

## **IPAV Newsletter June 2026 Vol. 157**

To ensure IPAV's emails reach your inbox please add [fiona@ipav.ie](mailto:fiona@ipav.ie) and [info@ipav.ie](mailto:info@ipav.ie) to your email contacts or address book

### **IPAV AGM & New Presidential Team**



Thank you to all members who attended IPAV's AGM on 29th May at the Herbert Park Hotel, Dublin.

Congratulations to Nicola Williams, Julian Cotter, Con Nagle and Adrianna Hegarty on their election to the IPAV Board. We also extend our sincere thanks to retiring Board Members Paddy Carroll, Eamonn O'Flaherty, Lisa Kearney, and to Immediate Past President Fintan McGill for their dedicated service.

Following the Board meeting, the new IPAV Presidential Team for 2026 was elected:

- Kay McGuire, Galway Property Services – President
- Liam Quain, Sherry FitzGerald Quain – Senior Vice President
- John Kennedy, Casey Kennedy Properties – Junior Vice President

Congratulations to Kay, Liam and John. We look forward to working with the new Presidential Team and Board Members in the year ahead.

### **Permanent TSB Agrees Increased Valuation Fees**

Following extensive engagement and negotiations by IPAV with Permanent TSB, the Bank has agreed to increase its residential mortgage valuation fees, with the revised rates due to take effect in Q3 2026.

The new fees will be €190 (incl. VAT) for full valuations, up from €150, and €95 (incl. VAT) for both drive-by and final valuations, up from €75.

The successful outcome reflects the collective efforts of the profession. IPAV extends its thanks to the valuers who submitted letters of support during the process, helping to strengthen the case for a fee increase.

***Please note Valuers should not start increasing fees to PTSB until they have been formally notified of the implementation date by the bank.***

IPAV will continue to engage with all lenders on valuation fees and will keep members informed of further developments.

### **IPAV Annual Business Conference & Gala Dinner - Thank You**

Thank you to all our members for attending this year's Annual Business Conference and Gala Dinner on Friday 15<sup>th</sup> May in The Galway Bay Hotel. It was a great day and evening and we really appreciate all member's support.



## LawOnline



In association with <https://www.lawonline.ie/> IPAV members can draft bespoke versions of a selection of property-related legal documents FREE ('Digital-only' service). There is also an option available, if you wish, to have your drafted document reviewed by LawOnline's solicitors at a 40% discount to its publicly listed fees (which include VAT).

*From the drop-down menu, please select the document required and 'add to basket' and select the level of service that you require, i.e. 'Digital-only' or 'With solicitor review'. Then on the 'Basket' page submit the relevant voucher code, i.e., **IPAV99D** or **IPAV99R** respectively.*

## Tech Tip of the Month

### Tech Tip: Let AI Write Your Meeting Minutes

Record your meeting, upload the audio to ChatGPT or Claude, and ask it to transcribe, summarise key points, create minutes, and generate action items.



This can save significant admin time and improve accuracy.

**Remember:** Always inform participants if a meeting is being recorded and transcribed.

**Bonus:** AI can also create executive summaries, follow-up emails, and board-ready reports.

### New Simplified Building Energy Rating (BER) scale

#### New BER Scale

BER Letter	Threshold
AO*	≤42
A	≤ 75
B	>75 ≤150
C	>150 ≤ 225
D	>225 ≤275
E	>275 ≤325
F	>325 ≤ 375
G	>375

A simpler Building Energy Rating (BER) scale came into effect on 24 May 2026, aligning Ireland's ratings with EU standards and making them easier to understand and compare.

[Click here to access more details on the SEAI website](#)

[Click here to download a sample BER certificate.](#)

### NEW - Block Management Course

# BLOCK MANAGEMENT COURSE



RESIDENTS FIRST



LEGAL COMPLIANCE



EFFECTIVE MAINTENANCE



FINANCIAL MANAGEMENT

Designed specifically for Category D Licence holders in Property Management, this practical one-day course will equip you with the knowledge and confidence to tackle the everyday challenges of block management.

Gain valuable insights into current industry issues, receive expert guidance on best practice, and take the opportunity to exchange experiences with fellow professionals. It's also an excellent chance to expand your professional network and stay up to date with developments in the sector.



DATE:  
16th September 2026



LOCATION:  
Portlaoise, Co. Laois



FURTHER DETAILS AND BOOKING INFORMATION COMING SOON.



EXPERT LED



PRACTICAL KNOWLEDGE



PROFESSIONAL GROWTH

## Online Certificate in Real Estate Administration

Build the skills needed to succeed in a modern real estate office. This Level 6 programme is designed for current and aspiring real estate administrators, providing practical knowledge to support property professionals and clients effectively.



- Online Delivery**
- Start Date:** 14th September 2026
- Duration:** 24 weeks
- Award:** Level 6 Certificate (60 ECTS)
- Cost:** €1,500
- Brochure & Application:** [Available here](#)

*Please note: This course is not intended for those seeking a Property Services Licence*

## Higher Certificate in Business in Real Estate (Valuation, Sales & Management) L6

Invest in Your Practice: €200 Off Year 1 Tuition for Employee's and Family

Applications Now Open for 2026/2027

Higher Certificate in Business in Real Estate (Valuation, Sales and Management) – Level 6

**€200 OFF YEAR 1 FEES** for Employees of Family Members of IPAV members





**Who Would Benefit Most?**

- Administrators looking to progress into agency roles
- New entrants to the profession
- Former students aiming for PSRA licensing
- Mature learners returning to education
- Students looking to join the family business

**Why Choose This Course?**

- Two year, part-time programme
- A blend of online & on-campus Saturday classes
- Industry focused practical learning
- Pathway to a professional career in property services
- Delivered by Technological University Dublin, offering up-to-date university learning resources and facilities

The programme satisfies the educational requirements of the PSRA for Licences A, B, C and D.

For full course details and application information visit: [www.ipav.ie](http://www.ipav.ie)

email: [jennifer@ipav.ie](mailto:jennifer@ipav.ie)

Applications are open for the 2026/2027 Higher Certificate in Business in Real Estate (Valuation, Sales and Management) – Level 6, delivered by Technological University Dublin.

This two-year, part-time programme provides a practical pathway into the property profession and meets the educational requirements for PSRA Licences A, B, C & D.

As an added benefit, employees of IPAV members and their family members can avail of an exclusive €200 discount on Year 1 tuition fees, making it an ideal opportunity to invest in professional development or support the next generation entering the industry.

### REV-RESI (formerly TRV) Course

Enhance your professional credentials with this specialist course designed for Residential Valuers carrying out valuations under the European Valuation Standards (EVS), as set out in the Blue Book.



Since the introduction of the Mortgage Credit Directive (2016), valuers undertaking residential valuations for financial institutions must comply with EVS or an equivalent recognised valuation standard.

Start Date: **Autumn 2026**

Bookings Opening Soon – **Register Your Interest Today.**

*Further details will be announced shortly.*

### IPAV YPN Mentorship Programme

Applications are now open for mentees to join IPAV's Young Professionals Network Mentorship Programme.

This programme offers an opportunity to connect with



**ipav** Institute of Professional Auctioneers & Valuers  
Young Professionals Network

## IPAV YPN MENTORSHIP PROGRAMME

Connect with experienced property professionals who will guide, support and help you take the next step in your career.

- One-to-one mentoring from an experienced property professional
- Career and professional development guidance
- Increased confidence and industry knowledge
- Opportunities to expand your professional network

**INVEST IN YOUR FUTURE**  
LEARN. GROW. CONNECT.

Take the next step in your career.

**PLACES ARE LIMITED.**  
Mentees will be matched with mentors based on their interests and development goals.

For further information and to apply, contact YPN Chairperson, Fergal Troy, at [ypn@ipav.ie](mailto:ypn@ipav.ie)

an experienced industry professional who can provide guidance, share insights, and support your professional development.

As a mentee, you will benefit from:

- One-to-one mentoring from an experienced property professional
- Career and professional development guidance
- Increased confidence and industry knowledge
- Opportunities to expand your professional network

Places are limited, and mentees will be matched with mentors based on their interests and development goals.

For further information and to apply, contact YPN Chairperson, Fergal Troy, at [ypn@ipav.ie](mailto:ypn@ipav.ie).

### PSRA Board Strategic Day

At the PSRA Board Strategic Day on 14 May, IPAV Chief Executive Genevieve McGuirk represented the Institute on a panel discussion examining the position of Property Services Providers in the current housing market. The session brought together senior policy and regulatory stakeholders and provided an important forum to ensure the views of IPAV members were clearly heard.

In the contribution, Genevieve focused on key operational and consumer issues, including conveyancing timelines, the transparency and management of the bidding process, and the level of consumer knowledge in property transactions. The discussion highlighted the central role of estate agents in supporting both buyers and sellers and reinforced the need for continued engagement with regulators to address practical challenges in the market.



## IPAV Window Disc 2026-2027

IPAV's 2026-2027 membership window disc has been issued by post to all IPAV Member Firms who have paid their annual membership subscription.



We encourage members to display their disc in a prominent location, such as an office display window or door, to promote their professionalism and membership of IPAV. If members have any query or require an additional membership window disc, please email [megan@ipav.ie](mailto:megan@ipav.ie).

## MUDs Lunchtime Webinar - 25th June 2026

The banner features logos for An Ghníomhaireacht Tithíochta (The Housing Agency), epaResearch, and Foster ENVIRONMENTAL. The main text reads 'Optimising Food Waste Collection in Apartments' and 'Thursday, 25<sup>th</sup> June 2026 @ 12.30pm'. A 'Register Now' button is visible in the bottom right corner. The background image shows a plate of food and a bin full of food waste.

This lunchtime webinar is taking place at 12.30pm on Thursday 25th June 2026 and is a collaboration between the Environmental Protection Agency (EPA) and the Housing Agency.

EPA-funded independent research and insights on optimising food waste collection in apartments will be shared.

[Click here](#) for details, including how to register online, and access all information on the Agency's website.

## IPAV In the Media & Press Releases

IPAV in the Media:

Tues 13th May, Jane Moore, Journal.ie, [Modular homes built in back gardens will be subject to local property tax, Revenue says](#)

Tues 13<sup>th</sup> May, Ronald Quinlan, Jessica Doyle, The Irish Times, [Owners of back-garden modular homes face second local property tax charge, says Revenue](#)

Tues 13<sup>th</sup> May, Ronald Quinlan, Jessica Doyle, The Irish Times, [Property industry experts weigh in on back-garden modular homes – from tax to potential income](#)

Tues 13th May, RTE, Today with David McCullagh, [Owners of back garden modular homes to be subject to local property tax](#)

Wed 14<sup>th</sup>, Christine McCashin, The Daily Mail, [Property Prices now at 25% higher than at the peak of Celtic Tiger.](#)

Wed 14<sup>th</sup> May, Andrew Walsh, Journal.ie, [House prices are still going up by thousands of euros, just not quite as quickly as before](#)

Wed 13th May, Rebecca Fisher, Extra.ie, [Revenue confirms LPT will apply to back garden modular homes](#)

Wed 13th May, Ger Scully, Offaly Express, [House prices – consumer sentiment slowing level of increases in Offaly.](#)

Thurs 14<sup>th</sup> May, Radio Nova, Dalton MacNamee, [Revenue Say Modular Homes to Be Liable for Local Property Tax](#)

Thurs 14th May, RTE News, [Property tax on modular homes will not put buyers off, says Martin](#)

Thurs 14<sup>th</sup> May, RTE, Eleanor Burnhill, [Modular homes in gardens liable for local property tax, Revenue says](#)

Thurs 14th May, Highland Radio, The Greg Hughes Show, [The Modular Home Tax](#)

May 16th May 2026, Anthony Ellis, TheLiberal.ie, [Pay up! Govt slammed as modular homes in gardens are now liable for local property tax](#)

Mon 18<sup>th</sup> May 2026, Connaught Telegraph, [Mayo woman appointed to lead national auctioneering body](#)

Mon 18<sup>th</sup> May 2026, Ailish Armstrong, Mayo Live [Mayo's Kay McGuire calls for zero VAT for first-time buyers as new IPAV president](#)

Mon 18<sup>th</sup> May 2026, Independent Westmeath, [Major industry appointment for Athlone auctioneer,](#)

Wed 20<sup>th</sup> May 2026, Newstalk Breakfast, [Does a huge spike in rents call the government's new legislation into question?](#)

Thurs 21<sup>st</sup> May 2026, Genevieve McGuirk, Business post, [Confusion, delays and overbidding: Ireland's home-buying process needs a re-balance](#)

Thurs 21<sup>st</sup> May 2026, Tina Marie O'Neill, Business post. [The government's rental reforms are colliding with reality](#)

**IPAV Press Releases:**

Wed 13<sup>th</sup> May – [House Prices – Consumer Sentiment Slowing Level of Increases – IPAV](#)

**IPAV**

*"The Voice of Auctioneers & Valuers in Ireland"*

**129 Lower Baggot Street Dublin 2 D02 HC84**

[info@ipav.ie](mailto:info@ipav.ie) +353 1 6785685

[www.ipav.ie](http://www.ipav.ie)

[www.tegoval.org](http://www.tegoval.org) [www.cepi.eu](http://www.cepi.eu)

[www.nar.realtor](http://www.nar.realtor)

© Copyright 2026 IPAV / All Rights Reserved



"This message is for its intended addressee only. It may contain information of a confidential or legally privileged nature which should not be disclosed. Only the intended addressee may rely on the contents of this email. The email address used in this email may not correspond to the intended addressee. If you have received this message in error, please notify the sender and permanently delete the message and all copies immediately. Any review, re-transmission, dissemination or other use of, or taking action in reliance upon, this message by persons or entities other than the intended recipient is prohibited. All attachments have been scanned for viruses. However, the Institute of Professional Auctioneers and Valuers Limited cannot accept liability for any loss or damage you may incur as a result of virus infection and the Institute of Professional Auctioneers and Valuers Limited is not responsible for any loss or damage suffered by any person who accesses this email. The views expressed are those of the author only and do not necessarily reflect the views of the Institute of Professional Auctioneers and Valuers Limited or any other person and the Institute of Professional Auctioneers and Valuers Limited does not accept liability for any statement opinion expressed.

The Institute of Professional Auctioneers and Valuers is incorporated as a company limited by guarantee under the laws of Ireland with company registration number 34768 and having its registered office at 129 Lower Baggot Street, Dublin 2."

*Copyright © 2026 IPAV, All rights reserved.*

IPAV Member Mailing List

**Our mailing address is:**

IPAV  
129 Baggot Street Lower  
Dublin 2  
Dublin, Co. Dublin  
Ireland

[Add us to your address book](#)

Want to change how you receive these emails?

You can [update your preferences](#) or [unsubscribe from this list](#). IPAV Member Mailing List

