

Dear Fiona

Welcome to IPAV's May 2026 Newsletter.

IPAV Newsletter May 2026 Vol. 156

To ensure IPAV's emails reach your inbox please add fiona@ipav.ie and info@ipav.ie to your email contacts or address book

**IPAV Annual Business Conference
Friday 15th May 2026 - 3 TEGOVA CPD Hours**

We sincerely thank MyHome, proud sponsors of this year's Annual Business Conference.

We are delighted to announce Ronan Lardner Broadcaster Galway FM as this year's conference MC. Ronan is a prominent Irish radio presenter, entertainer and award-winning actor best known as the host of "The Live Wire" on



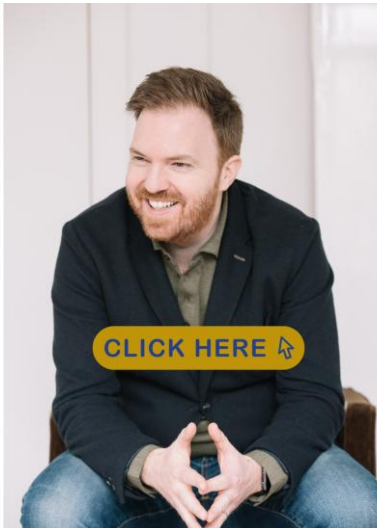
Galway Bay FM.

With just 2 weeks to go,
why not book your ticket
today to attend IPAV's
Annual Business
Conference at the
Galway Bay Hotel, Co
Galway, on Friday 15th
May from 2pm to 5pm.

[Click here for tickets](#)



IPAV Annual Gala Dinner - Limited Tickets Available
7pm, Friday 15th May 2026



With our **Annual Black-Tie Gala Dinner** fast approaching, anticipation is building for what promises to be one of the standout events of the year.

Join us on **Friday, 15th May** at the stunning **Galway Bay Hotel**, perfectly situated along the iconic Salthill Promenade.

This year, we are especially excited to welcome **Bernard O'Shea** renowned stand-up comedian, broadcaster, and bestselling author as our guest speaker. Known for his sharp wit and engaging storytelling, Bernard is sure

to bring a unique and entertaining perspective to the night.

What to Expect:

- 🍸 **Drinks Reception** from 7:00pm
- 🍽️ **Three-Course Gala Dinner**
- 🎤 **Guest Address by Bernard O’Shea**
- 🎵 **Music & Entertainment** to close the evening

Whether you're looking to network, unwind, or simply enjoy a memorable night with colleagues and friends, this is an event not to be missed.

[Please click here for tickets](#)

Tech Tips

Cybersecurity Awareness

Simple Antivirus Setup: What to Use & When

A strong antivirus setup doesn't need to be complicated. Stick to these trusted tools:



1. Microsoft Defender — Main Protection

Built into Windows and free

Reliable for everyday use

Strong performance in independent tests

Alternative: ESET (paid)

2. Malwarebytes Free — Backup Cleaner

Use if you suspect infection

Removes malware, ransomware, and trojans

Includes AdwCleaner for browser junk

3. Norton Power Eraser — Last Resort

For hard-to-remove threats

Use only if issues remain

Aggressive—may flag safe files

Stay Safe

Avoid “free malware” ads or tools promising to speed up your PC.

Always download from official Microsoft, Malwarebytes, or Norton websites.


AI Training for Estate Agents

The graphic features the IPAV logo (Institute of Professional Auctioneers & Valuers) and the AI Institute logo (Data, Environment, AI specialists). The main text reads 'AI TRAINING FOR ESTATE AGENTS' and 'SAVE HOURS EVERY WEEK USING AI'. A laptop in the background displays a real estate listing for a 'Beautiful 3 bedroom home'. At the bottom, three icons highlight key benefits: '4 LIVE SESSIONS Practical, hands-on online training', 'NO EXPERIENCE NEEDED Designed for complete beginners', and '€100 DISCOUNT Exclusively for IPAV Members'. A final banner at the bottom says 'UPSKILL. SAVE TIME. STAY AHEAD. Practical AI skills for the way you work.'

IPAV are running an online AI course in conjunction with AI Institute.

Estate agents spend significant time on research that AI can compress dramatically. This course is specifically tailored for estate agents who want practical AI skills without needing a technical background.

For course details and to secure your place please click: [AI Training for Estate Agents](#)

Use Exclusive code IPAV-MEMBERS to
avail of €100 discount 

IPAV Annual General Meeting
11am, Thursday 7th May 2026

All IPAV members are encouraged to attend IPAV's Annual General Meeting taking place at 11am, **Thursday 7th May at the Herbert Park Hotel, Dublin 4.**



To register your attendance at IPAV's upcoming AGM, please email valerie@ipav.ie in advance.

If you are not attending the AGM and want to have your voice heard please complete and sign your [proxy vote form](#) and send it to IPAV head office by 5th May. In your absence a nominated member who is attending can vote on your behalf on votes taken.

Farewell to an IPAV Colleague

After 25 years of dedicated service, we bid a heartfelt farewell to Val as she concludes her time with IPAV at the end of May.

Our longest-serving team member, Val has made an outstanding contribution across almost every area of the organisation, supporting members with professionalism, care, and expertise. Her impact over the years has been both significant and enduring.



On behalf of the entire team, we extend our sincere thanks for her exceptional commitment and dedication. We wish Val every happiness and success as she begins this next chapter.

On a personal note, I have had the privilege of working alongside Val for 11 of those years. In that time, we've shared many challenges, a few tears, and thankfully plenty of laughter. Those moments speak to the kind of colleague and person Val is: resilient, generous, and deeply valued.

Genevieve

Higher Certificate in Business in Real Estate Valuation Sale and Management



Education

WHY TU DUBLIN'S LEVEL 6 REAL ESTATE PROGRAMME IS THE SMART CHOICE FOR FUTURE FOCUSED STUDENTS



IPAV Education Director **Paul Campbell** MSc FCIQB MRICS MSCSI MIPAV (HON) breaks down the value in the Higher Certificate in Business in Real Estate (Valuation, Sale and Management)

Choosing a college programme isn't just about picking a subject – it's about choosing the kind of future you want. If you're someone who's curious about how cities and towns grow, how businesses thrive, and how people live, work, and invest, then real estate is a field full of opportunity. And there's no better place in Ireland to begin that journey than TU Dublin.

The Level 6 programme has been running at TU Dublin Tallaght since 2013, was designed by IPAV and is validated by the university at level 6 (120 ECTS) on the National Framework of Qualifications. It is approved by the Property Services Regulatory Authority (PSRA) for licensing purposes and graduates are entitled to get all four Property Services Providers licenses. This means that upon completion, graduates can apply for a licence to practise as:

- An Auctioneer
 - An Estate Agent
 - A Letting Agent
 - A Property Management Agent
- In a regulated profession where credibility and compliance are essential, studying on a recognised programme gives you a significant competitive advantage. It is a challenging part-time course that takes place on Saturdays over two years (4 semesters). The programme is delivered by a mixture of online and on-campus lectures which take place at the Tallaght campus of TU Dublin. One significant advantage of this hybrid method of delivery is that students get to know their fellow classmates and build networks which are vital for those aspiring to work in the property business. The programme is designed to equip

6 | The Property Professional



students with the necessary knowledge and skills required for the property profession. Graduates have demonstrated that they have a high level of competence with a deep knowledge of the factors affecting the industry.

Real estate is one of the most dynamic industries in the world. It blends business, economics, law, sustainability, technology, and human behaviour. TU Dublin's Level 6 Real Estate programme is designed to give students a strong foundation across all of these areas, preparing them for careers that are both meaningful and financially rewarding.

- Graduates go on to work in:
- Property valuation
 - Asset and portfolio management
 - Property development
 - Planning and sustainability
 - Commercial and residential agency
 - Investment and finance
- One of the standout strengths of the programme is its deep connection to the

real estate profession. Lecturers aren't just academics – they're practitioners, consultants, and industry leaders who bring real world insight into every module. Students learn from people who understand the market as it is today, not as it was ten years ago. This means you're not just studying theory – you're learning how to think, analyse, and make decisions like a professional from day one.

On completion, graduates have an opportunity to progress to honours degree programme in TU Dublin. Ireland's property sector continues to grow and diversify. From housing and sustainability challenges to major commercial developments and investment opportunities, the industry needs graduates who can think critically, act ethically, and innovate. If you're someone who wants a career that's dynamic, people focused, and full of potential, TU Dublin's Level 6 Real Estate programme is a powerful place to start.

Why TU Dublin's Level 6 Real Estate Programme is the smart choice for future focussed students.

Registrations are open on our website for the 2026/2027 Higher Certificate in Business in Real Estate (Valuation, Sales and Management), Level 6, delivered in conjunction with TU Dublin, Applications close on **10th July**.

This two-year, part-time programme combines online learning with on-site Saturday classes, offering a flexible pathway for those pursuing a career in real estate. The course also satisfies the PSRA's educational requirements for Licences A, B, C, and D.

Please note that applicants who are IPAV members, are employed by members, or are family members of members are eligible for a **€200 discount** on Year 1 fees.

To register, please complete this [application form](#) or contact jennifer@ipav.ie for further information.

Informal Cross-Party Oireachtas Committee on Property Market Reform



The first 2026 session of the informal Oireachtas Committee on Property Market Reform chaired by Senator Robbie Gallagher took place in Leinster House on Wednesday 29th April. The topic of discussion was Bidding Behaviour and Market Understanding in the Irish Housing Market.

IPAV welcomed presentations from Robert Hoban, Founder and CEO Offr on Modern Residential Bidding: Transparency and Trust, Andrew Rhatigan, Rhatigan Real Estate on Improving Consumer Outcomes Through Licensed Buyer Agents and Genevieve McGuirk CEO IPAV spoke about Upfront Information and Conveyancing Reform.

There was a strong attendance from Industry Colleagues, TD's, and Senators participating in the discussions. l-r Aidan Davitt, Robbie Gallagher, Genevieve McGuirk, Robert Hoban, & Andrew Rhatigan.

HSA invites small businesses to register for a May Seminar focus on Preventing common injuries in Small Businesses



Protecting your business and your employees from injury at work starts with the right knowledge.

HSA are running a morning seminar to learn about the most common risks that impact small workplaces, including manual-handling, slips and trips, work at height, vehicle operations, work equipment, fire, LPG and gas, and chemical injuries, and other everyday operational dangers.

Morning Seminar 13th May 10am – 1:30pm
(Registration from 10am)

[Click here for Details](#)

Workshop on Rent Setting and Rent Review

Gerard Nicholas Murphy, Barrister who specialises in Residential Tenancy Law is hosting an interactive workshop on setting Market Rent for New Tenancies and Rent Reviews of Existing Tenancies under the Residential Tenancies Act 2026. There is a choice of 2 sessions.



**Friday 8th May 2026 11.00 am to 12.30pm or
Tuesday 12th May 2026 2.00 pm to 3.30 pm
Fee: €123.00 (including VAT)**

Please click [here](#) for the registration form and information or email Gerard directly gmurphy@lawlibrary.ie

Fine Arts Graduation



IPAV recently held our annual graduation ceremony for the Fine Arts course, with students in attendance alongside IPAV CEO Genevieve McGuirk, IPAV President Fintan McGill, and lecturer William Gallagher.

The evening was filled with anecdotes and celebrations, marking another successful year with a focus on Spanish Fine Arts.

We look forward to welcoming both returning and

new students for the new term in October focusing on a different aspect to Fine Arts.

Housing Agency Webinar - Wednesday 20th May

The Housing Agency and PSRA will host a 60-minute lunchtime webinar on 20 May 2026 at 12:30pm, focusing on consumer protections for Owners' Management Companies (OMCs) working with licensed property management agents.

This session is relevant for OMC directors, property professionals, residents, local authorities, and housing bodies.

[Click here to Register](#)



MULTI-UNIT DEVELOPMENTS

Consumer Protections for OMCs: Insights from the PSRA

The Housing Agency and the Property Services Regulatory Authority (PSRA) will host a webinar to provide insights into the importance of consumer protections applying to the relationship between owners' management companies (OMCs) and licensed property management agents.

Wednesday, 20th May 2026 @ 12.30pm

For more information and to register please visit housingagency.ie/news-and-events

IPAV In the Media & Press Releases

IPAV Press Releases:

Wednesday 15th April [House Prices – Slight Change in Consumer Sentiment – IPAV](#)

IPAV in the Media:

Wed 15th April, Colin Gleeson, Irish Times, [Home prices rose by 6.8% in the 12](#)

months to February

Wed 15th April, Killian Woods, Tina-Marie O'Neill, Donal Buckley and Oisín Gaffey,
Business Post, [Meet Irish property's power brokers and influencers](#)

IPAV

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Our mailing address is:

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