



**IPAV Newsletter April 2026 Vol. 155**

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## Tech Tips



### Grow Digital – A Digital Toolkit for every Business

For an SME with limited capital, the fastest return on investment most likely comes from process automation. This has the potential to save small business owners money and, crucially, time, which is a finite resource these days.

The government's Grow Digital Assessment Portal enables business owners to pinpoint exactly where automation such as cloud-based inventory or automated invoicing may help improve efficiencies.

Please **Click here** for the link to the Grow Digital Portal and available supports including the Grow Digital Voucher.

**IPAV Annual Business Conference**

**2pm-5pm, Friday 15th May**



IPAV are delighted to invite you to our Annual Business Conference, one of the key events in IPAV's calendar. This represents a great opportunity to hear from the following distinguished panel of speakers, each offering leadership perspectives from the worlds of property, economics, business, and public life.

**Ronan Lardner**, Broadcaster Galway FM, Conference MC

**Fintan McGill**, IPAV Immediate Past President

**Kay McGuire**, IPAV President

**Maria Walsh**, MEP in European Parliament

**Joanne Geary**, Managing Director, MyHome.ie

**David Howard**, Director of Property & Construction Industry Group IBEC

**Donal Byrne**, BRB Homes

**Finbarr Filan**, Chairperson ISME & Chairperson of Sligo Business Improvement District.

**Gill Carroll**, Business Coach

**Carol Tallon**, Policy & Advocacy Comms for placemaking, Construction, Real Estate & PropTech at Property District.

**Event:** IPAV Annual Conference & Gala Dinner,

**Date:** Friday 15th May

**Venue:** Galway Bay Hotel

**Conference:** 2pm

**Gala Dinner:** 7pm

**Conference CPD:** 3 TEGOVA CPD Hours

**Cost:** Conference - €45.00; Gala Dinner: €110.00



This year's evening guest speaker is Bernard O'Shea, Stand-up Comedian, Broadcaster and Bestselling author. This Conference is proudly sponsored by **Myhome**.

**Reserve your place now - tickets available for the conference, gala dinner or both**

**1 Day Programme with Advancia - Advancing Women in Leadership, Tuesday 28th April**



**ADVANCIA**

**ipav**

Institute of Professional  
Auctioneers & Valuers

IPAV is partnering with Advancia to deliver a 1-day “Advancing Women in Leadership” programme on 28 April 2026 at IPAV Head Office.

The training supports women in career development by building key skills and understanding workplace dynamics.

It focuses on leadership competencies with practical tools for real-world application. Topics include professional branding, influence, workplace politics, networking, and overcoming imposter syndrome.

**Places are available on a first come first served basis.**

**Cost:** €320.00

**Venue:** IPAV Head Office, 129 Lower Baggot Street, Dublin 2

**Date:** Tuesday 28th April 2026

**Time:** 9.30am - 4.30pm

**Class size:** Strictly limited to 12 Members

To secure your place, please email [jennifer@ipav.ie](mailto:jennifer@ipav.ie)

## Friday 17th April: IPAV PSRA CPD - Live Webinar



Registration for IPAV's upcoming PSRA CPD live webinar on 17<sup>th</sup> April is open to all licence holders who have not yet completed their 5 PSRA CPD hours for 2026.

Topics include AML, PSRA Regulation, Cyber Security, The role of AI in Real estate and Residential Tenancies Act.

The cost is €75.00 per person and to register, simply click the link below.

**To Register:** [click here](#)

## IPAV/TU Dublin Awards Night – Tuesday 24<sup>th</sup> March



Four awards were presented to students of IPAV's Higher Certificate in Business in Real Estate Valuation, Sale & Management at the School of Surveying and Construction Innovation Awards on Tuesday 24th March.

Karen Fitzpatrick achieved exceptional success, winning three awards: Best Performance in Assessment, Best Performance in Valuation, and the Michael J. O'Leary Memorial Award for Property Promotion, reflecting her dedication and excellence over the two-year course.

Alicia O'Neill was awarded the Special Purpose Award in recognition of her resilience and determination throughout her studies.

Presented by Genevieve McGuirk CEO, Karen Fitzpatrick, Alicia O'Neill & Paul Campbell IPAV Education Director.

## Registration Open – Higher Certificate in Business in Real Estate (Valuation, Sales and Management), Level 6

Registrations are now open on our website for the 2026/2027 Higher Certificate in Business in Real Estate (Valuation, Sales and Management), Level 6, delivered in conjunction with TU Dublin, Tallaght Campus.

This two-year, part-time programme combines online learning with onsite classes held on Saturdays, providing a flexible pathway for those pursuing a career in real estate. The course satisfies the PSRA's educational requirements for Licences A, B, C and D.

To register, please complete the [application form](#) or contact [jennifer@ipav.ie](mailto:jennifer@ipav.ie) for further information.



## Changes to Residential Tenancies Law in Ireland - FAQ Document

An FAQ document addressing IPAV members questions was collated following the recent webinar in February on the new Residential Tenancies Law in Ireland led by Gerard N Murphy.

[Click here for the FAQ document](#)

## IPAV Farming Report 2025



Thank you to all our members who joined IPAV's Farming Report Launch and Agri Webinar on Wednesday 11th March.

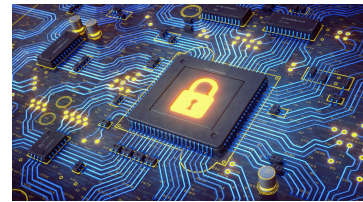
We would also like to extend special thanks to our event host Tom Crosse, speakers Francie Gorman, IFA President, Caroline Quinlan MIPAV REV, Caroline Quinlan Valuations, Gary Digney, Partner, AAB Group Accountants (Ireland) Ltd, our panelists Tom Crosse, Andy Donoghue, Anne Carton, Pat Quirke, Raymond Smith, Stephen Barry and to Jim O'Brien our report analyst.

IPAV's Farming Report 2025 is available online

Click here [IPAV Farming Report 2025](#)

## 2025 National Cyber Risk Assessment revealing Escalating Threat Landscape

The National Cyber Security Centre (NCSC) launched its 2025 National Cyber Risk Assessment at their last annual conference. This is a comprehensive review of the cyber threats, systemic risks, and sectoral vulnerabilities facing the State.



The assessment identifies key developments in the national and global cyber threat landscape, including increasingly sophisticated nation-state activity, the accelerating pace of cybercrime, and the growing likelihood of cascading impacts across interconnected sectors such as energy, transport, healthcare, and financial services.

For more information on the identified risks and their recommendations on ways to mitigate these risks for SME's please [click here for the full report](#).

## Presentation of Cheque by YPN to Charity CRY

IPAV YPN members were proud to present a cheque in March for €5,500 to CRY (Cardiac Risk in the Young) from funds raised at the recent IPAV YPN Charity Auction.

Pictured l to r: Niamh Giffney, Paul Cahill, Fergal Troy (Chairperson IPAV YPN), Kevin O'Dwyer (Chairperson, CRY), John V. Farrelly, and Margaret Andrews (Trustee, CRY).



## IPAV Property Professional Q1 2026



IPAV Property Professional for Q1 2026 is now available online.  
[Click here to access.](#)

## IPAV Membership Subscriptions



Thank you to all members who paid their 2026/27 Membership Subscription due on 01 April 2026. For any member yet to pay, or who has any query regarding their invoice emailed from [accounts@ipav.ie](mailto:accounts@ipav.ie) please contact the team at IPAV on 01 6785685.

## Recording from PSRA Webinar re Rental law changes from 1 March 2026

The PSRA, in conjunction with the Residential Tenancies Board (RTB), hosted an information webinar for their licensees on Wednesday, 10th March.

Emer Morrissey, Head of Compliance and Enforcement with the RTB presented the key changes which came into effect with the enactment of this new legislation, followed by a Question and Answers Session.

A recording of the webinar held on 10th March is available to view [here](#).  
For more information on the new rental laws, visit the [RTB website](#).



Údarás Rialála Seirbhísí Maoine  
Property Services Regulatory Authority

## IPAV In the Media & Press Releases

### IPAV Press Releases

Thursday 19th March, [Flight of Small Landlords More Likely to Impact Non-Urban Areas and Homelessness – IPAV](#)

### IPAV in the Media

Fri March 13th, Penny Gray, Business Post, [National Property Awards recognise leaders shaping Ireland's built environment | Business Post](#)

Fri March 13th, Aisling O' Brien, Agriland, [Galway man wins national novice auctioneer](#)

competition - Agriland.ie

Fri March 13<sup>th</sup>, Hannah Furlong, The Farmers Journal, **National novice auctioneer competition won by Galway man 13 March 2026 Free**

Thurs 12<sup>th</sup> March, Jason Newman, irelandlive, **Land prices continue to rise in Louth as demand stays strong - Ireland Live**

Thurs 12<sup>th</sup> March, Noel Barden, The Farmers Journal, **Cost of buying land soared 65% in a decade as investors get active - Premium**

Wed 11<sup>th</sup> March, Margaret Donnelly, The Irish Independent, **Investors now account for up to 70pc of land buyers as prices rise again | Irish Independent**

Wed 11<sup>th</sup> March, Aisling O' Brien, Agriland, **Average land price up 3.5% to nearly €14,500/ac in 2025 - IPAV - Agriland.ie**

Wed 11<sup>th</sup> March, Zoe Geary, Irish Examiner, **Munster land prices soften in 2025 compared to rest of the country**

**IPAV**

***"The Voice of Auctioneers & Valuers in Ireland"***

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