estate, Valuation, Sales & Management

Biggest skill or insight gained?
The biggest insight I gained was how valuable it is to learn directly from professionals in the field. By observing and engaging with the team, I developed a better understanding of how core competencies are put into practice in real situations.

Any surprise or unexpected?
I was pleasantly surprised to how open and supportive everyone was when I asked questions. It showed me that curiosity is welcomed in the workplace and I encourage you to be more proactive in seeking out knowledge.

How did it help you apply your course learning?
I am able to connect what I've learned in class to real-life situations by asking questions and seeking out resources. This helped me understand how the theory in teaching directly applies in practice.

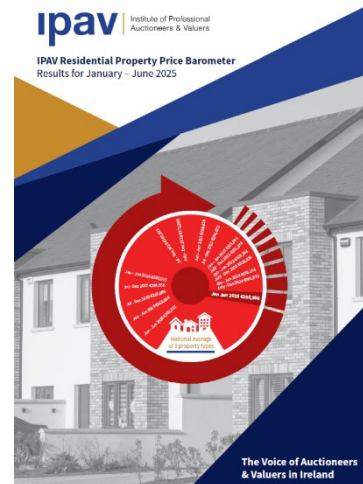
Tip for the making the most of placement?
Ask as many questions as you can and don't be afraid to show interest. The more curious and engaged you are, the more you'll learn and the more confident you'll become in your field.

Please contact IPAV to find out how you can get involved in offering a placement.

IPAV Residential Property Price Barometer

IPAV Residential Property Price Barometer Results January to June 2025 was sent out to all members on 15th September. The Barometer should assist Valuers by providing them with recent, market-driven comparable sales data that can form a baseline or check when valuing properties or advising sellers.

IPAV Barometer on Website



IPAV's YPN Golf Classic 2025



IPAV's YPN Golf Classic took place on Thursday, 4th September at the Heritage Golf Resort. It was a fantastic day of golf and networking, with congratulations to our winners REA Southern.

Special prizes went to Darragh Gunn (Longest Drive) and Jason Brennan (Nearest to the Pin). The charity hole raised **€560** in aid of the *Irish Heart Foundation*.

A sincere thank you to **Pinergy, our main sponsor**, and to Philip O'Reilly (O'Reilly Property Plus) and Philip Kelly (DNG Kelly Duncan) for their prize sponsorship. Congratulations also to the YPN Committee for organising such a successful event.

We look forward to seeing you all again next year!

Recent IPAV Webinars New Rental Policy Measures and LPT Revaluation 2026

Our recent webinars were made possible thanks to the participation of our members and the valuable contributions of our speakers. Our sincere thanks to the Department of Housing, Local

Government and Heritage and the Revenue Commissioners' LPT team for sharing their expertise and to all our members who joined these events.

IPAV 2026 Diary: Pre-Orders Now Closed

Thank you to all Members who pre-ordered their IPAV 2026 Diary. All orders will be dispatched from IPAV's Head Office in December.

Meeting with Deputy Tony McCormack

On receipt of a copy of IPAV's 2026 Pre-Budget Submission, Tony McCormack TD invited Genevieve McGuirk, CEO of IPAV to discuss its content which called for transformative change. Genevieve and IPAV Board Member Niamh Giffney met Deputy McCormack to outline IPAV's recommendations to increase housing supply, regenerate vacant and derelict stock, and ensure the property market supports Ireland's economic, social and climate goals. They also took the opportunity to discuss the Seller's Legal Pack which was well received.

Pictured Left to Right; Genevieve McGuirk, Deputy Tony McCormack & Niamh Giffney.

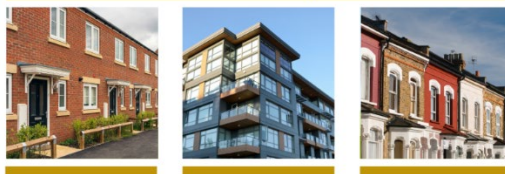


Registration Now Open for IPAV's 2025 Online Lettings & Residential Conference



Online Lettings & Residential Conference

Thursday, 20th November 2025
9.30am - 2pm



Registration is open for IPAV's 2025 Online Lettings & Residential Conference taking place at 9.30am - 2pm on Thursday 20th November. This online event offers key updates for residential and letting agents throughout the sector.

The cost is €75.00 per person for IPAV members and €100.00 for non members. This event will provide 4 TEGOVA CPD hour for REV and TRV Members. Further details will be shared with IPAV members in due course; in the meantime, registration is open [here](#)

EU Puts Housing at the Top of the Agenda



There were major EU-level developments on housing in September. In President von der Leyen State of the Union speech on 10 September 2025, she called Europe's housing challenge a social crisis and announced the first European Affordable Housing Plan, a revision of State aid rules, new housing and student residence initiatives, a legal framework for short-term rentals, and the first EU Housing Summit.

For the first time, housing will also feature on the European Council agenda at its 23–24 October 2025 meeting in Brussels, placing the issue alongside top priorities such as Ukraine, security, competitiveness, and migration—ensuring it is addressed at the highest political level.

[Read or watch the part of the speech on housing here.](#)

The Business Post National Property Awards Nominations are Open

Entries are now open for the 2026 Business Post National Property Awards and will close on December 3rd, with winners being announced at a black-tie gala dinner held at the InterContinental Dublin on Thursday March 5th. The comprehensive list of categories will identify the highest level of achievement across both the residential and commercial sectors. Please click below for more information on the various categories and how to nominate. [2026 Categories – The National Property Awards](#)



IPAV PSRA CPD End of Year Live webinar - Save the Date!

On Tuesday 2nd December, IPAV will be holding it's final PSRA CPD live webinar for 2025. The registration link and details will be emailed to all members as soon as finalised, and in the meantime, please save the date.

IPAV Members' Lunch

As diaries begin to fill up, now is the perfect time to secure your ticket for **IPAV's Members' Lunch** – a wonderful way to kick off the festive season.

This special charitable lunch is open to all members and their guests. It is a great opportunity for us to come together to celebrate the season, connect with colleagues and friends, and support a meaningful cause.

Simply choose your preferred venue below and book your ticket(s) today:

The Westbury Hotel, Dublin 2
Friday 28th November
€110.00 per ticket

The Clayton Hotel Cork City
Friday 5th December
€85.00 per ticket

THE WESTBURY
DOYLE COLLECTION • DUBLIN


CLAYTON HOTEL
CORK CITY

Selection of IPAV Media Coverage

Please see below linked IPAV media coverage

14th Sept 2025, Wayne O'Connor, Irish Independent - **Americans account for 60pc of property purchases in some Irish towns and villages, estate agent says**

14th Sept 2025, Colin Gleeson, Irish Times - **Sale prices for Irish homes rose 5% in first six months of the year**

15th Sep 2025, Darren Hailey, Irish Independent - **House prices have grown by about 50 percent on average over the last five years**

15th Sept 2025, Sarah Slater, The Daily Mail - **House Prices up by 10% in just 6 months in some Counties**

19th Sept 2025, Conor Power, The Irish Examiner - **New Homes: Supply still an issue, but first-time buyers have advantages**

Please see below recent IPAV Press Releases:

House Prices – IPAV Calls For Covid Like Response In New Housing Plan

House Prices Climb Again – IPAV Barometer H1 2025

IPAV

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